Form **990** 

#### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.

For the 2018 calendar year, or tax year beginning , 2018, and ending D Employer identification number Check if applicable: WOMEN DELIVER, INC 26-4462256 Address change 588 BROADWAY #905 Telephone number Name change NEW YORK, NY 10012 Initial return (646) 695-9100 Final return/terminated G Gross receipts \$ 15,312,200. Amended return F Name and address of principal officer: KATJA IVERSEN H(a) Is this a group return for subordinates? Yes Application pending H(b) Are all subordinates included?
If "No," attach a list. (see instructions) SAME AS C ABOVE X 501(c)(3) 4947(a)(1) or 527 Tax-exempt status: 501(c) ( ) ◀ (insert no.) H(c) Group exemption number ▶ WWW.WOMENDELIVER.ORG X Corporation Other ► L Year of formation: 2009 M State of legal domicile: DE Form of organization: Trust Part I Summary Briefly describe the organization's mission or most significant activities: SEE ORGANIZATION'S MISSION ON SCHEDULE if the organization discontinued its operations or disposed of more than 25% of its net assets. Check this box ► Number of voting members of the governing body (Part VI, line 1a). Number of independent voting members of the governing body (Part VI, line 1b)..... 4 5 Total number of volunteers (estimate if necessary)..... 6 7a Total unrelated business revenue from Part VIII, column (C), line 12 ...... 7a b Net unrelated business taxable income from Form 990-T, line 38. 0. Prior Year **Current Year** Contributions and grants (Part VIII, line 1h)..... 17,087,269. 12,971,031. Program service revenue (Part VIII, line 2g) ..... 1,533,945. 6,287. 10,415. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)..... 361,877. -884,376. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)..... 17,455,433. 13,631,015. Grants and similar amounts paid (Part IX, column (A), lines 1-3)..... 145,010. 260,740. Benefits paid to or for members (Part IX, column (A), line 4)..... Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) . . . . 2,325,160 4,268,748. 16a Professional fundraising fees (Part IX, column (A), line 11e)..... **b** Total fundraising expenses (Part IX, column (D), line 25) 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)..... 2,154,504 4,245,765. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)..... 4,624,674. 8,775,253. Revenue less expenses. Subtract line 18 from line 12..... 12,830,759. 4,855,762. End of Year Beginning of Current Year Total assets (Part X, line 16)..... 21,087,155. 26,324,000. 220,595. 588,227. Net assets or fund balances. Subtract line 21 from line 20..... 20,866,560. 25,735,773. Part II Signature Block Under penalties of perjuly, I declare that have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Here SHERWIN C00 Type or print name and title Print/Type preparer's name Preparer's signature Date BARUTI BEDIAKO, CPA BARUTI BEDIAKO, CPA 11/14/19 self-employed P00740658 Paid ► WATSONRICE LLP Preparer Use Only Firm's address 5 PENN PLZ 15TH FL Firm's EIN ► 26-1726741 NEW YORK, NY 10001-1810 (212) 447-7300 Yes No

# Form 990 (2018) WOMEN DELIVER, INC Part IV Checklist of Required Schedules

|      |                                                                                                                                                                                                                                                                                                           |      | Yes | No |
|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----|----|
| 1    | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A                                                                                                                                                                         | 1    | X   | NO |
| 2    | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?                                                                                                                                                                                                         | 2    | Х   |    |
| 3    | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I                                                                                                                      | 3    |     | Х  |
| 4    | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II                                                                                                              | 4    |     | Х  |
| 5    | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III                                                                               | 5    |     | Х  |
| 6    | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I.                                                   | 6    |     | Х  |
| 7    | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II</i>                                                                                     | 7    |     | Х  |
|      | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If 'Yes,' complete Schedule D, Part III.</i>                                                                                                                                                 | 8    |     | Х  |
|      | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.           | 9    |     | Х  |
| 10   | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If 'Yes,' complete Schedule D, Part V.</i>                                                                                              | 10   |     | Х  |
|      | If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.                                                                                                                                                           |      |     |    |
| а    | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI                                                                                                                                                                       | 11 a | Х   |    |
| b    | Did the organization report an amount for investments – other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII                                                                                                   | 11 b |     | Х  |
| С    | Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII.                                                                                                  | 11 c |     | Х  |
| d    | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX.                                                                                                                     | 11 d |     | Х  |
| е    | Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X                                                                                                                                                                                     | 11 e |     | Χ  |
| f    | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X                                                            | 11 f | Х   |    |
| 12 a | Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII                                                                                                                                                          | 12a  | Х   |    |
| b    | Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional                                                                           | 12b  |     | Х  |
| 13   | Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E                                                                                                                                                                                                         | 13   |     | X  |
| 14 a | Did the organization maintain an office, employees, or agents outside of the United States?                                                                                                                                                                                                               | 14a  |     | Х  |
|      | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV | 14b  | Х   |    |
|      | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV                                                                                                            | 15   | Х   |    |
| 16   | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If 'Yes,' complete Schedule F, Parts III and IV</i>                                                                                               | 16   | Х   |    |
| 17   | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If 'Yes,' complete Schedule G, Part I</i> (see instructions)                                                                                      | 17   |     | Х  |
| 18   | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II.                                                                                                                           | 18   |     | Х  |
| 19   | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.                                                                                                                                                     | 19   |     | Х  |
| 20a  | Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H                                                                                                                                                                                                               | 20a  |     | X  |
| b    | If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?                                                                                                                                                                                              | 20b  |     |    |
| 21   | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II.                                                                                            | 21   |     | Х  |

# Form 990 (2018) WOMEN DELIVER, INC Part IV Checklist of Required Schedules (continued)

|     |                                                                                                                                                                                                                                                                                                                   |      | Yes | No       |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----|----------|
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III                                                                                                                         | 22   |     | Х        |
| 23  | Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>                                                      | 23   | Х   |          |
| 24  | a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a                                  | 24a  |     | Х        |
|     | <b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?                                                                                                                                                                                                        | 24b  |     |          |
|     | c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?                                                                                                                                                                      | 24c  |     |          |
|     | d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?                                                                                                                                                                                                         | 24d  |     |          |
| 25  | a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I                                                                                                      | 25a  |     | Х        |
|     | <b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I</i> .                             | 25b  |     | Х        |
| 26  | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If 'Yes,' complete Schedule L, Part II.                                        | 26   |     | Х        |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III.</i> | 27   |     | Х        |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):                                                                                                                     |      |     |          |
|     | a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV                                                                                                                                                                                                         | 28a  |     | Х        |
|     | <b>b</b> A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV                                                                                                                                                                               | 28b  |     | Х        |
|     | c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV                                                                                          | 28c  |     | Х        |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M                                                                                                                                                                                                          | 29   |     | X        |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>                                                                                                                                   | 30   |     | Х        |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If 'Yes,' complete Schedule N, Part I.</i>                                                                                                                                                                                        | 31   |     | X        |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II                                                                                                                                                                              | 32   |     | Х        |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I                                                                                                                              | 33   |     | Х        |
| 34  | Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.                                                                                                                                                                         | 34   |     | Х        |
| 35  | a Did the organization have a controlled entity within the meaning of section 512(b)(13)?                                                                                                                                                                                                                         | 35a  |     | X        |
|     | <b>b</b> If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2                                                                                        | 35b  |     |          |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2                                                                                                                                          | 36   |     | Х        |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI                                                                                     | 37   |     | Х        |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?  Note. All Form 990 filers are required to complete Schedule O.                                                                                                                                    | 38   | Х   |          |
| Pa  | rt V Statements Regarding Other IRS Filings and Tax Compliance                                                                                                                                                                                                                                                    |      |     | _        |
|     | Check if Schedule O contains a response or note to any line in this Part V                                                                                                                                                                                                                                        |      |     | <u> </u> |
| 1   | a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable                                                                                                                                                                                                                                    |      | Yes | No       |
|     | <b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable                                                                                                                                                                                                                          |      |     |          |
|     | c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming                                                                                                                                                                                              |      |     |          |
|     | (gambling) winnings to prize winners?                                                                                                                                                                                                                                                                             | 1 c  | Х   |          |
| BAA |                                                                                                                                                                                                                                                                                                                   | Form | 990 | (2018)   |

Form 990 (2018) WOMEN DELIVER, INC

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

|     |                                                                                                                                                                                                                                            |     | Yes | No |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
| 2 8 | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 59                                                        |     |     |    |
| ŀ   | of at least one is reported on line 2a, did the organization file all required federal employment tax returns?                                                                                                                             | 2 b | Χ   |    |
|     | <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)                                                                                                                    |     |     |    |
| 3 8 | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                              | 3 a |     | Х  |
| ŀ   | If 'Yes,' has it filed a Form 990-T for this year? <i>If 'No' to line 3b, provide an explanation in Schedule O</i>                                                                                                                         | 3 b |     |    |
| 4 8 | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4 a |     | Х  |
| ŀ   | o If 'Yes,' enter the name of the foreign country: ►                                                                                                                                                                                       |     |     |    |
|     | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).                                                                                                                        |     |     |    |
| 5 a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                                                                                                                                      | 5 a |     | Х  |
| ŀ   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                                                                                                                           | 5 b |     | Х  |
| (   | : If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?                                                                                                                                                                       | 5 c |     |    |
| 6 a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?                                    | 6 a |     | Х  |
|     | If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?                                                                                              | 6 b |     |    |
| 7   | Organizations that may receive deductible contributions under section 170(c).                                                                                                                                                              |     |     |    |
|     | a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and                                                                                                                          |     |     |    |
| •   | services provided to the payor?                                                                                                                                                                                                            | 7 a |     | Х  |
| ŀ   | If 'Yes,' did the organization notify the donor of the value of the goods or services provided?                                                                                                                                            | 7 b |     |    |
| (   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?                                                                                                       | 7 c |     | Х  |
| (   | If 'Yes,' indicate the number of Forms 8282 filed during the year                                                                                                                                                                          |     |     |    |
|     | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                                                                                                            | 7 e |     | Х  |
| f   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                                                                                                               | 7 f |     | X  |
| ç   | g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?                                                                                                         | 7 g |     |    |
| ŀ   | n If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?                                                                                                       | 7 h |     |    |
| 8   | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring                                                                                                                            | 711 |     |    |
|     | organization have excess business holdings at any time during the year?                                                                                                                                                                    | 8   |     |    |
| 9   | Sponsoring organizations maintaining donor advised funds.                                                                                                                                                                                  |     |     |    |
|     | a Did the sponsoring organization make any taxable distributions under section 4966?                                                                                                                                                       | 9 a |     |    |
| ŀ   | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?                                                                                                                                          | 9 b |     |    |
| 10  | Section 501(c)(7) organizations. Enter:                                                                                                                                                                                                    |     |     |    |
| ä   | Initiation fees and capital contributions included on Part VIII, line 12                                                                                                                                                                   |     |     |    |
| ŀ   | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b                                                                                                                                            |     |     |    |
| 11  | Section 501(c)(12) organizations. Enter:                                                                                                                                                                                                   |     |     |    |
|     | a Gross income from members or shareholders                                                                                                                                                                                                |     |     |    |
|     | against amounts due or received from them.)                                                                                                                                                                                                |     |     |    |
|     | a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                                                                                                                               | 12a |     |    |
|     | of If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year                                                                                                                                                   |     |     |    |
|     | Section 501(c)(29) qualified nonprofit health insurance issuers.                                                                                                                                                                           | 12  |     |    |
| č   | a Is the organization licensed to issue qualified health plans in more than one state?                                                                                                                                                     | 13a |     |    |
|     | <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.                                                                                                                                   |     |     |    |
|     | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans                                                                                  |     |     |    |
|     | Enter the amount of reserves on hand                                                                                                                                                                                                       | 14- |     | Х  |
|     | a Did the organization receive any payments for indoor tanning services during the tax year?                                                                                                                                               | 14a |     | Λ  |
|     | olf 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O                                                                                                                                 | 14b |     |    |
| 15  | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?                                                                                 | 15  |     | Х  |
| 16  | Is the organization an educational institution subject to the section 4968 excise tax on net investment income?                                                                                                                            | 16  |     | Х  |
| 10  | If 'Yes,' complete Form 4720, Schedule O.                                                                                                                                                                                                  | .5  |     |    |

Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI. Section A. Governing Body and Management No Yes 1 a Enter the number of voting members of the governing body at the end of the tax year..... If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. **b** Enter the number of voting members included in line 1a, above, who are independent . . . 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? ..... 2 Χ Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? ..... 3 Χ Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?.... Χ 4 X Did the organization become aware during the year of a significant diversion of the organization's assets?.... 5 Χ Did the organization have members or stockholders?..... 6 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?..... 7 a Χ **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?..... Χ 7 b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body?.... Χ 8 a X **b** Each committee with authority to act on behalf of the governing body?..... 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O..... 9 **Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10 a Did the organization have local chapters, branches, or affiliates?.... 10 a Χ b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?..... Χ b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O Χ 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13...... 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise 12b Χ to conflicts?..... Χ 12c 13 Did the organization have a written whistleblower policy?..... 13 Χ 14 Did the organization have a written document retention and destruction policy?..... Χ 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Χ a The organization's CEO, Executive Director, or top management official.. SEE . SCHEDULE..Q...... 15 a **b** Other officers or key employees of the organization..... 15 b X If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?..... Χ 16 a b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?. 16 b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed > NY Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website Another's website X Upon request Other (explain in Schedule O) Describe in Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to 19 the public during the tax year. SEE SCHEDULE O State the name, address, and telephone number of the person who possesses the organization's books and records

NEW YORK,

NY 10012 (646)

695-9100

905

SUITE

KATHLEEN SHERWIN 588 BROADWAY,

| Form | 990 | (2018) | WOMEN   | DELIVER. | TNC  |
|------|-----|--------|---------|----------|------|
|      | 220 | (2010) | MOLITIM |          | TING |

26-4462256

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## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.....

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

|          |                              |                                                                     |                                   | (C)                                                                 |         |              |                                           |        |                                                    |                                                         |                                                          |
|----------|------------------------------|---------------------------------------------------------------------|-----------------------------------|---------------------------------------------------------------------|---------|--------------|-------------------------------------------|--------|----------------------------------------------------|---------------------------------------------------------|----------------------------------------------------------|
|          | (A)<br>Name and Title        | (B)<br>Average<br>hours<br>per                                      | thar                              | Position (do no<br>than one box, u<br>is both an off<br>director/ti |         |              | unless person<br>fficer and a<br>trustee) |        | (D)  Reportable compensation from the organization | (E)  Reportable compensation from related organizations | (F) Estimated amount of other compensation               |
|          |                              | week (list any hours for related organiza- tions below dotted line) | Individual trustee<br>or director | Institutional trustee                                               | Officer | Key employee | Highest compensated<br>employee           | Former | (W-2/1099-MISC)                                    | (W-2/1099-MISC)                                         | from the<br>organization<br>and related<br>organizations |
| (1)      | SAUNDRA PELLETIER            | 1                                                                   |                                   |                                                                     |         |              |                                           |        |                                                    |                                                         |                                                          |
|          | CHAIR                        | 0                                                                   | X                                 |                                                                     | X       |              |                                           |        | 0.                                                 | 0.                                                      | 0.                                                       |
|          | KRISTIN HETLE TREASURER      | $-\frac{1}{0}$                                                      | Х                                 |                                                                     | Х       |              |                                           |        | 0.                                                 | 0.                                                      | 0.                                                       |
| (3)      | JOTHAM MUSINGUZI, MDDIRECTOR | $-\frac{1}{0}$                                                      | Х                                 |                                                                     |         |              |                                           |        | 0.                                                 | 0.                                                      | 0.                                                       |
| (4)      | CECILLIA GARCIA RUIZ         | 11                                                                  |                                   |                                                                     |         |              |                                           |        |                                                    |                                                         |                                                          |
|          | DIRECTOR                     | 0                                                                   | Χ                                 |                                                                     |         |              |                                           |        | 0.                                                 | 0.                                                      | 0.                                                       |
| (5)      | VIVIAN ONANO                 | 1                                                                   |                                   |                                                                     |         |              |                                           |        |                                                    |                                                         |                                                          |
|          | DIRECTOR                     | 0                                                                   | X                                 |                                                                     |         |              |                                           |        | 0.                                                 | 0.                                                      | 0.                                                       |
| (6)      | DAKSHITHA WICKREMARATHNE     | 1                                                                   |                                   |                                                                     |         |              |                                           |        |                                                    |                                                         |                                                          |
|          | DIRECTOR                     | 0                                                                   | X                                 |                                                                     |         |              |                                           |        | 0.                                                 | 0.                                                      | 0.                                                       |
| (7)      | HELEN_CLARK                  | 1                                                                   |                                   |                                                                     |         |              |                                           |        |                                                    |                                                         | •                                                        |
|          | DIRECTOR                     | 0                                                                   | X                                 |                                                                     |         |              |                                           |        | 0.                                                 | 0.                                                      | 0.                                                       |
| (8)      | KATJA_IVERSEN                | <u>35</u>                                                           |                                   |                                                                     |         |              |                                           |        |                                                    |                                                         |                                                          |
|          | PRESIDENT & CEO              | 0                                                                   | X                                 |                                                                     | X       |              |                                           |        | 273,583.                                           | 0.                                                      | 34,064.                                                  |
| (9)      | KATHERINE HOLLAND-ORTIZ COO  | $-\frac{35}{0}$                                                     |                                   |                                                                     | Х       |              |                                           |        | 170 005                                            | 0.                                                      | F7 010                                                   |
| /10\     | SUSAN A. PAPP                | 35                                                                  |                                   |                                                                     | Λ       |              |                                           |        | 172,205.                                           | 0.                                                      | 57,012.                                                  |
| (10)     | MANAGING DIRECTOR            | $\begin{bmatrix} -\frac{35}{0} - \frac{1}{2} \end{bmatrix}$         |                                   |                                                                     |         | Х            |                                           |        | 160,308.                                           | 0.                                                      | 27,377.                                                  |
| (11)     | KATHLEEN SHERWIN             | 35                                                                  |                                   |                                                                     |         | 71           |                                           |        | 100,300.                                           | 0.                                                      | 21,311.                                                  |
| <u> </u> | ADVISOR                      | - 35 -                                                              |                                   |                                                                     |         |              | Х                                         |        | 190,479.                                           | 0.                                                      | 9,500.                                                   |
| (12)     | LOUISE DUNN                  | 35                                                                  |                                   |                                                                     |         |              |                                           |        | ŕ                                                  |                                                         | ,                                                        |
|          | ADVISOR                      | 0                                                                   |                                   |                                                                     |         |              | Х                                         |        | 160,640.                                           | 0.                                                      | 0.                                                       |
| (13)     | CARRIE SIMON                 | 35                                                                  |                                   |                                                                     |         |              |                                           |        | ·                                                  |                                                         |                                                          |
|          | ADVISOR                      | 0                                                                   |                                   |                                                                     |         |              | Χ                                         |        | 142,667.                                           | 0.                                                      | 10,646.                                                  |
| (14)     | HANNAH AUGUST                | _ 35 _                                                              |                                   |                                                                     |         |              |                                           |        |                                                    |                                                         |                                                          |
|          | DIR. COMMUNICATION           | 0                                                                   |                                   |                                                                     |         |              | Χ                                         |        | 144,394.                                           | 0.                                                      | 8,538.                                                   |

| (A)    Comparison of the compa     | Form 990 (2018) WOMEN DELIVER, INC                                                                                         |                                                                |               | _           |             |               |                |             |                                             | 26-44622                                |           | Page 8       |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|---------------|-------------|-------------|---------------|----------------|-------------|---------------------------------------------|-----------------------------------------|-----------|--------------|
| (15) LORI ADELMAN  DIRECTOR, YOUTH  Original States of the State of th     | Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)            |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| Complete Name and bits   Complete Name   Compl       |                                                                                                                            | (B)                                                            |               |             | •           | •             |                |             |                                             |                                         |           |              |
| Comparison   Com       |                                                                                                                            |                                                                | (do           | not o       | check       | more          | than o         | ne          |                                             |                                         |           |              |
| Compensation   Comp       | Name and title                                                                                                             | per<br>week                                                    | offic         | cer a       | nd a        | directo       | or/trust       | ee)         | compensation from                           | compensation from                       | amo       | unt of other |
| (19) LORI ADELMAN DIRECTOR, YOUTH 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                            | (list any<br>hours                                             | or d          | Insti       | 욹           | Key           | High<br>emp    | Forr        | (W-2/1099-MISC)                             | (W-2/1099-MISC)                         | f         | rom the      |
| (15) LORI ADELMAN (16) TIRECTOR, YOUTH 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                            | for related                                                    | /idua         | utio        | e.          | emp           | est c          | ner         |                                             |                                         | ar        | id related   |
| (15) LORI ADELMAN (16) TIRECTOR, YOUTH 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                            | - tions                                                        | ¥ ₹           | 1 <u>2</u>  |             | loye          | " omp          |             |                                             |                                         |           |              |
| (15) LORI ADELMAN (16) TIRECTOR, YOUTH 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                            | dotted                                                         | stee          | uste        |             | ()            | ensa           |             |                                             |                                         |           |              |
| DIRECTOR, YOUTH                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                            | ,                                                              |               | €D-         |             |               | e              |             |                                             |                                         |           |              |
| DIRECTOR, YOUTH                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | (15) LORI ADELMAN                                                                                                          | 35                                                             |               |             |             |               |                |             |                                             |                                         |           |              |
| (19) (20) (21) (25) (25) (26) (27) (28) (29) (29) (29) (29) (29) (29) (29) (29                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                            |                                                                |               |             |             |               | Х              |             | 138,619.                                    | 0                                       |           | 14,625.      |
| (18) (19) (20) (21) (23) (24) (25)  1 b Sub-total (25)  1 c Total from continuation sheets to Part VII, Section A (27) (27) (28) (29) (29) (20) (21) (22) (23) (24) (25)  1 b Sub-total (27) (27) (28) (29) (29) (29) (29) (20) (20) (21) (20) (21) (22) (23) (24) (25) (26) (27) (28) (29) (29) (29) (29) (29) (20) (20) (21) (20) (21) (22) (23) (24) (25) (27) (28) (29) (29) (29) (29) (29) (29) (29) (20) (20) (21) (20) (21) (22) (23) (24) (25) (26) (27) (27) (28) (28) (29) (20) (20) (21) (22) (23) (24) (25) (26) (27) (27) (28) (28) (29) (20) (20) (21) (22) (23) (24) (25) (26) (27) (27) (28) (28) (29) (20) (20) (21) (22) (23) (24) (25) (27) (27) (28) (29) (29) (29) (20) (20) (21) (22) (23) (24) (25) (27) (38) (38) (48) (58) (68) (79) (88) (89) (C) (Completes this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization and related organizations greater than \$150,000? if 'Yes,' complete Schedule J for such person. (A) (B) (C) (Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization from the   | (16)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| (18) (19) (20) (21) (23) (24) (25)  1 b Sub-total (25)  1 c Total from continuation sheets to Part VII, Section A (27) (27) (28) (29) (29) (20) (21) (22) (23) (24) (25)  1 b Sub-total (27) (27) (28) (29) (29) (29) (29) (20) (20) (21) (20) (21) (22) (23) (24) (25) (26) (27) (28) (29) (29) (29) (29) (29) (20) (20) (21) (20) (21) (22) (23) (24) (25) (27) (28) (29) (29) (29) (29) (29) (29) (29) (20) (20) (21) (20) (21) (22) (23) (24) (25) (26) (27) (27) (28) (28) (29) (20) (20) (21) (22) (23) (24) (25) (26) (27) (27) (28) (28) (29) (20) (20) (21) (22) (23) (24) (25) (26) (27) (27) (28) (28) (29) (20) (20) (21) (22) (23) (24) (25) (27) (27) (28) (29) (29) (29) (20) (20) (21) (22) (23) (24) (25) (27) (38) (38) (48) (58) (68) (79) (88) (89) (C) (Completes this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization and related organizations greater than \$150,000? if 'Yes,' complete Schedule J for such person. (A) (B) (C) (Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization from the   |                                                                                                                            |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| (29) (21) (22) (23) (25)  1 b Sub-total (25)  1 total from continuation sheets to Part VII, Section A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | (17)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| (29) (21) (22) (23) (25)  1 b Sub-total (25)  1 total from continuation sheets to Part VII, Section A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 40                                                                                                                         |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| (29) (21) (22) (23) (25)  1 b Sub-total (25)  1 total from continuation sheets to Part VII, Section A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | (18)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| (20)  (21) (22) (23) (24) (25)  1 b Sub-total.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                            |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| (22)  (23)  (24)  (25)  1 b Sub-total  c Total from continuation sheets to Part VII, Section A  d Total (add lines 1b and 1c)  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization    3 Did the organization    1 Total (add lines 1b and 1c)  3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If Yes, 'complete Schedule J for such individual.  4 For any individual listed on line 1a, is the sum of reportable compensation from the organization and related organization or elated organizations greater than \$150,000? If Yes, 'complete Schedule J for such individual.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If Yes, 'complete Schedule J for such person.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If Yes, 'complete Schedule J for such person.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organizations person to the calendar year ending with or within the organizations tax year.  (A)  Name and business address  (B)  (C)  Compensation  (A)  Name and business address  (A)  Name and business address  (A)  Name and business address  (B)  (C)  Compensation  (A)  Name and business address  (B)  (C)  Compensation  (A)  (B)  (C)  Compensation  (A)  (B)  (C)  Compen   | <u> </u>                                                                                                                   |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| (22)  (23)  (24)  (25)  1 b Sub-total  c Total from continuation sheets to Part VII, Section A  d Total (add lines 1b and 1c)  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization    3 Did the organization    1 Total (add lines 1b and 1c)  3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If Yes, 'complete Schedule J for such individual.  4 For any individual listed on line 1a, is the sum of reportable compensation from the organization and related organization or elated organizations greater than \$150,000? If Yes, 'complete Schedule J for such individual.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If Yes, 'complete Schedule J for such person.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If Yes, 'complete Schedule J for such person.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organizations person to the calendar year ending with or within the organizations tax year.  (A)  Name and business address  (B)  (C)  Compensation  (A)  Name and business address  (A)  Name and business address  (A)  Name and business address  (B)  (C)  Compensation  (A)  Name and business address  (B)  (C)  Compensation  (A)  (B)  (C)  Compensation  (A)  (B)  (C)  Compen   | (20)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| (23)  (24)  (25)  1 b Sub-total  1 c Total from continuation sheets to Part VII, Section A  4 Total food (dines 1b and 1c)  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization   10  3 Did the organization   10  3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If Yes,' complete Schedule J for such individual.  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If Yes,' complete Schedule J for such individual.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for such individual.  6 Describer this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.  (A)  Name and business address  Description of services  (B)  Description of services  (C)  Compensation  REALTH UNLIMITED LLC 111 FIFTH AVENUE, 2ND FLOOR NY, NY 10003  WEBSITE DESIGN, DEV. 269, 340.  RAWAND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES of the services o  |                                                                                                                            |                                                                | •             |             |             |               |                |             |                                             |                                         |           |              |
| (23)  (24)  (25)  1 b Sub-total  1 c Total from continuation sheets to Part VII, Section A  4 Total food (dines 1b and 1c)  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization   10  3 Did the organization   10  3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If Yes,' complete Schedule J for such individual.  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If Yes,' complete Schedule J for such individual.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for such individual.  6 Describer this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.  (A)  Name and business address  Description of services  (B)  Description of services  (C)  Compensation  REALTH UNLIMITED LLC 111 FIFTH AVENUE, 2ND FLOOR NY, NY 10003  WEBSITE DESIGN, DEV. 269, 340.  RAWAND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES of the services o  | (21)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| (24)    1b Sub-total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                            |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| 1b Sub-total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | (22)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| 1b Sub-total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | (02)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| 1b Sub-total   1,382,895.   0. 161,762.     c Total from continuation sheets to Part VII, Section A   0. 0. 0.     d Total (add lines 1b and 1c)   1,382,895.   0. 161,762.     2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization   10   Yes   No     3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? iff 'Yes,' complete Schedule J for such individual.   3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (23)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| 1b Sub-total   1,382,895.   0. 161,762.     c Total from continuation sheets to Part VII, Section A   0. 0. 0.     d Total (add lines 1b and 1c)   1,382,895.   0. 161,762.     2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization   10   Yes   No     3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? iff 'Yes,' complete Schedule J for such individual.   3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (24)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| 1 b Sub-total  C Total from continuation sheets to Part VII, Section A  D 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                            |                                                                | -             |             |             |               |                |             |                                             |                                         |           |              |
| 1 b Sub-total  C Total from continuation sheets to Part VII, Section A  D 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (25)                                                                                                                       |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| c Total from continuation sheets to Part VII, Section A.  d Total (add lines 1b and 1c).  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ist any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual.  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person.  5 Exection B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.  (A)  Name and business address  (B)  Description of services  (C)  Compensation  HEALTH UNLIMITED LLC 111 FIFTH AVENUE, 2ND FLOOR NY, NY 10003  WEBSITE DESIGN, DEV.  269,340.  WOMEN DELIVER CANADA 226 MACLAREN STREET, OTTAWA ON K2P ONTARIO, NO MEL, EXTERNAL RLTNS  230,192.  SARAH ZEID 127 WEST 122ND STREET NEW YORK, NY 10027  HUMANITARIAN SETTING  150,500.  KLITTEN MANAGEMENT KLIDEDALEN 106-3400 HILEROGED, EUROPE 106-3400 DEN CONFERENCE LOGISTICS  145,530.  2 Total number of independent contractors (including but not limited to those listed above) who received more than                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                            |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
| the torganization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual.  Torganization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual.  Torganization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual.  Torganization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual.  Torganization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual.  Torganization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such person.  Torganization or individual  Torganization or indivi |                                                                                                                            |                                                                |               |             |             |               |                | >           | 1,382,895.                                  |                                         |           | 61,762.      |
| Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization    10  Yes No  Joint the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual.  For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual for services rendered to the organization? If "Yes," complete Schedule J for such person.  Section B. Independent Contractors  Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.  (A)  Name and business address  Description of services  (C)  Compensation  HEALTH UNLIMITED LLC 111 FIFTH AVENUE, 2ND FLOOR NY, NY 10003  WEBSITE DESIGN, DEV.  269, 340.  WOMEN DELIVER CANADA 226 MACLAREN STREET, OTTAWA ON K2P ONTARIO, NO MEL, EXTERNAL RITNS  230, 192.  SARAH ZEID 127 WEST 122ND STREET NEW YORK, NY 10027  HUMANITARIAN SETTING  150, 500.  KLITTEN MANAGEMENT KLIDEDALEN 106-3400 HILEROED, EUROPE 106-3400 DEN CONFERENCE LOGISTICS  145, 530.  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  WEBSITE DESIGN, DEV.  126, 700.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                            |                                                                |               |             |             |               |                | •           |                                             |                                         |           |              |
| from the organization 10    Yes   No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                            |                                                                |               |             |             |               |                | -<br>       |                                             |                                         |           |              |
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| on line 1a? If 'Yes,' compléte Schedule J for such individual.  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person.  5 X  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.  (A)  Name and business address  Description of services  (C)  Compensation  HEALTH UNLIMITED LLC 111 FIFTH AVENUE, 2ND FLOOR NY, NY 10003  WEBSITE DESIGN, DEV.  269,340.  WOMEN DELIVER CANADA 226 MACLAREN STREET, OTTAWA ON K2P ONTARIO, NO MEL, EXTERNAL RLTNS  230,192.  SARAH ZEID 127 WEST 122ND STREET NEW YORK, NY 10027  HUMANITARIAN SETTING  HUMANITARIAN SETTING  150,500.  KLITTEN MANAGEMENT KLIDEDALEN 106-3400 HILEROED, EUROPE 106-3400 DEN CONFERENCE LOGISTICS  145,530.  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  WEBSITE DESIGN, DEV.  126,700.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 3 Did the organization list any former officer, direct                                                                     | tor or tru                                                     | ctoo          | kov         | , or        | anlos         | ,,,,,          | or h        | nighost componen                            | tod amplayaa                            |           | 165 166      |
| the organization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual.  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person.  5 X  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.  (A)  Name and business address  Description of services  Compensation  HEALTH UNLIMITED LLC 111 FIFTH AVENUE, 2ND FLOOR NY, NY 10003  WOMEN DELIVER CANADA 226 MACLAREN STREET, OTTAWA ON K2P ONTARIO, NO MEL, EXTERNAL RLTNS  SARAH ZEID 127 WEST 122ND STREET NEW YORK, NY 10027  HUMANITARIAN SETTING  150, 500.  KLITTEN MANAGEMENT KLIDEDALEN 106-3400 HILEROED, EUROPE 106-3400 DEN CONFERENCE LOGISTICS  145, 530.  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  WEBSITE DESIGN, DEV.  126, 700.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                            |                                                                |               |             |             |               |                |             |                                             |                                         | 3         | Х            |
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| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | the organization and related organizations greate                                                                          | er than \$1                                                    | 50,00         | 00?         | If '\       | ∕es,'         | com            | ple         | te Schedule J for                           |                                         | 4         | Y            |
| For services rendered to the organization? If 'Yes,' complete Schedule J for such person                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                            |                                                                |               |             |             |               |                |             |                                             | individual                              |           | Λ            |
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| Compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.  (A)  Name and business address  Description of services  HEALTH UNLIMITED LLC 111 FIFTH AVENUE, 2ND FLOOR NY, NY 10003  WEBSITE DESIGN, DEV.  269,340.  WOMEN DELIVER CANADA 226 MACLAREN STREET, OTTAWA ON K2P ONTARIO, NO MEL, EXTERNAL RLTNS  SARAH ZEID 127 WEST 122ND STREET NEW YORK, NY 10027  HUMANITARIAN SETTING  150,500.  KLITTEN MANAGEMENT KLIDEDALEN 106-3400 HILEROED, EUROPE 106-3400 DEN CONFERENCE LOGISTICS  145,530.  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  WEBSITE DESIGN, DEV.  126,700.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                            |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
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| WOMEN DELIVER CANADA 226 MACLAREN STREET, OTTAWA ON K2P ONTARIO, NO MEL, EXTERNAL RLTNS  SARAH ZEID 127 WEST 122ND STREET NEW YORK, NY 10027  KLITTEN MANAGEMENT KLIDEDALEN 106-3400 HILEROED, EUROPE 106-3400 DEN CONFERENCE LOGISTICS  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081  WEBSITE DESIGN, DEV.  2 Total number of independent contractors (including but not limited to those listed above) who received more than                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Name and business add                                                                                                      | Name and business address Description of services Compensation |               |             |             |               |                |             |                                             |                                         |           |              |
| SARAH ZEID 127 WEST 122ND STREET NEW YORK, NY 10027 HUMANITARIAN SETTING 150,500.  KLITTEN MANAGEMENT KLIDEDALEN 106-3400 HILEROED, EUROPE 106-3400 DEN CONFERENCE LOGISTICS 145,530.  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081 WEBSITE DESIGN, DEV. 126,700.  2 Total number of independent contractors (including but not limited to those listed above) who received more than                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | HEALTH UNLIMITED LLC 111 FIFTH AVENUE, 2ND FLOOR NY, NY 10003 WEBSITE DESIGN, DEV.                                         |                                                                |               |             |             |               | 2              | 269,340.    |                                             |                                         |           |              |
| KLITTEN MANAGEMENT KLIDEDALEN 106-3400 HILEROED, EUROPE 106-3400 DEN CONFERENCE LOGISTICS 145,530.  ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081 WEBSITE DESIGN, DEV. 126,700.  2 Total number of independent contractors (including but not limited to those listed above) who received more than                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | WOMEN DELIVER CANADA 226 MACLAREN STREET,                                                                                  | OTTAWA                                                         | ON K          | 2P          | ON          | TAR           | ΙΟ,            | NO          | MEL, EXTERNAL                               | RLTNS                                   |           |              |
| ELEARNING MIND 26333 JEFFERSON SUITE 102 CLAIR SHORES, MI 48081 WEBSITE DESIGN, DEV. 126,700.  2 Total number of independent contractors (including but not limited to those listed above) who received more than                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                            |                                                                |               |             |             |               |                |             |                                             |                                         |           |              |
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| · · · · · · · · · · · · · · · · · · ·                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                            |                                                                |               | •           |             |               |                | (e)         |                                             |                                         | ]         | ∠6,/00.      |
| \$100,000 of compensation from the organization <b>P</b> 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | \$100,000 of compensation from the organization                                                                            |                                                                | iteu li       | U III       | J3€ I       | ii3lC(        | 1 aDU\         | (6)         | wild received more                          | uidii                                   |           |              |

#### Part VIII Statement of Revenue

|                                                        |                  | Check if Schedule O contains a resp                                                           | ponse or note to an                     | y line in this Part V | III                                    |                                                |                                                      |
|--------------------------------------------------------|------------------|-----------------------------------------------------------------------------------------------|-----------------------------------------|-----------------------|----------------------------------------|------------------------------------------------|------------------------------------------------------|
|                                                        |                  |                                                                                               |                                         | (A)<br>Total revenue  | (B) Related or exempt function revenue | <b>(C)</b><br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512-514 |
| Contributions, Gifts, Grants and Other Similar Amounts | b<br>d<br>e<br>f | Noncash contributions included in lines 1a-1f: \$                                             | 2,582,271.<br>10,388,760.               |                       |                                        |                                                |                                                      |
| ರ್ಡಿ                                                   | h                | Total. Add lines 1a-1f                                                                        |                                         | 12,971,031.           |                                        |                                                |                                                      |
| ne                                                     |                  |                                                                                               | Business Code                           |                       |                                        |                                                |                                                      |
| Program Service Revenue                                | 2a<br>b<br>c     | CONFERENCE                                                                                    | 900099                                  | 1,533,945.            | 1,533,945.                             |                                                |                                                      |
| 2                                                      | Ч                |                                                                                               |                                         |                       |                                        |                                                |                                                      |
| Ñ                                                      | •                |                                                                                               |                                         |                       |                                        |                                                |                                                      |
| g                                                      | ٠                | All other present continue revenue                                                            |                                         |                       |                                        |                                                |                                                      |
| 8                                                      |                  | All other program service revenue                                                             |                                         |                       |                                        |                                                |                                                      |
| ā                                                      | g                | Total. Add lines 2a-2f                                                                        |                                         | 1,533,945.            |                                        |                                                |                                                      |
|                                                        | 3                | Investment income (including dividence other similar amounts)                                 |                                         | 12,704.               |                                        |                                                | 12,704.                                              |
|                                                        | 5                | Royalties                                                                                     | <b>.</b>                                |                       |                                        |                                                |                                                      |
|                                                        |                  | (i) Real                                                                                      | (ii) Personal                           |                       |                                        |                                                |                                                      |
|                                                        | 6 3              | Gross rents                                                                                   | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                       |                                        |                                                |                                                      |
|                                                        |                  |                                                                                               |                                         |                       |                                        |                                                |                                                      |
|                                                        |                  | Less: rental expenses                                                                         |                                         |                       |                                        |                                                |                                                      |
|                                                        |                  | Rental income or (loss)                                                                       |                                         |                       |                                        |                                                |                                                      |
|                                                        | d                | Net rental income or (loss)                                                                   | ▶                                       |                       |                                        |                                                |                                                      |
|                                                        | 7 a              | Gross amount from sales of (i) Securities                                                     | (ii) Other                              |                       |                                        |                                                |                                                      |
|                                                        | , u              | assets other than inventory 1,678,896                                                         | 5.                                      |                       |                                        |                                                |                                                      |
|                                                        | b                | Less: cost or other basis and sales expenses                                                  |                                         |                       |                                        |                                                |                                                      |
|                                                        | С                | Gain or (loss)2,289                                                                           |                                         |                       |                                        |                                                |                                                      |
|                                                        | d                | Net gain or (loss)                                                                            |                                         | -2,289.               |                                        |                                                | -2,289.                                              |
| Other Revenue                                          | 8 a              | Gross income from fundraising events (not including \$ of contributions reported on line 1c). |                                         | 2,200.                |                                        |                                                | 2,200.                                               |
| æ                                                      |                  | See Part IV, line 18                                                                          | а                                       |                       |                                        |                                                |                                                      |
| <u>ā</u>                                               | b                | Less: direct expenses                                                                         | b                                       |                       |                                        |                                                |                                                      |
| ¥                                                      |                  | Net income or (loss) from fundraising                                                         | events                                  |                       |                                        |                                                |                                                      |
| _                                                      |                  | Gross income from gaming activities.<br>See Part IV, line 19                                  |                                         |                       |                                        |                                                |                                                      |
|                                                        |                  | Less: direct expenses                                                                         | b vities▶                               |                       |                                        |                                                |                                                      |
|                                                        |                  | Gross sales of inventory, less returns and allowances                                         |                                         |                       |                                        |                                                |                                                      |
|                                                        | b                | Less: cost of goods sold                                                                      | b                                       |                       |                                        |                                                |                                                      |
|                                                        | С                | Net income or (loss) from sales of inv                                                        | entory▶                                 |                       |                                        |                                                |                                                      |
|                                                        |                  | Miscellaneous Revenue                                                                         | Business Code                           |                       |                                        |                                                |                                                      |
|                                                        | 11 a             | OTHER INCOME                                                                                  | 900099                                  | 24,775.               | 24,775.                                |                                                |                                                      |
|                                                        |                  | FOREIGN EXCHANGE LOSS                                                                         | 900099                                  | -909,151.             | 23,113.                                |                                                | -909,151.                                            |
|                                                        | 5                | TOWTTON EVOUVINGE F099 -                                                                      | J00033                                  | 303,1J1.              |                                        |                                                | 303,1J1.                                             |
|                                                        | ں<br>ہے          | All other revenue                                                                             |                                         |                       |                                        |                                                |                                                      |
|                                                        | -                | All other revenue                                                                             |                                         | 004 5= 5              |                                        |                                                |                                                      |
|                                                        |                  | Total. Add lines 11a-11d                                                                      |                                         | 004,370.              |                                        |                                                |                                                      |
|                                                        | 12               | <b>Total revenue.</b> See instructions                                                        |                                         | 13,631,015.           | 1,558,720.                             | 0.                                             | -898,736.                                            |

#### Part IX | Statement of Functional Expenses

|        | Check if Schedule O contains a response or note to any line in this Part IX                                                                                                                                        |                       |                              |                                     |                                 |  |  |  |  |  |
|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|------------------------------|-------------------------------------|---------------------------------|--|--|--|--|--|
|        | not include amounts reported on lines<br>7b, 8b, 9b, and 10b of Part VIII.                                                                                                                                         | (A)<br>Total expenses | (B) Program service expenses | (C) Management and general expenses | <b>(D)</b> Fundraising expenses |  |  |  |  |  |
| 1      | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21                                                                                                               |                       |                              |                                     | ·                               |  |  |  |  |  |
| 2      | Grants and other assistance to domestic individuals. See Part IV, line 22                                                                                                                                          |                       |                              |                                     |                                 |  |  |  |  |  |
| 3      | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16                                                                                   | 260,740.              | 260,740.                     |                                     |                                 |  |  |  |  |  |
| 4<br>5 | Benefits paid to or for members                                                                                                                                                                                    | 724,549.              | 637,603.                     | 72,455.                             | 14,491.                         |  |  |  |  |  |
| 6      | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)                                                                      | ·                     |                              |                                     |                                 |  |  |  |  |  |
| 7      |                                                                                                                                                                                                                    | 0.                    | 0.                           | 0.                                  | 0.                              |  |  |  |  |  |
| 7      | 3                                                                                                                                                                                                                  | 2,874,763.            | 2,529,792.                   | 287,476.                            | 57,495.                         |  |  |  |  |  |
| 8      | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)                                                                                                                 | 56,897.               | 50,069.                      | 5,690.                              | 1,138.                          |  |  |  |  |  |
| 9      | Other employee benefits                                                                                                                                                                                            | 341,697.              | 300,693.                     | 34,170.                             | 6,834.                          |  |  |  |  |  |
| 10     | Payroll taxes                                                                                                                                                                                                      | 270,842.              | 238,341.                     | 27,084.                             | 5,417.                          |  |  |  |  |  |
|        | Fees for services (non-employees):                                                                                                                                                                                 | 270,042.              | 230,341.                     | 27,004.                             | 5,417.                          |  |  |  |  |  |
|        | Management                                                                                                                                                                                                         |                       |                              |                                     |                                 |  |  |  |  |  |
|        | Legal                                                                                                                                                                                                              | 41,618.               | 36,624.                      | 4,162.                              | 832.                            |  |  |  |  |  |
|        | : Accounting                                                                                                                                                                                                       | 41,183.               | 36,241.                      | 4,118.                              | 824.                            |  |  |  |  |  |
|        | Lobbying                                                                                                                                                                                                           | 41,103.               | 30,241.                      | 4,110.                              | 024.                            |  |  |  |  |  |
|        | Professional fundraising services. See Part IV, line 17                                                                                                                                                            |                       |                              |                                     |                                 |  |  |  |  |  |
|        | Investment management fees                                                                                                                                                                                         |                       |                              |                                     |                                 |  |  |  |  |  |
|        | Other. (If line 11g amount exceeds 10% of line 25, column                                                                                                                                                          |                       |                              |                                     |                                 |  |  |  |  |  |
|        | (A) amount, list line 11g expenses on Schedule 0.5CH. Q                                                                                                                                                            |                       | 1,483,178.                   | 165,126.                            | 33,025.                         |  |  |  |  |  |
|        | Advertising and promotion                                                                                                                                                                                          | 45,884.               | 40,378.                      | 4,588.                              | 918.                            |  |  |  |  |  |
| 13     | · •                                                                                                                                                                                                                | 654,110.              | 575,606.                     | 65,421.                             | 13,083.                         |  |  |  |  |  |
| 14     | Information technology                                                                                                                                                                                             | 169,680.              | 149,318.                     | 16,968.                             | 3,394.                          |  |  |  |  |  |
| 15     | Royalties                                                                                                                                                                                                          |                       |                              |                                     |                                 |  |  |  |  |  |
| 16     | Occupancy                                                                                                                                                                                                          | 437,305.              | 384,829.                     | 43,731.                             | 8,745.                          |  |  |  |  |  |
| 17     | Travel                                                                                                                                                                                                             | 886,412.              | 808,308.                     | 60,376.                             | 17,728.                         |  |  |  |  |  |
| 18     | Payments of travel or entertainment expenses for any federal, state, or local public officials                                                                                                                     |                       |                              |                                     |                                 |  |  |  |  |  |
| 19     | Conferences, conventions, and meetings                                                                                                                                                                             | 246,186.              | 216,644.                     | 24,618.                             | 4,924.                          |  |  |  |  |  |
| 20     | Interest                                                                                                                                                                                                           | ·                     | ·                            | ·                                   | •                               |  |  |  |  |  |
| 21     | Payments to affiliates                                                                                                                                                                                             |                       |                              |                                     |                                 |  |  |  |  |  |
| 22     | Depreciation, depletion, and amortization                                                                                                                                                                          | 28,441.               | 25,029.                      | 2,843.                              | 569.                            |  |  |  |  |  |
| 23     | Insurance                                                                                                                                                                                                          | 13,617.               | 11,983.                      | 1,362.                              | 272.                            |  |  |  |  |  |
| 24     | Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)                  |                       |                              |                                     |                                 |  |  |  |  |  |
| a      | ·                                                                                                                                                                                                                  |                       |                              |                                     |                                 |  |  |  |  |  |
|        | <u>'</u>                                                                                                                                                                                                           |                       |                              |                                     |                                 |  |  |  |  |  |
|        | . – – – – – – – – – – – – – +                                                                                                                                                                                      |                       |                              |                                     |                                 |  |  |  |  |  |
| C      | `                                                                                                                                                                                                                  |                       |                              |                                     |                                 |  |  |  |  |  |
|        | All other expenses.                                                                                                                                                                                                | 0 775 050             | 7 705 276                    | 000 100                             | 1.60, 600                       |  |  |  |  |  |
|        | Total functional expenses. Add lines 1 through 24e                                                                                                                                                                 | 8,775,253.            | 7,785,376.                   | 820,188.                            | 169,689.                        |  |  |  |  |  |
| 26     | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  Check here ► ☐ if following SOP 98-2 (ASC 958-720) |                       |                              |                                     |                                 |  |  |  |  |  |

#### Part X Balance Sheet

| Check if Schedule O contains a response or note to any line in this Part X                                                                                                                                                                                                                                                                                                                                                                                                    | <u></u>                     |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|
| (A) Beginning                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | of year (B) End of year     |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 8,113. 1 6,182,054.         |
| 2 Savings and temporary cash investments                                                                                                                                                                                                                                                                                                                                                                                                                                      | 2,794. <b>2</b> 3,446,281.  |
| 3 Pledges and grants receivable, net. 14,672                                                                                                                                                                                                                                                                                                                                                                                                                                  | 1,152. <b>3</b> 13,815,359. |
| 4 Accounts receivable, net                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 4 535,000.                  |
| 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L                                                                                                                                                                                                                                                                                                         | 5                           |
| 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L                                                                                                                                               | 6                           |
| 7 Notes and loans receivable, net                                                                                                                                                                                                                                                                                                                                                                                                                                             | 7                           |
| 7 Notes and loans receivable, net                                                                                                                                                                                                                                                                                                                                                                                                                                             | 8                           |
| 9 Prepaid expenses and deferred charges                                                                                                                                                                                                                                                                                                                                                                                                                                       | 7,036. <b>9</b> 1,611,595.  |
| 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D                                                                                                                                                                                                                                                                                                                                                                                       |                             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 5,343. <b>10</b> c 90,961.  |
| 11 Investments – publicly traded securities. 44                                                                                                                                                                                                                                                                                                                                                                                                                               | 7,383. 11 460,834.          |
| 12 Investments – other securities. See Part IV, line 11                                                                                                                                                                                                                                                                                                                                                                                                                       | 12                          |
| 13 Investments – program-related. See Part IV, line 11                                                                                                                                                                                                                                                                                                                                                                                                                        | 13                          |
| 14 Intangible assets.                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 14                          |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 5,334. <b>15</b> 181,916.   |
| 16 Total assets. Add lines 1 through 15 (must equal line 34)                                                                                                                                                                                                                                                                                                                                                                                                                  |                             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 0,594. 17 588,227.          |
| 18 Grants payable                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 18                          |
| 19 Deferred revenue                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 19                          |
| 20 Tax-exempt bond liabilities                                                                                                                                                                                                                                                                                                                                                                                                                                                | 20                          |
| 21 Escrow or custodial account liability. Complete Part IV of Schedule D                                                                                                                                                                                                                                                                                                                                                                                                      | 21                          |
| 21 Escrow or custodial account liability. Complete Part IV of Schedule D                                                                                                                                                                                                                                                                                                                                                                                                      | 22                          |
| 23 Secured mortgages and notes payable to unrelated third parties                                                                                                                                                                                                                                                                                                                                                                                                             | 23                          |
| 24 Unsecured notes and loans payable to unrelated third parties                                                                                                                                                                                                                                                                                                                                                                                                               | 24                          |
| Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.                                                                                                                                                                                                                                                                                                        | 1. 25                       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 0,595. <b>26</b> 588,227.   |
| Organizations that follow SFAS 117 (ASC 958), check here ► X and complete lines 27 through 29, and lines 33 and 34.                                                                                                                                                                                                                                                                                                                                                           |                             |
| 27 Unrestricted net assets                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2,350. <b>27</b> 8,101,957. |
| 28 Temporarily restricted net assets. 18,09                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                           |
| 29 Permanently restricted net assets                                                                                                                                                                                                                                                                                                                                                                                                                                          | 29                          |
| lines 27 through 29, and lines 33 and 34.  27 Unrestricted net assets. 2,772  28 Temporarily restricted net assets. 18,094  29 Permanently restricted net assets. 0rganizations that do not follow SFAS 117 (ASC 958), check here  and complete lines 30 through 34.  30 Capital stock or trust principal, or current funds. 31 Paid-in or capital surplus, or land, building, or equipment fund. 32 Retained earnings, endowment, accumulated income, or other funds. 20,860 |                             |
| 30 Capital stock or trust principal, or current funds                                                                                                                                                                                                                                                                                                                                                                                                                         | 30                          |
| 31 Paid-in or capital surplus, or land, building, or equipment fund                                                                                                                                                                                                                                                                                                                                                                                                           | 31                          |
| 32 Retained earnings, endowment, accumulated income, or other funds                                                                                                                                                                                                                                                                                                                                                                                                           | 32                          |
| The internet currings, endowment, accumulated internet, or other failus                                                                                                                                                                                                                                                                                                                                                                                                       |                             |
| 33 Total net assets or fund balances                                                                                                                                                                                                                                                                                                                                                                                                                                          |                             |

| Part XI Reconciliation of Net Assets                                                                                                                                                                                             |        |     |      |       |        |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-----|------|-------|--------|--|
| Check if Schedule O contains a response or note to any line in this Part XI.                                                                                                                                                     |        |     |      |       |        |  |
| 1 Total revenue (must equal Part VIII, column (A), line 12)                                                                                                                                                                      | 1      | :   | 13,6 | 31,0  | )15.   |  |
| 2 Total expenses (must equal Part IX, column (A), line 25).                                                                                                                                                                      | 2      | 2   | 8,7  | 75,2  | 253.   |  |
| 3 Revenue less expenses. Subtract line 2 from line 1                                                                                                                                                                             | 3      | 3   | 4,8  | 55,7  | 62.    |  |
| 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                                                                                                                                      | 4      | 1 : | 20,8 | 66,5  | 60.    |  |
| 5 Net unrealized gains (losses) on investments                                                                                                                                                                                   | 5      | 5   |      | 13,4  | 51.    |  |
| 6 Donated services and use of facilities                                                                                                                                                                                         | 6      | 5   |      |       |        |  |
| 7 Investment expenses                                                                                                                                                                                                            | 7      | 7   |      |       |        |  |
| 8 Prior period adjustments                                                                                                                                                                                                       |        | 3   |      |       |        |  |
| 9 Other changes in net assets or fund balances (explain in Schedule O)                                                                                                                                                           | 9      | )   |      |       | 0.     |  |
| 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))                                                                                                                | 10     | ) ; | 25,7 | 35.7  | 173.   |  |
| Part XII Financial Statements and Reporting                                                                                                                                                                                      |        |     | ,    | ,     |        |  |
| Check if Schedule O contains a response or note to any line in this Part XII                                                                                                                                                     |        |     |      |       | П      |  |
| The street in equication of contains a response of note to any fine in this rate Air.                                                                                                                                            |        |     |      | Yes   |        |  |
| 1 Accounting method used to prepare the Form 990: Cash X Accrual Other                                                                                                                                                           |        |     |      | 103   | 110    |  |
|                                                                                                                                                                                                                                  |        |     |      |       | i      |  |
| If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.                                                                                                                |        |     |      |       |        |  |
| 2a Were the organization's financial statements compiled or reviewed by an independent accountant?                                                                                                                               |        |     | 2 a  |       | X      |  |
| If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or revi separate basis, consolidated basis, or both:  Separate basis Consolidated basis Both consolidated and separate basis | ewed o | n a |      |       |        |  |
|                                                                                                                                                                                                                                  |        |     |      | Х     | l      |  |
| <b>b</b> Were the organization's financial statements audited by an independent accountant?                                                                                                                                      |        |     | 2b   | Λ     |        |  |
| If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sep basis, consolidated basis, or both:                                                                                  | arate  |     |      |       |        |  |
| X Separate basis Consolidated basis Both consolidated and separate basis                                                                                                                                                         |        |     |      |       | i      |  |
| c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the au                                                                                                          | dit,   |     |      |       |        |  |
| review, or compilation of its financial statements and selection of an independent accountant?                                                                                                                                   |        |     | 2 c  |       | X      |  |
| If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.                                                                                                        |        |     |      |       |        |  |
| 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?                                                                      | e<br>  |     | 3 a  |       | Х      |  |
| <b>b</b> If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required                                                                                                   | audit  |     |      |       |        |  |
| or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                                                                                                                         |        |     | 3 b  |       |        |  |
| <b>BAA</b> TEEA0112L 08/03/18                                                                                                                                                                                                    |        |     | Form | 990 ( | (2018) |  |

#### SCHEDULE A (Form 990 or 990-EZ)

#### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2018

Open to Public

Department of the Treasury Internal Revenue Service Inspection Name of the organization Employer identification number WOMEN DELIVER. 26-4462256 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after 10 June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in 12 lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.** Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations ..... **g** Provide the following information about the supported organization(s). (i) Name of supported organization (iii) Type of organization (described on lines 1-10 above (see instructions)) (v) Amount of monetary (iv) Is the organization listed (vi) Amount of other support (see instructions) support (see instructions) in your governing document? No (A) (B) (C) (D) (E) Total

#### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec          | Section A. Public Support                                                                                                                                                                                                               |                                        |                                         |                                        |                                               |                                             |                           |  |  |
|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|-----------------------------------------|----------------------------------------|-----------------------------------------------|---------------------------------------------|---------------------------|--|--|
| begi         | ndar year (or fiscal year<br>nning in) ►                                                                                                                                                                                                | <b>(a)</b> 2014 <b>(b)</b> 2015        |                                         | <b>(c)</b> 2016                        | <b>(d)</b> 2017                               | <b>(e)</b> 2018                             | <b>(f)</b> Total          |  |  |
| 1            | Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')                                                                                                                                      | 5,170,179.                             | 8,442,829.                              | 4,889,123.                             | 17087269.                                     | 12971031.                                   | 48,560,431.               |  |  |
| 2            | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                                                                                         |                                        |                                         |                                        |                                               |                                             | 0.                        |  |  |
| 3            | The value of services or facilities furnished by a governmental unit to the organization without charge                                                                                                                                 |                                        |                                         |                                        |                                               |                                             | 0.                        |  |  |
|              | <b>Total.</b> Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | 5,170,179.                             | 8,442,829.                              | 4,889,123.                             | 17087269.                                     | 12971031.                                   | 48,560,431.<br>7,991,943. |  |  |
| 6            | <b>Public support.</b> Subtract line 5 from line 4                                                                                                                                                                                      |                                        |                                         |                                        |                                               |                                             | 40,568,488.               |  |  |
| Sec          | tion B. Total Support                                                                                                                                                                                                                   |                                        |                                         |                                        |                                               |                                             | <u> </u>                  |  |  |
| Cale<br>begi | ndar year (or fiscal year<br>nning in) ►                                                                                                                                                                                                | <b>(a)</b> 2014                        | <b>(b)</b> 2015                         | <b>(c)</b> 2016                        | <b>(d)</b> 2017                               | <b>(e)</b> 2018                             | (f) Total                 |  |  |
| 7            | Amounts from line 4                                                                                                                                                                                                                     | 5,170,179.                             | 8,442,829.                              | 4,889,123.                             | 17087269.                                     | 12971031.                                   | 48,560,431.               |  |  |
| 8            | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources                                                                                                         | 1,038.                                 | 1,851.                                  | 4,621.                                 | 6,287.                                        | 12,704.                                     | 26,501.                   |  |  |
| 9            | Net income from unrelated business activities, whether or not the business is regularly carried on                                                                                                                                      | =, 00001                               | =, ===                                  | 2,0221                                 | 5,25.0                                        |                                             | 0.                        |  |  |
| 10           | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) SEE PART VI                                                                                                                             | -109,419.                              | -402,771.                               | 59,342.                                | 358,877.                                      | -909,151.                                   | -1,003,122.               |  |  |
|              | Total support. Add lines 7 through 10                                                                                                                                                                                                   |                                        |                                         |                                        |                                               |                                             | 47,583,810.               |  |  |
| 12           | Gross receipts from related activ                                                                                                                                                                                                       | vities, etc. (see ins                  | structions)                             |                                        |                                               | 12                                          | 3,258,374.                |  |  |
|              | <b>First five years.</b> If the Form 990 is organization, check this box and                                                                                                                                                            | stop here                              |                                         | ird, fourth, or fifth t                | ax year as a sectio                           | n 501(c)(3)                                 | ▶ □                       |  |  |
| Sec          | tion C. Computation of Pul<br>Public support percentage for 20                                                                                                                                                                          | blic Support P                         | ercentage                               |                                        |                                               |                                             |                           |  |  |
|              | Public support percentage for 20 Public support percentage from 3                                                                                                                                                                       |                                        |                                         |                                        |                                               |                                             | 85.26 %                   |  |  |
|              | <b>33-1/3% support test—2018.</b> If t and <b>stop here.</b> The organization                                                                                                                                                           | he organization di                     | id not check the b                      | oox on line 13. and                    | d line 14 is 33-1/3                           | % or more, check                            | 91.04 % k this box        |  |  |
| b            | <b>33-1/3% support test—2017.</b> If the and <b>stop here.</b> The organization                                                                                                                                                         | ne organization did                    | d not check a box                       | on line 13 or 16a                      | , and line 15 is 3                            | 3-1/3% or more, o                           | check this box            |  |  |
| 17a          | <b>10%-facts-and-circumstances te</b> or more, and if the organization the organization meets the 'facts                                                                                                                                | meets the 'facts-a                     | and-circumstance:                       | s' test, check this                    | box and stop her                              | e. Explain in Par                           | t VI how                  |  |  |
|              | 10%-facts-and-circumstances to or more, and if the organization organization meets the 'facts-an Private foundation. If the organian                                                                                                    | meets the 'facts-a<br>d-circumstances' | and-circumstance:<br>test. The organiza | s' test, check this ation qualifies as | box and <b>stop her</b><br>a publicly support | <b>e.</b> Explain in Par<br>ed organization | t VI how the▶             |  |  |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support                                                                                                                                                    | sts listed below,  | please complete i         | art II.)             |                      |                    |                  |  |
|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|---------------------------|----------------------|----------------------|--------------------|------------------|--|
|     | lar year (or fiscal year beginning in)                                                                                                                                    | <b>(a)</b> 2014    | <b>(b)</b> 2015           | <b>(c)</b> 2016      | <b>(d)</b> 2017      | <b>(e)</b> 2018    | (f) Total        |  |
|     | Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')                                                                        | (a) 2014           | <b>(b)</b> 2013           | (6) 2010             | (a) 2017             | <b>(e)</b> 2018    | (i) Total        |  |
| 2   | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose. |                    |                           |                      |                      |                    | •                |  |
| 3   | Gross receipts from activities that are not an unrelated trade or business under section 513.                                                                             |                    |                           |                      |                      |                    |                  |  |
| 4   | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                           |                    |                           |                      |                      |                    |                  |  |
| 5   | The value of services or facilities furnished by a governmental unit to the organization without charge                                                                   |                    |                           |                      |                      |                    |                  |  |
|     | <b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons                                                              |                    |                           |                      |                      |                    |                  |  |
| b   | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.           |                    |                           |                      |                      |                    |                  |  |
| С   | Add lines 7a and 7b                                                                                                                                                       |                    |                           |                      |                      |                    |                  |  |
|     | Public support. (Subtract line 7c from line 6.)                                                                                                                           |                    |                           |                      |                      |                    |                  |  |
|     | tion B. Total Support                                                                                                                                                     |                    |                           | 4                    |                      |                    |                  |  |
|     | dar year (or fiscal year beginning in)                                                                                                                                    | <b>(a)</b> 2014    | <b>(b)</b> 2015           | <b>(c)</b> 2016      | <b>(d)</b> 2017      | <b>(e)</b> 2018    | <b>(f)</b> Total |  |
|     | Amounts from line 6                                                                                                                                                       |                    |                           |                      |                      |                    |                  |  |
|     | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975                                                                   |                    |                           |                      |                      |                    |                  |  |
| _   | Add lines 10a and 10b.  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on.                      |                    |                           |                      |                      |                    |                  |  |
| 12  | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.).                                                                          |                    |                           |                      |                      |                    |                  |  |
|     | <b>Total support.</b> (Add lines 9, 10c, 11, and 12.)                                                                                                                     |                    |                           |                      |                      |                    |                  |  |
|     | First five years. If the Form 990 organization, check this box and                                                                                                        | stop here          |                           | id, third, fourth, c | or fifth tax year as | a section 501(c)(3 | 8)               |  |
|     | tion C. Computation of Pul                                                                                                                                                |                    |                           | no 12 (0             | 11                   | 45                 | 0.               |  |
|     | Public support percentage for 20                                                                                                                                          |                    | <u> </u>                  |                      |                      |                    |                  |  |
|     | Public support percentage from 2                                                                                                                                          |                    |                           |                      |                      | 16                 | %                |  |
|     | tion D. Computation of Inv                                                                                                                                                |                    |                           |                      | (6)                  | 1 4= 1             |                  |  |
|     | Investment income percentage for                                                                                                                                          | •                  | • •                       | -                    |                      |                    | <u> </u>         |  |
|     | Investment income percentage from <b>2017</b> Schedule A, Part III, line 17                                                                                               |                    |                           |                      |                      |                    |                  |  |
|     | is not more than 33-1/3%, check <b>33-1/3% support tests—2017.</b> If t                                                                                                   | this box and sto   | <b>p here.</b> The organ  | ization qualifies    | as a publicly supp   | orted organization |                  |  |
|     | line 18 is not more than 33-1/3% <b>Private foundation.</b> If the organization                                                                                           | , check this box a | and <b>stop here.</b> The | e organization qu    | ualifies as a public | ly supported organ | nization ►       |  |
|     |                                                                                                                                                                           |                    |                           |                      |                      |                    |                  |  |

#### Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### **Section A. All Supporting Organizations**

| 1   | Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.                                                                                                                                                                                                                | 1   |  |  |  |  |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|--|--|--|--|
| 2   | Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).                                                                                                                                                                                                                                             | 2   |  |  |  |  |
| За  | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below.                                                                                                                                                                                                                                                                                                                                                                                               | За  |  |  |  |  |
| b   | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in <b>Part VI</b> when and how the organization made the determination.                                                                                                                                                                                                                                                           | 3b  |  |  |  |  |
| С   | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in <b>Part VI</b> what controls the organization put in place to ensure such use.                                                                                                                                                                                                                                                                                                    | 3c  |  |  |  |  |
| 4a  | Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below.                                                                                                                                                                                                                                                                                                                                                 | 4a  |  |  |  |  |
| b   | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.                                                                                                                                                                                                        | 4b  |  |  |  |  |
| С   | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.                                                                                                                                                                           | 4c  |  |  |  |  |
| 5a  | Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). | 5a  |  |  |  |  |
| b   | Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?                                                                                                                                                                                                                                                                                                                                                                         | 5b  |  |  |  |  |
| С   | Substitutions only. Was the substitution the result of an event beyond the organization's control?                                                                                                                                                                                                                                                                                                                                                                                                                                | 5с  |  |  |  |  |
| 6   | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If 'Yes,' provide detail in Part VI.</i>                                                          | 6   |  |  |  |  |
| 7   | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).                                                                                                                                                                                           | 7   |  |  |  |  |
| 8   | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).                                                                                                                                                                                                                                                                                                                                                     | 8   |  |  |  |  |
| 9a  | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in <b>Part VI</b> .                                                                                                                                                                                                                                      | 9a  |  |  |  |  |
| b   | Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If 'Yes,' provide detail in <b>Part VI</b> .                                                                                                                                                                                                                                                                                                                         | 9b  |  |  |  |  |
| С   | Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in <b>Part VI</b> .                                                                                                                                                                                                                                                                                              | 9с  |  |  |  |  |
| l0a | Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer 10b below.                                                                                                                                                                                                                                                            | 10a |  |  |  |  |
| b   | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)                                                                                                                                                                                                                                                                                                                                                          | 10b |  |  |  |  |

| Pa  | rt IV                                   | Supporting Organizations (continued)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |          |    |
|-----|-----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----------|----|
| 11  | ⊔ac                                     | the organization accepted a gift or contribution from any of the following persons?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |        | Yes      | No |
|     |                                         | erson who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |        |          |    |
|     |                                         | erning body of a supported organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 11a    |          |    |
|     | <b>b</b> A fa                           | mily member of a person described in (a) above?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 11b    |          |    |
|     | <b>c</b> A 35                           | 5% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 11c    |          |    |
| Sec | ction                                   | B. Type I Supporting Organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        |          |    |
|     | D:-1.1                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |        | Yes      | No |
| 1   | or el<br><b>Part</b><br>If the<br>direc | the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint ect at least a majority of the organization's directors or trustees at all times during the tax year? If 'No,' describe in the two the supported organization(s) effectively operated, supervised, or controlled the organization's activities. The e organization had more than one supported organization, describe how the powers to appoint and/or remove controlled the organization and what conditions or restrictions, if any, lied to such powers during the tax year. | 1      |          |    |
| 2   | Did that bene                           | the organization operate for the benefit of any supported organization other than the supported organization(s) operated, supervised, or controlled the supporting organization? If 'Yes,' explain in <b>Part VI</b> how providing such efit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the porting organization.                                                                                                                                                                                                                         | 2      |          |    |
| Sec | - ' '                                   | C. Type II Supporting Organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |        | <u>I</u> | l. |
|     |                                         | 71 11 3 3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |        | Yes      | No |
| 1   | of ea                                   | e a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees ach of the organization's supported organization(s)? If 'No,' describe in <b>Part VI</b> how control or management of the porting organization was vested in the same persons that controlled or managed the supported organization(s).                                                                                                                                                                                                                                 | 1      |          |    |
| Sec | ction                                   | D. All Type III Supporting Organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        |          |    |
|     |                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |        | Yes      | No |
| 1   | orga<br>year                            | the organization provide to each of its supported organizations, by the last day of the fifth month of the inization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the inization's governing documents in effect on the date of notification, to the extent not previously provided?                                                                                                                                      | 1      |          |    |
| 2   | orga                                    | e any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported inization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in <b>Part VI</b> how organization maintained a close and continuous working relationship with the supported organization(s).                                                                                                                                                                                                                                                      | 2      |          |    |
| 3   | voice<br>all ti                         | eason of the relationship described in (2), did the organization's supported organizations have a significant e in the organization's investment policies and in directing the use of the organization's income or assets at imes during the tax year? If 'Yes,' describe in <b>Part VI</b> the role the organization's supported organizations played nis regard.                                                                                                                                                                                                                                | 3      |          |    |
| Sec | ction                                   | E. Type III Functionally Integrated Supporting Organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |        |          |    |
| 1   | Chec                                    | ck the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |        |          |    |
|     |                                         | The organization satisfied the Activities Test. Complete line 2 below.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        |          |    |
|     |                                         | The organization is the parent of each of its supported organizations. <i>Complete <b>line 3</b> below.</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |        |          |    |
|     |                                         | The organization supported a governmental entity. Describe in <b>Part VI</b> how you supported a government entity (see i                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | nstruc | tions)   |    |
|     | ~ Ш                                     | The organization supported a governmental entity. Describe in Part Vi now you supported a government entity (see in                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 151140 | 110113)  | -  |
| 2   | Activ                                   | vities Test. Answer (a) and (b) below.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        | Yes      | No |
|     | supp<br><b>orga</b><br>resp             | substantially all of the organization's activities during the tax year directly further the exempt purposes of the ported organization(s) to which the organization was responsive? If 'Yes,' then in <b>Part VI identify those supported</b> anizations and explain how these activities directly furthered their exempt purposes, how the organization was consive to those supported organizations, and how the organization determined that these activities constituted stantially all of its activities.                                                                                    | 2a     |          |    |
|     | the o                                   | the activities described in (a) constitute activities that, but for the organization's involvement, one or more of organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for organization's position that its supported organization(s) would have engaged in these activities but for the anization's involvement.                                                                                                                                                                                                                       | 2b     |          |    |
| 3   | Pare                                    | ent of Supported Organizations. Answer (a) and (b) below.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |        |          |    |
|     | <b>a</b> Did <sup>1</sup><br>each       | the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of n of the supported organizations? <i>Provide details in Part VI.</i>                                                                                                                                                                                                                                                                                                                                                                                                          | 3a     |          |    |
|     | <b>b</b> Did t<br>supp                  | the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its ported organizations? If 'Yes,' describe in <b>Part VI</b> the role played by the organization in this regard.                                                                                                                                                                                                                                                                                                                                                             | 3b     |          |    |

| Sche | dule A (Form 990 or 990-EZ) 2018 WOMEN DELIVER, INC                                                                                                                                                      |                | 26-44                                              | 62256                              | Page |
|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------------------------------------------|------------------------------------|------|
| Pai  | ₹ V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga                                                                                                                                       | niza           | tions                                              |                                    |      |
| 1    | Check here if the organization satisfied the Integral Part Test as a qualifying trust instructions. All other Type III non-functionally integrated supporting organization                               | t on N         | ov. 20, 1970 (explain in<br>st complete Sections A | Part VI). <b>See</b><br>through E. |      |
| Sec  | tion A – Adjusted Net Income                                                                                                                                                                             | (A) Prior Year | (B) Current<br>(optiona                            |                                    |      |
| 1    | Net short-term capital gain                                                                                                                                                                              | 1              |                                                    |                                    |      |
| 2    | Recoveries of prior-year distributions                                                                                                                                                                   | 2              |                                                    |                                    |      |
| 3    | Other gross income (see instructions)                                                                                                                                                                    | 3              |                                                    |                                    |      |
| 4    | Add lines 1 through 3.                                                                                                                                                                                   | 4              |                                                    |                                    |      |
| 5    | Depreciation and depletion                                                                                                                                                                               | 5              |                                                    |                                    |      |
| 6    | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6              |                                                    |                                    |      |
| 7    | Other expenses (see instructions)                                                                                                                                                                        | 7              |                                                    |                                    |      |
| 8    | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)                                                                                                                                             | 8              |                                                    |                                    |      |
| Sec  | tion B — Minimum Asset Amount                                                                                                                                                                            |                | (A) Prior Year                                     | (B) Current<br>(optiona            |      |
| 1    | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):                                                                          |                |                                                    |                                    |      |
| а    | Average monthly value of securities                                                                                                                                                                      | 1a             |                                                    |                                    |      |
| Ŀ    | Average monthly cash balances                                                                                                                                                                            | 1b             |                                                    |                                    |      |
|      | Fair market value of other non-exempt-use assets                                                                                                                                                         | 1c             |                                                    |                                    |      |
|      | I Total (add lines 1a, 1b, and 1c)                                                                                                                                                                       | 1d             |                                                    |                                    |      |
| •    | Discount claimed for blockage or other factors (explain in detail in Part VI):                                                                                                                           |                |                                                    |                                    |      |
| 2    | Acquisition indebtedness applicable to non-exempt-use assets                                                                                                                                             | 2              |                                                    |                                    |      |
| 3    | Subtract line 2 from line 1d.                                                                                                                                                                            | 3              |                                                    |                                    |      |
| 4    | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).                                                                                                          | 4              |                                                    |                                    |      |
| 5    | Net value of non-exempt-use assets (subtract line 4 from line 3)                                                                                                                                         | 5              |                                                    |                                    |      |
| 6    | Multiply line 5 by .035.                                                                                                                                                                                 | 6              |                                                    |                                    |      |
| 7    | Recoveries of prior-year distributions                                                                                                                                                                   | 7              |                                                    |                                    |      |
| 8    | Minimum Asset Amount (add line 7 to line 6)                                                                                                                                                              | 8              |                                                    |                                    |      |
| Sec  | tion C — Distributable Amount                                                                                                                                                                            |                |                                                    | Current Y                          | ear  |
| 1    | Adjusted net income for prior year (from Section A, line 8, Column A)                                                                                                                                    | 1              |                                                    |                                    |      |
| 2    | Enter 85% of line 1.                                                                                                                                                                                     | 2              |                                                    |                                    |      |
| 3    | Minimum asset amount for prior year (from Section B, line 8, Column A)                                                                                                                                   | 3              |                                                    |                                    |      |
| 4    | Enter greater of line 2 or line 3.                                                                                                                                                                       | 4              |                                                    |                                    |      |
| 5    | Income tax imposed in prior year                                                                                                                                                                         | 5              |                                                    |                                    |      |
| 6    | <b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).                                                                            | 6              |                                                    |                                    |      |

Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions). Schedule A (Form 990 or 990-EZ) 2018

7

9 Distributable amount for 2018 from Section C, line 6

10 Line 8 amount divided by line 9 amount

| Schedule A (Form 990 or 990-EZ) 2018 WOMEN DELIVER, INC |                                                                                                                                                    | 26-4462256 | Page 7 |  |  |  |  |  |  |  |
|---------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|--|--|--|--|--|--|--|
| Par                                                     | Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)                                                         |            |        |  |  |  |  |  |  |  |
| Sec                                                     | tion D - Distributions                                                                                                                             | Curren     | t Year |  |  |  |  |  |  |  |
| 1                                                       | Amounts paid to supported organizations to accomplish exempt purposes                                                                              |            |        |  |  |  |  |  |  |  |
| 2                                                       | Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity              |            |        |  |  |  |  |  |  |  |
| 3                                                       | Administrative expenses paid to accomplish exempt purposes of supported organizations                                                              |            |        |  |  |  |  |  |  |  |
| 4                                                       | Amounts paid to acquire exempt-use assets                                                                                                          |            |        |  |  |  |  |  |  |  |
| 5                                                       | Qualified set-aside amounts (prior IRS approval required)                                                                                          |            |        |  |  |  |  |  |  |  |
| 6                                                       | Other distributions (describe in Part VI). See instructions.                                                                                       |            |        |  |  |  |  |  |  |  |
| 7                                                       | Total annual distributions. Add lines 1 through 6.                                                                                                 |            |        |  |  |  |  |  |  |  |
| 8                                                       | Distributions to attentive supported organizations to which the organization is responsive (provide details in <b>Part VI</b> ). See instructions. |            |        |  |  |  |  |  |  |  |

| Section E — Distribution Allocations (see instructions)                                                                                                                   | (i)<br>Excess<br>Distributions | (ii)<br>Underdistributions<br>Pre-2018 | (iii)<br>Distributable<br>Amount for 2018 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|----------------------------------------|-------------------------------------------|
| 1 Distributable amount for 2018 from Section C, line 6                                                                                                                    |                                |                                        |                                           |
| 2 Underdistributions, if any, for years prior to 2018 (reasonable cause required — explain in Part VI). See instructions.                                                 |                                |                                        |                                           |
| 3 Excess distributions carryover, if any, to 2018                                                                                                                         |                                |                                        |                                           |
| <b>a</b> From 2013                                                                                                                                                        |                                |                                        |                                           |
| <b>b</b> From 2014                                                                                                                                                        |                                |                                        |                                           |
| <b>c</b> From 2015                                                                                                                                                        |                                |                                        |                                           |
| <b>d</b> From 2016                                                                                                                                                        |                                |                                        |                                           |
| <b>e</b> From 2017                                                                                                                                                        |                                |                                        |                                           |
| f Total of lines 3a through e                                                                                                                                             |                                |                                        |                                           |
| <b>g</b> Applied to underdistributions of prior years                                                                                                                     |                                |                                        |                                           |
| h Applied to 2018 distributable amount                                                                                                                                    |                                |                                        |                                           |
| i Carryover from 2013 not applied (see instructions)                                                                                                                      |                                |                                        |                                           |
| j Remainder. Subtract lines 3g, 3h, and 3i from 3f.                                                                                                                       |                                |                                        |                                           |
| 4 Distributions for 2018 from Section D, line 7: \$                                                                                                                       |                                |                                        |                                           |
| a Applied to underdistributions of prior years                                                                                                                            |                                |                                        |                                           |
| <b>b</b> Applied to 2018 distributable amount                                                                                                                             |                                |                                        |                                           |
| c Remainder. Subtract lines 4a and 4b from 4.                                                                                                                             |                                |                                        |                                           |
| 5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions. |                                |                                        |                                           |
| <b>6</b> Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.                 |                                |                                        |                                           |
| 7 Excess distributions carryover to 2019. Add lines 3j and 4c.                                                                                                            |                                |                                        |                                           |
| 8 Breakdown of line 7:                                                                                                                                                    |                                |                                        |                                           |
| a Excess from 2014                                                                                                                                                        |                                |                                        |                                           |
| <b>b</b> Excess from 2015                                                                                                                                                 |                                |                                        |                                           |
| c Excess from 2016                                                                                                                                                        |                                |                                        |                                           |
| d Excess from 2017                                                                                                                                                        |                                |                                        |                                           |
| e Excess from 2018                                                                                                                                                        |                                |                                        |                                           |
|                                                                                                                                                                           |                                |                                        |                                           |

BAA

Schedule A (Form 990 or 990-EZ) 2018

# SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Supplemental Financial Statements

► Complete if the organization answered 'Yes' on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection
Employer identification number

|     | WOMEN DELIVER, INC                                                                                                                                                 |                                                                          |                                                   | 26-4462256                                                                 |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------------------------------|
| Par | Organizations Maintaining Donor Complete if the organization answ                                                                                                  | r <b>Advised Funds or Oth</b><br>vered 'Yes' on Form 990                 | er Similar Funds<br>), Part IV, line 6.           | s or Accounts.                                                             |
|     | ·                                                                                                                                                                  | (a) Donor advised                                                        | funds                                             | (b) Funds and other accounts                                               |
| 1   | Total number at end of year                                                                                                                                        | (-,                                                                      |                                                   | .,                                                                         |
| 2   | Aggregate value of contributions to (during year)                                                                                                                  |                                                                          |                                                   |                                                                            |
| 3   | Aggregate value of grants from (during year)                                                                                                                       |                                                                          |                                                   |                                                                            |
| 4   | Aggregate value at end of year                                                                                                                                     |                                                                          |                                                   |                                                                            |
| 5   | Did the organization inform all donors and donor are the organization's property, subject to the organization                                                      | or advisors in writing that the organization's exclusive legal           | assets held in dono control?                      | r advised funds                                                            |
| 6   | Did the organization inform all grantees, donor for charitable purposes and not for the benefit impermissible private benefit?                                     | s, and donor advisors in writ<br>of the donor or donor advisor           | ng that grant funds of, or for any other pu       | can be used only urpose conferring Yes No                                  |
| Par |                                                                                                                                                                    |                                                                          |                                                   |                                                                            |
| rai | Complete if the organization answ                                                                                                                                  | vered 'Yes' on Form 990                                                  | ) Part IV line 7                                  |                                                                            |
| 1   | Purpose(s) of conservation easements held by                                                                                                                       |                                                                          |                                                   |                                                                            |
| •   | Preservation of land for public use (e.g., re                                                                                                                      | · · · · · · · · · · · · · · · · · · ·                                    |                                                   | historically important land area                                           |
|     | Protection of natural habitat                                                                                                                                      | creation or education)                                                   |                                                   | certified historic structure                                               |
|     | Preservation of open space                                                                                                                                         |                                                                          |                                                   | . Johanna motorio structuro                                                |
| 2   | Complete lines 2a through 2d if the organization he                                                                                                                | ald a qualified conservation cor                                         | tribution in the form o                           | f a conservation easement on the                                           |
| _   | last day of the tax year.                                                                                                                                          | eiu a quaimeu conservation cor                                           |                                                   | i a conservation easement on the                                           |
|     |                                                                                                                                                                    |                                                                          |                                                   | Held at the End of the Tax Year                                            |
| á   | Total number of conservation easements                                                                                                                             |                                                                          |                                                   | 2a                                                                         |
| ŀ   | Total acreage restricted by conservation easen                                                                                                                     | nents                                                                    |                                                   | 2 b                                                                        |
| (   | : Number of conservation easements on a certifi                                                                                                                    | ed historic structure included                                           | in (a)                                            | 2 c                                                                        |
| (   | Number of conservation easements included in structure listed in the National Register                                                                             | (c) acquired after 7/25/06, a                                            | nd not on a historic                              | 2 d                                                                        |
| 3   | Number of conservation easements modified, transtax year ►                                                                                                         |                                                                          |                                                   | organization during the                                                    |
| 4   | Number of states where property subject to conser                                                                                                                  | vation easement is located >                                             |                                                   |                                                                            |
| 5   | Does the organization have a written policy reg                                                                                                                    |                                                                          | ig, inspection, handli                            | ing of violations.                                                         |
|     | and enforcement of the conservation easemen                                                                                                                        |                                                                          |                                                   |                                                                            |
| 6   | Staff and volunteer hours devoted to monitoring, in                                                                                                                | nspecting, handling of violations                                        | s, and enforcing conse                            | ervation easements during the year                                         |
| 7   | Amount of expenses incurred in monitoring, inspect ►\$                                                                                                             | cting, handling of violations, an                                        | d enforcing conservati                            | on easements during the year                                               |
| 8   | Does each conservation easement reported on and section 170(h)(4)(B)(ii)?                                                                                          | line 2(d) above satisfy the re                                           | equirements of section                            | on 170(h)(4)(B)(i)<br>                                                     |
| 9   | In Part XIII, describe how the organization reports include, if applicable, the text of the footnote to conservation easements.                                    |                                                                          |                                                   |                                                                            |
| Par |                                                                                                                                                                    | ctions of Art, Historical<br>vered 'Yes' on Form 990                     | Treasures, or O                                   | ther Similar Assets.                                                       |
| 1 a | If the organization elected, as permitted under<br>art, historical treasures, or other similar assets hel<br>in Part XIII, the text of the footnote to its finance | d for public exhibition, education                                       | n, or research in furth                           | e statement and balance sheet works of erance of public service, provide,  |
| ŀ   | If the organization elected, as permitted under<br>historical treasures, or other similar assets held for<br>following amounts relating to these items:            | SFAS 116 (ASC 958), to repropulsion, of public exhibition, education, of | ort in its revenue sta<br>r research in furtherar | atement and balance sheet works of art, nce of public service, provide the |
|     | (i) Revenue included on Form 990, Part VIII, I                                                                                                                     | ine 1                                                                    |                                                   | ▶\$                                                                        |
|     | (ii) Assets included in Form 990, Part X                                                                                                                           |                                                                          |                                                   |                                                                            |
| 2   | If the organization received or held works of art, hi amounts required to be reported under SFAS 1                                                                 |                                                                          |                                                   | · · · · · · · · · · · · · · · · · · ·                                      |
|     | Revenue included on Form 990, Part VIII, line                                                                                                                      |                                                                          |                                                   |                                                                            |
|     | Assets included in Form 990 Part X                                                                                                                                 |                                                                          |                                                   | <b>▶</b> \$                                                                |

| Part III Organizations Maintaining Colle                                                          | ections of Art, Histo                           | ricai ireasures, oi             | r Other Similar Ass          | <b>iets</b> (continuea <sub>,</sub> | )          |
|---------------------------------------------------------------------------------------------------|-------------------------------------------------|---------------------------------|------------------------------|-------------------------------------|------------|
| <b>3</b> Using the organization's acquisition, accession, a items (check all that apply):         | and other records, check ar                     | ny of the following that a      | re a significant use of its  | collection                          |            |
| a Public exhibition                                                                               | <b>d</b> Loan o                                 | or exchange programs            |                              |                                     |            |
| <b>b</b> Scholarly research                                                                       | e Other                                         |                                 |                              |                                     |            |
| c Preservation for future generations                                                             |                                                 |                                 |                              |                                     |            |
| 4 Provide a description of the organization's collect Part XIII.                                  | ions and explain how they                       | further the organization'       | s exempt purpose in          |                                     |            |
| 5 During the year, did the organization solicit or to be sold to raise funds rather than to be ma | intained as part of the or                      | rganization's collection        | ?                            |                                     | No         |
| Part IV Escrow and Custodial Arranger line 9, or reported an amount on                            | <b>nents.</b> Complete if the Form 990, Part X, | he organization an<br>line 21.  | swered 'Yes' on Fo           | rm 990, Part I\<br>                 | √,         |
| 1 a Is the organization an agent, trustee, custodia on Form 990, Part X?                          | an or other intermediary                        | for contributions or oth        | er assets not included       | Yes N                               | No         |
| <b>b</b> If 'Yes,' explain the arrangement in Part XIII a                                         | and complete the following                      | ng table:                       |                              |                                     |            |
|                                                                                                   |                                                 |                                 |                              | Amount                              |            |
| c Beginning balance                                                                               |                                                 |                                 | 1с                           |                                     |            |
| <b>d</b> Additions during the year                                                                |                                                 |                                 | 1 d                          |                                     |            |
| e Distributions during the year                                                                   |                                                 |                                 | 1 e                          |                                     |            |
| f Ending balance                                                                                  |                                                 |                                 | 1f                           |                                     |            |
| 2 a Did the organization include an amount on Fo                                                  | rm 990, Part X, line 21,                        | for escrow or custodial         | account liability?           | Yes N                               | No         |
| <b>b</b> If 'Yes,' explain the arrangement in Part XIII.                                          |                                                 |                                 |                              |                                     |            |
| <b>2</b>                                                                                          |                                                 | ,                               |                              |                                     |            |
| Part V Endowment Funds. Complete if                                                               | the organization an                             | swered 'Yes' on Fo              | orm 990 Part IV li           | ne 10                               |            |
| (a) Curren                                                                                        |                                                 |                                 |                              | (e) Four years bad                  | ıck        |
| 1 a Beginning of year balance                                                                     | (b) i noi year                                  | (c) Two years back              | (u) Tillee years back        | (c) Four years but                  | <u> </u>   |
| <b>b</b> Contributions                                                                            |                                                 |                                 |                              |                                     |            |
| <b>D</b> Contributions                                                                            |                                                 |                                 |                              | +                                   |            |
| c Net investment earnings, gains, and losses                                                      |                                                 |                                 |                              |                                     |            |
| d Grants or scholarships                                                                          |                                                 |                                 |                              |                                     |            |
| e Other expenditures for facilities and programs                                                  |                                                 |                                 |                              |                                     |            |
| f Administrative expenses                                                                         |                                                 |                                 |                              |                                     |            |
| g End of year balance                                                                             |                                                 | 4 1 (22 1 1                     |                              |                                     |            |
| 2 Provide the estimated percentage of the curre                                                   | -                                               | e 1g, column (a)) held          | as:                          |                                     |            |
| a Board designated or quasi-endowment ►                                                           | %                                               |                                 |                              |                                     |            |
| <b>b</b> Permanent endowment ►                                                                    |                                                 |                                 |                              |                                     |            |
| c Temporarily restricted endowment ►                                                              | <u> </u>                                        |                                 |                              |                                     |            |
| The percentages on lines 2a, 2b, and 2c should e                                                  | equal 100%.                                     |                                 |                              |                                     |            |
| <b>3</b> a Are there endowment funds not in the possession organization by:                       | n of the organization that a                    | re held and administered        | d for the                    | Yes N                               | No         |
| (i) unrelated organizations                                                                       |                                                 |                                 |                              | 3a(i)                               |            |
| (ii) related organizations                                                                        |                                                 |                                 |                              | 3a(ii)                              |            |
| <b>b</b> If 'Yes' on line 3a(ii), are the related organiza                                        | tions listed as required of                     | on Schedule R?                  |                              | . 3b                                |            |
| 4 Describe in Part XIII the intended uses of the                                                  | organization's endowme                          | ent funds.                      |                              |                                     |            |
| Part VI Land, Buildings, and Equipmen                                                             | -                                               |                                 |                              |                                     |            |
| Complete if the organization ans                                                                  |                                                 | n 990 Part IV line              | 11a See Form 90              | 0 Part X line                       | 10         |
|                                                                                                   | 1                                               |                                 |                              |                                     |            |
| Description of property                                                                           | (a) Cost or other basis (investment)            | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value                      | <b>;</b>   |
| <b>1 a</b> Land                                                                                   | (IIIVESUIIEIII)                                 | basis (UtilEl)                  | ucpreciation                 |                                     |            |
| <b>b</b> Buildings.                                                                               |                                                 |                                 |                              |                                     |            |
| <u> </u>                                                                                          |                                                 | 40 100                          | 16 700                       |                                     |            |
| c Leasehold improvements                                                                          |                                                 | 49,193.                         | 16,793.                      | 32,40                               | <u> </u>   |
| <b>d</b> Equipment                                                                                |                                                 |                                 |                              |                                     |            |
| e Other                                                                                           |                                                 | 85,937.                         | 27,376.                      | 58,56                               |            |
| Total. Add lines 1a through 1e. (Column (d) must e                                                | qual Form 990, Part X, c                        | column (B), line 10c.)          |                              | 90,96                               | <u>61.</u> |

BAA Schedule D (Form 990) 2018

| Part VII Investments – Other Securities.                                       | 5 00               | N/A                                                        |
|--------------------------------------------------------------------------------|--------------------|------------------------------------------------------------|
|                                                                                |                    | 0, Part IV, line 11b. See Form 990, Part X, line 12        |
| (a) Description of security or category (including name of security)           | (b) Book value     | (c) Method of valuation: Cost or end-of-year market value  |
| (1) Financial derivatives                                                      |                    |                                                            |
| (2) Closely-held equity interests                                              |                    |                                                            |
| (3) Other                                                                      |                    |                                                            |
| (A)                                                                            |                    |                                                            |
| (B)                                                                            |                    |                                                            |
| (C)                                                                            |                    |                                                            |
| (D)                                                                            |                    |                                                            |
| (E)                                                                            |                    |                                                            |
| <u>(F)</u>                                                                     |                    |                                                            |
| (G)                                                                            |                    |                                                            |
| (H)                                                                            |                    |                                                            |
| (1)                                                                            |                    |                                                            |
| Total. (Column (b) must equal Form 990, Part X, column (B) line 12.)           |                    | 37 / 3                                                     |
| Part VIII Investments — Program Related. Complete if the organization answered | l 'Yes' on Form 99 | N/A<br>0, Part IV, line 11c. See Form 990, Part X, line 13 |
| (a) Description of investment                                                  | (b) Book value     | (c) Method of valuation: Cost or end-of-year market value  |
| (1)                                                                            | (0) = 0011 1011010 | (4)                                                        |
| (2)                                                                            |                    |                                                            |
| (3)                                                                            |                    |                                                            |
| (4)                                                                            |                    |                                                            |
| (5)                                                                            |                    |                                                            |
| (6)                                                                            |                    |                                                            |
| (7)                                                                            |                    |                                                            |
| (8)                                                                            |                    |                                                            |
| (9)                                                                            |                    |                                                            |
| (10)                                                                           |                    |                                                            |
| Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) •         |                    |                                                            |
| Part IX Other Assets.                                                          | N/A                | 1                                                          |
|                                                                                |                    | 0, Part IV, line 11d. See Form 990, Part X, line 15        |
|                                                                                | scription          | (b) Book value                                             |
| <u>(1)</u><br>(2)                                                              |                    |                                                            |
| (3)                                                                            |                    |                                                            |
| (4)                                                                            |                    |                                                            |
| (5)                                                                            |                    |                                                            |
| (6)                                                                            |                    |                                                            |
| (7)                                                                            |                    |                                                            |
| (8)                                                                            |                    |                                                            |
| (9)                                                                            |                    |                                                            |
| (10)                                                                           |                    |                                                            |
| Total. (Column (b) must equal Form 990, Part X, column (                       | B) line 15.)       | ·············                                              |
| Part X Other Liabilities.                                                      | 000 Deat IV I'm 1  | 11 116 O F 000 D V. I' 05                                  |
| Complete if the organization answered 'Yes' on F                               |                    |                                                            |
| (a) Description of liability (1) Federal income taxes                          | (b) Book value     |                                                            |
| (2)                                                                            |                    |                                                            |
| (3)                                                                            |                    |                                                            |
| (4)                                                                            |                    |                                                            |
| (5)                                                                            |                    |                                                            |
| (6)                                                                            |                    |                                                            |
| (7)                                                                            |                    |                                                            |
| (8)                                                                            |                    |                                                            |
| (9)                                                                            |                    |                                                            |
| (10)                                                                           |                    |                                                            |
| (11)                                                                           |                    |                                                            |
| Total. (Column (b) must equal Form 990, Part X, column (B) line 25.).          | . •                |                                                            |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII.

| Part XI                                                   | Reconciliation of Revenue per Audited Financial Statements With Revenue per Re | eturn. |             |
|-----------------------------------------------------------|--------------------------------------------------------------------------------|--------|-------------|
|                                                           | Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.    |        |             |
| 1 Total                                                   | revenue, gains, and other support per audited financial statements             | 1      | 13,644,466. |
| <b>2</b> Amou                                             | nts included on line 1 but not on Form 990, Part VIII, line 12:                |        |             |
| <b>a</b> Net u                                            | nrealized gains (losses) on investments                                        |        |             |
| <b>b</b> Dona                                             | red services and use of facilities                                             |        |             |
| <b>c</b> Reco                                             | veries of prior year grants                                                    |        |             |
| <b>d</b> Other                                            | (Describe in Part XIII.)                                                       |        |             |
| <b>e</b> Add I                                            | nes 2a through 2d.                                                             | 2 e    | 13,451.     |
| 3 Subtr                                                   | act line <b>2e</b> from line <b>1</b>                                          | 3      | 13,631,015. |
| 4 Amou                                                    | nts included on Form 990, Part VIII, line 12, but not on line 1:               |        |             |
| <b>a</b> Inves                                            | tment expenses not included on Form 990, Part VIII, line 7b                    |        |             |
| <b>b</b> Other                                            | (Describe in Part XIII.) 4b                                                    |        |             |
| <b>c</b> Add I                                            | nes 4a and 4b                                                                  | 4 c    |             |
| <b>5</b> Total                                            | revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)      | 5      | 13,631,015. |
| Part XII                                                  | Reconciliation of Expenses per Audited Financial Statements With Expenses per  | Returi | n.          |
|                                                           | Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.    |        |             |
| 1 Total                                                   | expenses and losses per audited financial statements                           | 1      | 8,775,253.  |
| <b>2</b> Amou                                             | nts included on line 1 but not on Form 990, Part IX, line 25:                  |        |             |
| <b>a</b> Dona                                             | ed services and use of facilities                                              |        |             |
| <b>b</b> Prior                                            | year adjustments                                                               |        |             |
| <b>c</b> Other                                            | losses.                                                                        |        |             |
| <b>d</b> Other                                            | (Describe in Part XIII.)                                                       |        |             |
| <b>e</b> Add I                                            | nes 2a through 2d                                                              | 2 e    |             |
| 3 Subtr                                                   | act line <b>2e</b> from line <b>1</b>                                          | 3      | 8,775,253.  |
|                                                           | nts included on Form 990, Part IX, line 25, but not on line 1:                 |        |             |
|                                                           |                                                                                |        |             |
| <b>a</b> Inves                                            | tment expenses not included on Form 990, Part VIII, line 7b                    |        |             |
| <b>a</b> Inves<br><b>b</b> Other                          | tment expenses not included on Form 990, Part VIII, line 7b                    |        |             |
| <ul><li>a Inves</li><li>b Other</li><li>c Add I</li></ul> | tment expenses not included on Form 990, Part VIII, line 7b                    | 4 c    | 8,775,253.  |

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

#### **PART X - FIN 48 FOOTNOTE**

BAA

WOMEN DELIVER HAS EVALUATED THE RECOGNITION REQUIREMENTS FOR UNCERTAIN INCOME TAX
POSITIONS AS REQUIRED BY ACCOUNTING PRINCIPLES GENERALLY ACCEPTED IN THE UNITED
STATES OF AMERICA, WITH NO CUMULATIVE EFFECT ADJUSTMENT REQUIRED. INCOME TAX
BENEFITS ARE RECOGNIZED FOR INCOME TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A
TAX RETURN, ONLY WHEN IT IS DETERMINED THAT THE INCOME TAX POSITION WILL
MORE-LIKELY-THAN-NOT BE SUSTAINED UPON EXAMINATION BY TAXING AUTHORITIES.

ACCORDINGLY, WOMEN DELIVER HAS NOT RECORDED ANY RESERVES, OR RELATED ACCRUALS FOR

Schedule D (Form 990) 2018

#### Part XIII | Supplemental Information (continued)

### PART X - FIN 48 FOOTNOTE (CONTINUED)

INTEREST AND PENALTIES FOR UNCERTAIN INCOME TAX POSITIONS AT DECEMBER 31, 2018 AND 2017.

**BAA** TEEA3305L 10/10/18 **Schedule D (Form 990) 2018** 

#### **SCHEDULE F** (Form 990)

(16)

(17)

**3 a** Subtotal......

**b** Total from continuation sheets to Part I......

c Totals (add lines 3a and 3b).

Department of the Treasury Internal Revenue Service

#### Statement of Activities Outside the United States

► Complete if the organization answered 'Yes' on Form 990, Part IV, line 14b, 15, or 16. Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

General Information on Activities Outside the United States. Complete if the organization answered 'Yes'

OMB No. 1545-0047 2018 Open to Public

Inspection

Name of the organization

on Form 990, Part IV, line 14b.

WOMEN DELIVER, INC

Employer identification number

26-4462256

| 1                                 | 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? XYes No |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|-------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|--|--|--|
| 2                                 | 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States. PART V                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| 3                                 | Activities per Region. (The                                                                                                                                                                                                                                 | following Part I,                          | ine 3 table can b                                                                         | e duplicated if additional space                                                                                                                                  | is needed.)                                                                                            |                                                                   |  |  |  |
|                                   | (a) Region                                                                                                                                                                                                                                                  | <b>(b)</b> Number of offices in the region | (c) Number of<br>employees,<br>agents, and<br>independent<br>contractors<br>in the region | (d) Activities conducted in<br>the region (by type) (such<br>as, fundraising, program<br>services, investments,<br>grants to recipients<br>located in the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in the region | (f) Total<br>expenditures for<br>and investments<br>in the region |  |  |  |
| (1)                               | EUROPE                                                                                                                                                                                                                                                      |                                            |                                                                                           | GRANTS TO RECIPIENTS                                                                                                                                              |                                                                                                        | 10,000.                                                           |  |  |  |
| (2)                               | NORTH AMERICA                                                                                                                                                                                                                                               |                                            |                                                                                           | GRANTS TO RECIPIENTS                                                                                                                                              |                                                                                                        | 4,500.                                                            |  |  |  |
| (3) SOUTH ASIA                    |                                                                                                                                                                                                                                                             |                                            |                                                                                           | GRANTS TO RECIPIENTS                                                                                                                                              |                                                                                                        | 21,000.                                                           |  |  |  |
| (4)                               | SUB-SAHARAN AFRICA                                                                                                                                                                                                                                          |                                            |                                                                                           | GRANTS TO RECIPIENTS                                                                                                                                              |                                                                                                        | 224,240.                                                          |  |  |  |
| RUSSIA AND (5) NEIGHBORING STATES |                                                                                                                                                                                                                                                             |                                            |                                                                                           | GRANTS TO RECIPIENTS                                                                                                                                              |                                                                                                        | 1,000.                                                            |  |  |  |
| (6)                               |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| (7)                               |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| (8)                               |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| (9)                               |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| <u>(10)</u>                       |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| <u>(11)</u>                       |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| <u>(12)</u>                       |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| <u>(13)</u>                       |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| <u>(14)</u>                       |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |
| (15)                              |                                                                                                                                                                                                                                                             |                                            |                                                                                           |                                                                                                                                                                   |                                                                                                        |                                                                   |  |  |  |

0

260,740.

260,740.

 Schedule F (Form 990) 2018
 WOMEN DELIVER, INC
 26-4462256
 Page 2

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered 'Yes' on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 | (a) Name of organization | (b) IRS code<br>section and EIN<br>(if applicable) | (c) Region    | (d) Purpose<br>of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>noncash<br>assistance | (h) Description of noncash assistance | (i) Method of<br>valuation (book<br>FMV, appraisal<br>other) |
|---|--------------------------|----------------------------------------------------|---------------|-------------------------|--------------------------|---------------------------------|----------------------------------------|---------------------------------------|--------------------------------------------------------------|
|   |                          |                                                    |               | YOUTH AND               |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    | EUROPE        | P&A                     | 10,000.                  | W. TRANSFER                     |                                        |                                       |                                                              |
|   |                          |                                                    |               | YOUTH AND               |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    | NORTH AMERICA | P&A                     | 4,500.                   | W. TRANSFER                     |                                        |                                       |                                                              |
|   |                          |                                                    | RUSSIA &      | YOUTH AND               |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    | NEIGHB        | P&A                     | 1,000.                   | W. TRANSFER                     |                                        |                                       |                                                              |
|   |                          |                                                    |               | YOUTH AND               |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    | SOUTH ASIA    | P&A                     | 21,000.                  | W. TRANSFER                     |                                        |                                       |                                                              |
|   |                          |                                                    | SUB-SAHARAN   | YOUTH AND               |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    | AFR           | P&A                     | 224,240.                 | W. TRANSFER                     |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |
|   |                          |                                                    |               |                         |                          |                                 |                                        |                                       |                                                              |

| • | Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which |          |   |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|---|
|   | the grantee or counsel has provided a section 501(c)(3) equivalency letter.                                                                                           | <b>•</b> |   |
|   |                                                                                                                                                                       |          | 1 |

BAA Schedule F (Form 990) 2018

Schedule F (Form 990) 2018 WOMEN DELIVER, INC 26-4462256

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered 'Yes' on Form 990,

| (a) Type of grant or assistance | (b) Region              | <b>(c)</b> Number of recipients | <b>(d)</b> Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of noncash assistance | (g) Description of noncash assistance | (h) Method of<br>valuation (book<br>FMV, appraisal<br>other) |
|---------------------------------|-------------------------|---------------------------------|---------------------------------|---------------------------------|----------------------------------|---------------------------------------|--------------------------------------------------------------|
| (1) P&A                         | SOUTH ASIA              | 7                               | 4,000.                          |                                 |                                  |                                       |                                                              |
| <b>(2)</b> YOUTH                | NORTH AMERICA           | 1                               | 1,000.                          |                                 |                                  |                                       |                                                              |
| <b>(3)</b> YOUTH                | RUSSIA &<br>NEIGHBORING | 1                               | 1,000.                          |                                 |                                  |                                       |                                                              |
| (4) YOUTH AND P&A               | SUB-SAHARAN AFRICA      | 7                               | 4,240.                          |                                 |                                  |                                       |                                                              |
| (5)                             |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (6)                             |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (7)                             |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (8)                             |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (9)                             |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (10)                            |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (11)                            |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (12)                            |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (13)                            |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (14)                            |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (15)                            |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (16)                            |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (17)                            |                         |                                 |                                 |                                 |                                  |                                       |                                                              |
| (18)<br>BAA                     |                         |                                 |                                 |                                 |                                  |                                       | (Form 990) 2018                                              |

| Pa | rt IV             | Foreign Forms                                                                                                                                                                                                                                                                                                                                                                             |     |      |
|----|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|------|
| 1  | organ             | ne organization a U.S. transferor of property to a foreign corporation during the tax year? If 'Yes,' the<br>nization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign<br>pration (see Instructions for Form 926)                                                                                                                                   | Yes | X No |
| 2  | require<br>of Cer | e organization have an interest in a foreign trust during the tax year? If 'Yes,' the organization may be ed to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt rtain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. er (see Instructions for Forms 3520 and 3520-A; don't file with Form 990) | Yes | X No |
| 3  | organ             | e organization have an ownership interest in a foreign corporation during the tax year? If 'Yes,' the<br>nization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain<br>gn Corporations (see Instructions for Form 5471).                                                                                                                      | Yes | X No |
| 4  | electir<br>Retur  | the organization a direct or indirect shareholder of a passive foreign investment company or a qualified and fund during the tax year? If 'Yes,' the organization may be required to file Form 8621, Information in by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see actions for Form 8621).                                                      | Yes | X No |
| 5  | organ             | e organization have an ownership interest in a foreign partnership during the tax year? If 'Yes,' the<br>nization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign<br>erships (see Instructions for Form 8865)                                                                                                                                   | Yes | X No |
| 6  | If 'Yes           | ne organization have any operations in or related to any boycotting countries during the tax year? s,' the organization may be required to separately file Form 5713, International Boycott Report (see actions for Form 5713; don't file with Form 990)                                                                                                                                  | Yes | X No |

 BAA
 TEEA3505L
 11/02/18
 Schedule F (Form 990) 2018

#### Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

#### PART I. LINE 2 - GRANTMAKERS EXPLANATION FOR MONITORING USE OF FUNDS OUTSIDE US

ALL POTENTIAL SUBGRANTS GO THROUGH A DUE DILIGENCE AND SELECTION PROCESS THAT INCLUDES COMPETITIVE BIDDING OR A COMPETITIVE APPLICATION PROCESS, REVIEW OF ORGANIZATION'S OR INDIVIDUAL'S CAPACITY TO ADMINISTER AND IMPLEMENT FUNDS, AND BACKGROUND CHECK. ONCE A RECIPIENT IS SELECTED, AN AGREEMENT IS SIGNED BY BOTH PARTIES THAT INCLUDES A BUDGET, WORKPLAN, AND PAYMENT SCHEDULE. THE SUBGRANT AGREEMENT ALSO INCLUDES TERMS TO ENSURE COMPLIANCE REQUIREMENTS FROM PRIMARY DONORS FLOW DOWN TO SUBGRANTEES.

REGULAR MONITORING IS PERFORMED ON IMPLEMENTATION OF THE GRANT AND USE OF FUNDS AND ANY SUBSEQUENT PAYMENTS MADE AFTER THE INITIAL ADVANCE UNDER THE GRANT ARE CONTINGENT ON SUBMITTED AND APPROVED PROGRESS REPORTS DEMONSTRATING ACTIVITIES ARE ON TRACK IN ACCORDANCE WITH WORKPLAN AND BUDGET.

BAA TEEA3504L 11/02/18 Schedule F (Form 990) 2018

#### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees ► Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number WOMEN DELIVER, INC 26-4462256 Part I Questions Regarding Compensation

|     |                                                                                                                                                                                                                         |                                                                                                       |     | Yes | No |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-----|-----|----|
| 1 a | Check the appropriate box(es) if the organization provided any of the follow VII, Section A, line 1a. Complete Part III to provide any relevant info                                                                    | wing to or for a person listed on Form 990, Part rmation regarding these items.                       |     | 163 | NO |
|     | First-class or charter travel                                                                                                                                                                                           | using allowance or residence for personal use                                                         |     |     |    |
|     | Travel for companions                                                                                                                                                                                                   | ments for business use of personal residence                                                          |     |     |    |
|     | Tax indemnification and gross-up payments                                                                                                                                                                               | alth or social club dues or initiation fees                                                           |     |     |    |
|     | Discretionary spending account                                                                                                                                                                                          | sonal services (such as maid, chauffeur, chef)                                                        |     |     |    |
| ŀ   | If any of the boxes on line 1a are checked, did the organization follow a wi                                                                                                                                            | ritten policy regarding payment or                                                                    |     |     |    |
|     | reimbursement or provision of all of the expenses described above?                                                                                                                                                      | If 'No,' complete Part III to explain                                                                 | 1 b |     |    |
|     |                                                                                                                                                                                                                         |                                                                                                       |     |     |    |
| 2   | Did the organization require substantiation prior to reimbursing or alle trustees, and officers, including the CEO/Executive Director, regarding                                                                        |                                                                                                       | 2   |     | _  |
| 3   | Indicate which, if any, of the following the filing organization used to estab CEO/Executive Director. Check all that apply. Do not check any boxe establish compensation of the CEO/Executive Director, but explain in | lish the compensation of the organization's s for methods used by a related organization to Part III. |     |     |    |
|     | Compensation committee X Wri                                                                                                                                                                                            | tten employment contract                                                                              |     |     |    |
|     | Independent compensation consultant X Cor                                                                                                                                                                               | mpensation survey or study                                                                            |     |     |    |
|     | $\overline{X}$ Form 990 of other organizations $\overline{X}$ App                                                                                                                                                       | proval by the board or compensation committee                                                         |     |     |    |
|     |                                                                                                                                                                                                                         |                                                                                                       |     |     |    |
| 4   | During the year, did any person listed on Form 990, Part VII, Section organization or a related organization:                                                                                                           | A, line 1a, with respect to the filing                                                                |     |     |    |
|     | Receive a severance payment or change-of-control payment?                                                                                                                                                               | <u>L</u>                                                                                              | 4 a |     | Χ  |
|     | Participate in, or receive payment from, a supplemental nonqualified                                                                                                                                                    | ·                                                                                                     | 4 b |     | X  |
| C   | Participate in, or receive payment from, an equity-based compensation of lives to any of lines to a list the payens and provide the applicable                                                                          |                                                                                                       | 4 c |     | X  |
|     | If 'Yes' to any of lines 4a-c, list the persons and provide the applicab                                                                                                                                                | ne amounts for each item in Part III.                                                                 |     |     |    |
|     | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must                                                                                                                                                    | complete lines 5-9.                                                                                   |     |     |    |
| 5   | For persons listed on Form 990, Part VII, Section A, line 1a, did the organ contingent on the revenues of:                                                                                                              | ization pay or accrue any compensation                                                                |     |     |    |
| а   | The organization?                                                                                                                                                                                                       |                                                                                                       | 5 a |     | Χ  |
| b   | Any related organization?                                                                                                                                                                                               |                                                                                                       | 5 b |     | X  |
|     | If 'Yes' on line 5a or 5b, describe in Part III.                                                                                                                                                                        |                                                                                                       |     |     |    |
| 6   | For persons listed on Form 990, Part VII, Section A, line 1a, did the organ contingent on the net earnings of:                                                                                                          | ization pay or accrue any compensation                                                                |     |     |    |
| а   | The organization?                                                                                                                                                                                                       |                                                                                                       | 6 a |     | Χ  |
| b   | Any related organization?                                                                                                                                                                                               |                                                                                                       | 6 b |     | Χ  |
|     | If 'Yes' on line 6a or 6b, describe in Part III.                                                                                                                                                                        |                                                                                                       |     |     |    |
| 7   | For persons listed on Form 990, Part VII, Section A, line 1a, did the payments not described on lines 5 and 6? If 'Yes,' describe in Part II                                                                            | organization provide any nonfixed                                                                     | 7   |     | Х  |
| 8   | Were any amounts reported on Form 990, Part VII, paid or accrued p                                                                                                                                                      |                                                                                                       |     |     |    |
|     | to the initial contract exception described in Regulations section 53.4 If 'Yes,' describe in Part III.                                                                                                                 | 958-4(a)(3)?                                                                                          | 8   |     | Χ  |
| 9   | If 'Yes' on line 8, did the organization also follow the rebuttable presumption and the section 53,4058,6(a)3                                                                                                           | <u> </u>                                                                                              | _   |     | Λ  |

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Schedule J (Form 990) 2018 WOMEN DELIVER, INC 26-4462256 Page **2** 

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                         |      | •                                                  |                                     |                                     |                                       | ` '             | ` '               |                                                                                   |
|-------------------------|------|----------------------------------------------------|-------------------------------------|-------------------------------------|---------------------------------------|-----------------|-------------------|-----------------------------------------------------------------------------------|
| (A) Name and Title      |      | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                                     | (C) Retirement                        | (D) Nontaxable  | (E) Total of      | (E) Componention                                                                  |
|                         |      | (i) Base compensation                              | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | and other<br>deferred<br>compensation | benefits        | columns(B)(i)-(D) | (F) Compensation<br>in column (B)<br>reported as<br>deferred on prior<br>Form 990 |
| KATJA IVERSEN           | (i)  | 273,427.                                           | 0.                                  | 156.                                | 22,000.                               | 12,064.         | 307,647.          | 0.                                                                                |
| 1 PRESIDENT & CEO       | (ii) | 0.                                                 | 0.                                  | 0.                                  | 0.                                    | 0.              | 0.                | 0.                                                                                |
| KATHERINE HOLLAND-ORTIZ | (i)  | 172,049.                                           | 0.                                  | 156.                                | 14,587.                               | 42,425.         | 229,217.          | 0.                                                                                |
| <b>2</b> COO            | (ii) | 0.                                                 | 0.                                  | 0.                                  | 0.                                    | 0.              | 0.                | 0.                                                                                |
| SUSAN A. PAPP           | (i)  | 160,152.                                           | <u> </u>                            | 156.                                | 11,650.                               | <u> 15,727.</u> | 187,685.          | 0.                                                                                |
| 3 MANAGING DIRECTOR     | (ii) | 0.                                                 | 0.                                  | 0.                                  | 0.                                    | 0.              | 0.                | 0.                                                                                |
| KATHLEEN SHERWIN        | (i)  | 190,375.                                           | 0.                                  | 104.                                | 0.                                    | 9,500.          | 199,979.          | 0.                                                                                |
| 4 ADVISOR               | (ii) | 0.                                                 | 0.                                  | 0.                                  | 0.                                    | 0.              | 0.                | 0.                                                                                |
| LOUISE DUNN             | (i)  | 160,640.                                           | <u> </u>                            | 0.                                  | <u>0.</u>                             | 0.              | 160,640.          | 0.                                                                                |
| 5 ADVISOR               | (ii) | 0.                                                 | 0.                                  | 0.                                  | 0.                                    | 0.              | 0.                | 0.                                                                                |
| CARRIE SIMON            | (i)  | <u> 142,550.</u>                                   | <u> </u>                            | 117.                                | <u>0.</u>                             | 10,646.         | <u>153,313.</u>   | 0.                                                                                |
| 6 ADVISOR               | (ii) | 0.                                                 | 0.                                  | 0.                                  | 0.                                    | 0.              | 0.                | 0.                                                                                |
| HANNAH AUGUST           | (i)  | 144,238.                                           | <u>0.</u>                           | 156.                                | <u>4,779.</u>                         | <u>3,759.</u>   | 152,932.          | 0.                                                                                |
| 7 DIR. COMMUNICATION    | (ii) | 0.                                                 | 0.                                  | 0.                                  | 0.                                    | 0.              | 0.                | 0.                                                                                |
| LORI ADELMAN            | (i)  | <u>138,463.</u>                                    | <u> </u>                            | 156.                                | <u>2,341.</u>                         | 12,284.         | 153,244.          | 0.                                                                                |
| 8 DIRECTOR, YOUTH       | (ii) | 0.                                                 | 0.                                  | 0.                                  | 0.                                    | 0.              | 0.                | 0.                                                                                |
|                         | (i)  |                                                    |                                     |                                     |                                       |                 | L                 |                                                                                   |
| 9                       | (ii) |                                                    |                                     |                                     |                                       |                 |                   |                                                                                   |
|                         | (i)  |                                                    |                                     |                                     |                                       |                 | L                 |                                                                                   |
| 10                      | (ii) |                                                    |                                     |                                     |                                       |                 |                   |                                                                                   |
|                         | (i)  |                                                    |                                     |                                     |                                       |                 | L                 |                                                                                   |
| 11                      | (ii) |                                                    |                                     |                                     |                                       |                 |                   |                                                                                   |
|                         | (i)  |                                                    | <b> </b>                            |                                     |                                       |                 | L                 |                                                                                   |
| 12                      | (ii) |                                                    |                                     |                                     |                                       |                 |                   |                                                                                   |
|                         | (i)  |                                                    |                                     |                                     |                                       |                 | L                 |                                                                                   |
| 13                      | (ii) |                                                    |                                     |                                     |                                       |                 |                   |                                                                                   |
|                         | (i)  |                                                    |                                     |                                     |                                       |                 | L                 |                                                                                   |
| 14                      | (ii) |                                                    |                                     |                                     |                                       |                 |                   |                                                                                   |
|                         | (i)  |                                                    | <b> </b>                            |                                     | L                                     |                 | <u> </u>          | 1                                                                                 |
| 15                      | (ii) |                                                    |                                     |                                     |                                       |                 |                   |                                                                                   |
|                         | (i)  |                                                    | <b> </b>                            |                                     | <b> </b>                              |                 | <b>_</b>          | <b> </b>                                                                          |
| 16                      | (ii) |                                                    |                                     |                                     |                                       |                 |                   |                                                                                   |

BAA TEEA4102L 10/29/18 Schedule J (Form 990) 2018

Schedule J (Form 990) 2018 WOMEN DELIVER, INC 26-4462256 Page **3** 

#### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

#### SCHEDULE O (Form 990 or 990-EZ)

#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

WOMEN DELIVER, INC

Employer identification number 26-4462256

#### FORM 990, PART I, SUMMARY, LINE 1

WHEN THE WORLD INVESTS IN GIRLS AND WOMEN, EVERYBODY WINS. AS A LEADING, GLOBAL ADVOCATE FOR GIRLS' AND WOMEN'S HEALTH, RIGHTS AND WELLBEING, WOMEN DELIVER BRINGS TOGETHER DIVERSE VOICES AND INTERESTS TO DRIVE PROGRESS IN MATERNAL, SEXUAL AND REPRODUCTIVE HEALTH RIGHTS, AND GENDER EQUALITY. WE BUILD CAPACITY, SHARE SOLUTIONS AND FORGE PARTNERSHIPS, TOGETHER CREATING COALITIONS, COMMUNICATION AND ACTION THAT SPARK POLITICAL COMMITMENT AND INVESTMENT IN GIRLS AND WOMEN.

#### FORM 990, PART III, LINE 1 - ORGANIZATION MISSION

WOMEN DELIVER IS A LEADING GLOBAL ADVOCATE THAT CHAMPIONS GENDER EQUALITY AND THE HEALTH AND RIGHTS OF GIRLS AND WOMEN. OUR ADVOCACY DRIVES INVESTMENT—POLITICAL AND FINANCIAL— IN THE LIVES OF GIRLS AND WOMEN WORLDWIDE. WE HARNESS EVIDENCE AND UNITE DIVERSE VOICES TO SPARK COMMITMENT TO GENDER EQUALITY. AND WE GET RESULTS. ANCHORED IN SEXUAL AND REPRODUCTIVE HEALTH, WE ADVOCATE FOR THE RIGHTS OF GIRLS AND WOMEN ACROSS EVERY ASPECT OF THEIR LIVES. WE KNOW THAT INVESTING IN GIRLS AND WOMEN WILL DELIVER PROGRESS FOR ALL.

#### FORM 990. PART III. LINE 2 - NEW SERVICES

SEE SCHEDULE O, FORM 990, PART III, LINE 4B - PROGRAM SERVICE ACCOMPLISHMENTS

#### FORM 990, PART III, LINE 4A - PROGRAM SERVICE ACCOMPLISHMENTS

GLOBAL POLICY AND ADVOCACY - CONSERVATIVE PRESSURES AND POPULIST WINDS OF LATE HAVE CHALLENGED INVESTMENTS IN GIRLS AND WOMEN'S HEALTH AND RIGHTS - NOT LEAST THEIR SEXUAL AND REPRODUCTIVE HEALTH AND RIGHTS (SRHR). DESPITE THE POLITICAL CLIMATE, WOMEN DELIVER REMAINS STEADFAST IN ITS MISSION TO ADVANCE PROGRESS FOR GIRLS AND WOMEN. THE YEAR OF 2018 SAW SEVERAL NOTABLE POLICY WINS FOR GENDER EQUALITY WORLDWIDE, LARGELY DUE TO THE COORDINATED AND STRATEGIC GLOBAL ADVOCACY EFFORTS OF WOMEN DELIVER AND ITS PARTNERS.

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#### FORM 990, PART III, LINE 4A - PROGRAM SERVICE ACCOMPLISHMENTS

INCLUDING SRHR, REACHING ONE OF THE HIGHEST POLITICAL STAGES. WOMEN DELIVER

PRESIDENT/CEO SERVED AS A MEMBER OF CANADIAN PRIME MINISTER JUSTIN TRUDEAU'S 2018 G7 GENDER EQUALITY ADVISORY COUNCIL. WORKING IN COLLABORATION WITH OTHERS ON THE COMMITTEE AND CIVIL SOCIETY LEADERS, WOMEN DELIVER SEIZED THE OPPORTUNITY TO PUSH FOR MEANINGFUL CHANGE AND COMMITMENT TO GENDER EQUALITY WITH WORLD LEADERS. WOMEN DELIVER ALSO ACHIEVED MEANINGFUL POLICY IMPACT IN OTHER AREAS: THE WORLD HEALTH ORGANIZATION'S (WHO) 13TH GENERAL PROGRAMME OF WORK - ADOPTED IN 2018 TO GUIDE WHO STRATEGY AND OPERATIONS FOR FIVE YEARS (2019-2023) - INCLUDED WOMEN DELIVER-CHAMPIONED LANGUAGE REFERENCING REPRODUCTIVE RIGHTS AS A CORE COMPONENT OF HEALTH FOR ALL, AND SUPPORT FOR ROBUST CIVIL SOCIETY ENGAGEMENT WITH WHO. THE FINAL POLITICAL DECLARATION OF THE 62ND COMMISSION ON THE STATUS OF WOMEN (CSW) INCLUDED WOMEN DELIVER'S POLICY RECOMMENDATIONS ON UNPAID CARE AND VIOLENCE AND HARASSMENT IN SCHOOLS. THE GOVERNMENT OF SWEDEN'S STRATEGY FOR GLOBAL DEVELOPMENT COOPERATION IN SUSTAINABLE SOCIAL DEVELOPMENT 2018-2022 REFLECTS WOMEN DELIVER GUIDANCE ON SERVICE AND PROGRAM INTEGRATION, PARTICULARLY INTEGRATION OF SRHR, WATER, SANITATION, AND HYGIENE (WASH), AND EDUCATION. THESE INCLUSIONS HELPED CEMENT POLITICAL WILL, DRIVING ACTION AND INVESTMENTS IN GIRLS AND WOMEN'S HEALTH AND RIGHTS ACROSS VARIOUS DIMENSIONS WITH DIVERSE LEADERS, DONORS, AND IMPLEMENTERS.

#### DELIVER FOR GOOD:

GIRLS AND WOMEN CARRY MORE THAN BABIES. THEY CARRY FAMILIES. THEY CARRY BUSINESSES.

THEY CARRY POTENTIAL. AND WHEN WE INVEST IN GENDER EQUALITY AND PRIORITIZE THEIR

HEALTH, RIGHTS, AND WELLBEING, IT CREATES A POSITIVE RIPPLE EFFECT THAT LIFTS UP

ENTIRE COUNTRIES. THIS IS THE GUIDING PRINCIPLE OF DELIVER FOR GOOD, A MULTI-PARTNER

CAMPAIGN POWERED BY WOMEN DELIVER THAT APPLIES A GENDER LENS TO THE SUSTAINABLE

DEVELOPMENT GOALS (SDGS) AND PROMOTES CRITICAL INVESTMENTS IN GIRLS AND WOMEN TO

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#### FORM 990, PART III, LINE 4A - PROGRAM SERVICE ACCOMPLISHMENTS

POWER PROGRESS FOR ALL. 2018 WAS ESPECIALLY IMPORTANT YEAR FOR DELIVER FOR GOOD. NEW PARTNERS ADDED THEIR VOICES, A NATIONAL-LEVEL CAMPAIGN WAS LAUNCHED IN KENYA, AND ANOTHER WAS INITIATED IN SENEGAL.

AFTER MONTHS OF STRATEGIC PLANNING, THE DELIVER FOR GOOD KENYA CAMPAIGN FORMALLY LAUNCHED IN NOVEMBER 2018 WITH A PUBLIC EVENT FEATURING MORE THAN 170 INDIVIDUALS FROM KENYAN CIVIL SOCIETY AND GOVERNMENT BODIES. THE PUBLIC LAUNCH WAS A KEY MOMENT OF VISIBILITY FOR THE CAMPAIGN, FUNCTIONED AS AN OPPORTUNITY FOR ENGAGEMENT WITH KEY DECISION-MAKERS AND INFLUENCERS, AND SERVED AS ENCOURAGEMENT FOR NEW PARTNERS TO JOIN IN THE EFFORTS. IMMEDIATE AND NOTABLE OUTCOMES OF THE EVENT INCLUDED EXTENSIVE SOCIAL AND TRADITIONAL MEDIA COVERAGE AND ENGAGEMENT, INCLUDING 33 ORIGINAL MEDIA STORIES IN KENYA, DENMARK, AND ACROSS THE WORLD, AND STRONG ENGAGEMENT, WHICH IS CRITICAL IN THE KENYAN POLITICAL LANDSCAPE. AS A RESULT, GOVERNMENT REPRESENTATIVES ACROSS MANY KENYAN MINISTRIES - INCLUDING GENDER, HEALTH, AGRICULTURE, LABOR, AND THE NATIONAL BUREAU OF STATISTICS - DEMONSTRATED STRONGER PARTICIPATION AND COMMITMENTS. THE DELIVER FOR GOOD CAMPAIGN ALSO EXPANDED INTO SENEGAL IN LATE 2018. TWO ORGANIZATIONS WERE SELECTED TO CO-LEAD THE SENEGAL CAMPAIGN: RÉSEAU SIGGIL JIGÉEN (RSJ) A WELL-ESTABLISHED WOMEN'S ORGANIZATION WITH A ROBUST TRACK RECORD OF INFLUENCING PUBLIC POLICY AND DECISION-MAKING AT THE NATIONAL LEVEL ENERGY FOR IMPACT (E41) A LOCAL AFFILIATE OF AN INTERNATIONAL NGO WITH DEEP EXPERIENCE WORKING ON ENERGY AND ACCESS TO RESOURCES THROUGH A GENDER LENS. THE DELIVER FOR GOOD SENEGAL CO-LEADS, SUPPORTED BY WOMEN DELIVER, HOSTED A WORKSHOP IN NOVEMBER, WHICH GATHERED MULTI-ISSUE, MULTISECTOR STAKEHOLDERS IN AN IMPORTANT FIRST STEP TO DETERMINE THE PRIORITIES OF THE DELIVER FOR GOOD CAMPAIGN IN SENEGAL. EIGHTY PARTICIPANTS, INCLUDING REPRESENTATIVES FROM SEVEN SENEGALESE MINISTRIES, DONORS, STAKEHOLDERS FROM UN AGENCIES, MEDIA INSTITUTIONS, AND CIVIL SOCIETY ORGANIZATIONS, CONVENED AND IDENTIFIED THREE POLICY PRIORITIES: WOMEN'S ACCESS TO CLEAN ENERGY RESOURCES WOMEN'S

#### FORM 990, PART III, LINE 4A - PROGRAM SERVICE ACCOMPLISHMENTS

SEXUAL AND REPRODUCTIVE HEALTH AND RIGHTS UNDER UNIVERSAL HEALTH COVERAGE GIRLS' AND WOMEN'S ACCESS TO EDUCATION.

#### **HUMANITARIAN ADVOCACY:**

HUMANITARIAN EMERGENCIES MAKE GIRLS AND WOMEN VULNERABLE TO VIOLENCE, LESS ABLE TO ACCESS LIFESAVING SEXUAL AND REPRODUCTIVE HEALTHCARE SERVICES, AND LESS LIKELY TO LIVE THEIR FULL POTENTIAL. FOR OVER A DECADE, WOMEN DELIVER HAS USED EVERY TOOL IN ITS ADVOCACY TOOLKIT - CONVENINGS, PARTNERSHIPS, COMMUNICATIONS CAMPAIGNS, AND MORE - TO HELP ELEVATE THE VOICES OF GIRLS AND WOMEN AND PUT GENDER CONSIDERATIONS AT THE CENTER OF THE GLOBAL DEVELOPMENT AGENDA. WOMEN DELIVER HAS ALWAYS KNOWN THAT THERE WERE USEFUL INSIGHTS FROM THIS GENDER LENS WORK FOR THE HUMANITARIAN SECTOR, AND THE ORGANIZATION WENT INTO 2018 DETERMINED TO APPLY THESE LEARNINGS.

A KEY PILLAR OF THE NEW HUMANITARIAN ADVOCACY PROGRAM IS WORKING DIRECTLY WITH WOMEN AFFECTED BY CRISES. SO, IN THE FALL OF 2018, WOMEN DELIVER STAFF TRAVELED TO THREE DIFFERENT CITIES IN LEBANON TO MEET WITH WOMEN AND HEAR FIRST-HAND WHAT HURDLES THEY FACE AND THE WORK THEY DO TO OVERCOME THEM.

WOMEN DELIVER BROUGHT A GENDER AND SRHR LENS TO MAJOR HUMANITARIAN MILESTONES AND MEETINGS IN 2018, ENSURING THAT GIRLS AND WOMEN ARE AT THE FOREFRONT OF THESE CONVERSATIONS. WOMEN DELIVER CONCEIVED OF, AND IS LEADING, A NEW COMMUNICATIONS AND DIGITAL MEDIA WORKSTREAM OF IAWG: INTER-AGENCY WORKING GROUP. WITH WOMEN DELIVER'S LEADERSHIP, IAWG AND ITS MEMBERS HAVE PRODUCED SOME OF THE MOST CUTTING-EDGE EVIDENCE, POLICY ANALYSIS, AND ADVOCACY MESSAGES ON ACCESS TO SRHR SERVICES IN EMERGENCIES. WOMEN DELIVER IS NOW ENSURING THESE RESOURCES REACH DECISION-MAKERS AND FRONTLINE PRACTITIONERS TO SPARK REAL CHANGE.

#### FORM 990, PART III, LINE 4B - PROGRAM SERVICE ACCOMPLISHMENTS

CONFERENCES - WOMEN DELIVER CONFERENCES ARE GAME CHANGERS. THESE TRIENNIAL GLOBAL CONFERENCES HAVE BECOME THE WORLD'S LARGEST ON GENDER EQUALITY AND THE HEALTH AND RIGHTS OF GIRLS AND WOMEN, PLAYING A PIVOTAL ROLE IN CHANGING THE NARRATIVE AND SETTING THE GLOBAL AGENDA ON INVESTMENTS IN GENDER EQUALITY AND GIRLS AND WOMEN. THE CONFERENCES CONSISTENTLY ATTRACT AND INSPIRE WORLD LEADERS, INFLUENCERS, AND THOUSANDS OF ADVOCATES, ACTIVISTS, AND IMPLEMENTERS. BUT THE CONFERENCES ARE MORE THAN A BEACON OF HOPE, THEY ARE A PLATFORM - CO-CREATED BY HUNDREDS OF ORGANIZATIONS -TO BRING FORTH THE BEST AND MOST PROMISING SOLUTIONS TO ADVANCE PROGRESS FOR GIRLS AND WOMEN. WHILE IT HAPPENS EVERY THREE YEARS, EACH CONFERENCE IS YEARS IN THE MAKING. THIS YEAR WAS ABOUT PUTTING THE BUILDING BLOCKS IN PLACE TO EXECUTE THE MOST IMPACTFUL WOMEN DELIVER CONFERENCE TO DATE. TO ANCHOR THE MANY COMPONENTS ENVISIONED FOR THE 2019 CONFERENCE IN VANCOUVER, CANADA, WOMEN DELIVER CHOSE THE CONFERENCE THEME: AND A FRAME TO EXPLORE HOW POWER OPERATES ON THREE LEVELS: INDIVIDUAL -THE POWER OF GIRLS AND WOMEN, SYSTEMIC/STRUCTURAL - CHALLENGING EXISTING POWER RELATIONS, AND MOVEMENTS-CHALLENGING AND CHANNELING EXISTING POWER STRUCTURES. THIS DECISION FOLLOWED A DELIBERATIVE AND EXTENSIVE PROCESS THAT TOOK INTO CONSIDERATION CONTRIBUTIONS FROM A NINE-MONTH INTERNATIONAL LISTENING TOUR, THE 2019 CONFERENCE STRATEGY MEETING HELD AT THE ROCKEFELLER CONFERENCE CENTER IN BELLAGIO IN MAY 2017, AND INPUT FROM THE 30-MEMBER CONFERENCE ADVISORY GROUP. TOGETHER WITH THE ADVISORY GROUP, WOMEN DELIVER RECRUITED AND CONFIRMED 126 PARTNER ORGANIZERS TO DEVELOP 105 CONCURRENT SESSIONS. REFLECTING ON FEEDBACK FROM THE WOMEN DELIVER 2016 CONFERENCE IN COPENHAGEN, THE TEAM DECIDED TO INTRODUCE SESSIONS ON TECHNOLOGY, ADOLESCENTS, MOVEMENT BUILDING, AND INDIGENOUS COMMUNITIES, AS WELL AS WORKSHOPS AND SKILLS BUILDING SESSIONS. WOMEN DELIVER CONCLUDED A NINE-MONTH LISTENING TOUR IN JANUARY 2018 DURING WHICH STAFF CONSULTED WITH EXPERTS AND ADVISORS ON A WIDE RANGE OF ISSUES AFFECTING GIRLS

#### FORM 990, PART III, LINE 4B - PROGRAM SERVICE ACCOMPLISHMENTS

AND WOMEN TO INFORM AND FRAME THE CONFERENCE. THE LISTENING TOUR INCLUDED ONE-ON-ONE AND GROUP INTERVIEWS WITH 150+ INDIVIDUALS, AS WELL AS AN ONLINE SURVEY COMPLETED BY 1,357 INDIVIDUALS.

#### **COMMUNICATIONS:**

AS AN ADVOCACY ORGANIZATION, WOMEN DELIVER SEES COMMUNICATIONS — INCLUDING

TRADITIONAL AND DIGITAL MEDIA — AS AN INVALUABLE TOOL TO BUILD THE CAPACITY OF OTHER

ADVOCATES AND MOVE THE NEEDLE ON GENDER EQUALITY. COMMUNICATIONS IS CROSS-CUTTING IN

WOMEN DELIVER'S WORK, BUT CERTAIN COMMUNICATIONS ACTIVITIES STAND ALONE AND STAND OUT

IN 2018.

WOMEN DELIVER'S IMPRESSIVE REACH ACROSS TRADITIONAL MEDIA OUTLETS WAS A RESULT OF
EFFORTS TO CAPITALIZE UPON INTERNAL AND EXTERNAL KEY EVENTS AND SIGNIFICANT MOMENTS.
FOR EXAMPLE, KATJA IVERSEN'S APPOINTMENT TO THE FIRST EVER GENDER EQUALITY ADVISORY
COUNCIL TO THE G7 PRESIDENCY WAS A LANDMARK MOMENT FOR WOMEN DELIVER. THE
COMMUNICATIONS TEAM PROACTIVELY PITCHED JOURNALISTS AND FIELDED MEDIA REQUESTS; AS A
RESULT, WOMEN DELIVER WAS INTERVIEWED AS AN EXPERT ON THE ISSUE OF GENDER EQUALITY
IN IMPORTANT MEDIA OUTLETS INCLUDING THE GLOBE AND MAIL, BLOOMBERG, DEVEX, THE
GUARDIAN, THE NEW YORK TIMES, TEEN VOGUE, RITZAUS, POLITIKEN, AND OTHERS.
WOMEN DELIVER RAMPED UP DIGITAL COMMUNICATIONS IN 2018, SEIZING ON KEY MILESTONES
THROUGHOUT THE YEAR TO PUSH FOR MOVEMENT TOWARD GENDER EQUALITY AND SRHR, INCLUDING
WORLD CONTRACEPTION DAY, INTERNATIONAL DAY OF THE GIRL, WHAT WOMEN WANT, AND THE UN
GENERAL ASSEMBLY (UNGA). STAFF AND YOUNG LEADERS FURTHER CONTRIBUTED TO EDITORIAL
CONTENT, BROADENING WOMEN DELIVER'S REACH AND EXPOSURE THROUGH VALUABLE
THOUGHT-LEADERSHIP IN THE FORM OF ARTICLES AND OP-EDS.

DURING UNGA, WOMEN DELIVER HOSTED AN EVENT TITLED WOMEN LEADING THE WAY: THE POWER OF WOMEN'S LEADERSHIP IN POLITICS, BUSINESSES, AND COMMUNITIES. THIS DYNAMIC

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#### FORM 990, PART III, LINE 4B - PROGRAM SERVICE ACCOMPLISHMENTS

CONVERSATION BETWEEN LEADERS ACROSS POLITICS, BUSINESS, AND COMMUNITIES WAS
LIVESTREAMED ON FACEBOOK TO INCLUDE WOMEN DELIVER'S GLOBAL AUDIENCE WHO WERE NOT ABLE
TO ATTEND IN PERSON IN NEW YORK. THE DIGITAL SEGMENT REACHED OVER 10,000 VIEWERS,
WITH NEARLY 300 COMMENTS THROUGHOUT. THIS HIGH LEVEL OF ENGAGEMENT WAS DUE TO WOMEN
DELIVER PURPOSELY INTEGRATING THE VIRTUAL AUDIENCE — SPEAKING DIRECTLY TO THE CAMERA
OFTEN AND RESERVING SOME OF THE Q&A PORTION FOR ONLINE QUESTIONS. PAIRED WITH THIS
EVENT WAS THE RELEASE OF TWO NEW ADVOCACY TOOLS ON WOMEN'S LEADERSHIP — A POLICY BRIEF
AND INFOGRAPHIC. RICH WITH DATA AND POLICY RECOMMENDATIONS, THESE WERE SOME OF THE
MOST VALUABLE ADVOCACY MATERIALS IN 2018 AND THE FOUNDATION FOR MANY WOMEN DELIVER
EDITORIALS, INTERVIEWS, AND SPEAKING ENGAGEMENTS.

#### FORM 990, PART III, LINE 4C - PROGRAM SERVICE ACCOMPLISHMENTS

YOUTH ENGAGEMENT & YOUNG LEADERS PROGRAM - YOUNG PEOPLE ARE CHANGING THE WORLD

TODAY, CREATING THE REALITY OF TOMORROW. SPEAKING UP, CHALLENGING NORMS,

COLLABORATING, AND BUILDING NETWORKS - YOUNG ADVOCATES ARE DRIVING POSITIVE CHANGE IN

THEIR COMMUNITIES, COUNTRIES, AND AROUND THE WORLD. WOMEN DELIVER IS SHIFTING THE

GLOBAL LANDSCAPE IN FAVOR OF MEANINGFUL YOUTH ENGAGEMENT BECAUSE WE KNOW YOUNG

PEOPLE ARE SHAPING A GENDER EQUAL FUTURE. IT'S TIME TO FOLLOW THEIR LEAD.

WOMEN DELIVER ANNOUNCED ITS YOUNG LEADERS CLASS OF 2018 IN FEBRUARY, THE LARGEST AND

MOST DIVERSE COHORT TO DATE. DIGITAL UNIVERSITY OF THESE, 78 ADVOCATES FOCUS THEIR

EFFORTS SPECIFICALLY ON SRHR, SPECIALIZING IN A WIDE ARRAY OF SUBJECTS, INCLUDING

CONTRACEPTION, SAFE ABORTION, HIV/AIDS, COMPREHENSIVE HEALTH SERVICES, AND

ADOLESCENT HEALTH. HUNDREDS MORE WORK ON INTERSECTIONAL ISSUES, INCLUDING

GENDER-BASED VIOLENCE, LGBTQIA+ RIGHTS, AND PEACE AND SECURITY. THE IMPRESSIVE

QUANTITY AND QUALITY OF APPLICATIONS SUBMITTED SUGGESTS THE DESIRE AND CAPACITY OF

YOUNG PEOPLE TO BE POLITICALLY ENGAGED IN ISSUES IMPACTING GIRLS AND WOMEN, AND THE

GROWING, POSITIVE REPUTATION OF WOMEN DELIVER'S YOUNG LEADERS PROGRAM. IN TOTAL, THIS

#### FORM 990, PART III, LINE 4C - PROGRAM SERVICE ACCOMPLISHMENTS

NEW COHORT REPRESENTED 121 COUNTRIES, AND, FOR THE FIRST TIME, INCLUDED ADOLESCENTS, YOUTH LIVING IN HUMANITARIAN SETTINGS, RECENTLY RESETTLED REFUGEES, AND INDIGENOUS YOUTH.

AN ENHANCED DIGITAL UNIVERSITY LAUNCHED IN JULY 2018, INTRODUCING A MORE

COMPREHENSIVE CURRICULUM AND DIGITALLY SOPHISTICATED ONLINE PLATFORM FOR WOMEN

DELIVER YOUNG LEADERS. THE CURRICULUM INCLUDES TRAINING ON A RANGE OF SUBJECTS,

INCLUDING SRHR, ADVOCACY AND COMMUNICATION TACTICS, GRANT PROPOSAL WRITING, AND

FINANCIAL STEWARDSHIP. LESSONS ARE REINFORCED THROUGH CREATIVE STORYTELLING

COMPONENTS THAT FEATURE EXTERNAL CASE STUDIES AND STORIES FROM THE YOUNG LEADERS

THEMSELVES. A STRONG FOCUS ON MEASUREMENT AND LEARNING ENSURED THAT KNOWLEDGE

RETENTION WAS ASSESSED THROUGHOUT THE PROGRAM.

THE YOUNG LEADERS PROGRAM SPEAKERS BUREAU IDENTIFIES NATIONAL AND GLOBAL SPEAKING OPPORTUNITIES FOR YOUNG LEADERS AND ALUMNI AND SUPPORTS THEIR ELEVATION TO POSITIONS OF INFLUENCE AND POWER. THROUGHOUT 2018: 30 YOUNG LEADERS AND ALUMNI WERE APPOINTED TO INFLUENTIAL AND HIGH-LEVEL PANELS, COMMISSIONS, AND BOARDS MORE THAN 100 YOUNG LEADERS AND ALUMNI WERE INVOLVED DIRECTLY IN POLICY AND ORGANIZATIONAL STRATEGY CONSULTATIONS, RANGING FROM INTIMATE TECHNICAL WORKSHOPS TO HIGH-LEVEL PUBLIC EVENTS AND UN GATHERINGS.

SMALL GRANTS DEMONSTRATE WOMEN DELIVER'S COMMITMENT TO BUILDING THE CAPACITY OF YOUNG ADVOCATES WHO EXHIBIT POTENTIAL AND PASSION IN ADVANCING LOCAL GENDER EQUALITY PROJECTS. THESE GRANT OPPORTUNITIES HELP YOUNG LEADERS GAIN A PROVEN TRACK RECORD AND SHOW INSTITUTIONAL DONORS THAT YOUNG PEOPLE SHOULD NOT BE IGNORED, UNDERESTIMATED, OR UNDER-FUNDED. IN 2018, 20 YOUNG LEADERS AND ALUMNI FROM 12 COUNTRIES EACH RECEIVED \$1,000-\$10,000 TO IMPLEMENT SHORT-TERM SIX-MONTH ADVOCACY PROJECTS.

MULTI-COUNTRY WORKSHOPS STRENGTHEN THE CAPACITY OF YOUNG LEADERS AND THEIR

#### FORM 990, PART III, LINE 4C - PROGRAM SERVICE ACCOMPLISHMENTS

RELATIONSHIPS WITH YOUTH-LED AND YOUTH-SERVING ORGANIZATIONS IN THE REGION TO BECOME MORE EFFECTIVE AND COORDINATED ADVOCATES FOR GENDER EQUALITY AND THE HEALTH AND RIGHTS OF GIRLS AND WOMEN. WOMEN DELIVER HOSTED ITS SECOND YOUNG LEADERS PROGRAM MULTI-COUNTRY WORKSHOP IN AMSTERDAM IN JULY AHEAD OF THE INTERNATIONAL AIDS CONFERENCE, INVITING 17 YOUNG LEADERS AND ALUMNI OF THE PROGRAM RESIDING IN THE MIDDLE EAST OR NORTH AFRICA (MENA) FOR A FULL DAY OF KNOWLEDGE SHARING, CAPACITY BUILDING, AND NETWORKING.

#### FORM 990. PART VI. LINE 11B - FORM 990 REVIEW PROCESS

THE DRAFT 990 IS REVIEWED BY MANAGEMENT, INCLUDING THE COO, SENIOR ADVISOR FOR LEGAL AFFAIRS, AND THE DIRECTOR OF FINANCE & ADMINISTRATION. THE COMPLETE 990 IS PROVIDED TO BOARD MEMBERS (VIA EMAIL) PRIOR TO SUBMISSION. BOARD MEMBERS ARE ASKED TO REVIEW THE 990 AND GIVEN THE OPPORTUNITY TO RAISE QUESTIONS OR CONCERNS IN ADVANCE OF SUBMISSION.

#### FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS

1.WOMEN DELIVER'S BOARD HAS ADOPTED A CONFLICT OF INTEREST AND DISCLOSURE

POLICY. THE POLICY REQUIRES ALL BOARD MEMBERS AND KEY EMPLOYEES TO DISCLOSE

CONFLICTS OF INTEREST, AND TO REPORT ANY POTENTIAL OR ACTUAL CONFLICTS OF INTEREST
IN A WRITTEN DISCLOSURE FORM OR WHEN A POTENTIAL CONFLICT ARISES. AS PART OF NEW

EMPLOYEE ONBOARDING, ALL NEW EMPLOYEES ARE REQUIRED TO CONFIRM IN WRITING THEY HAVE

READ THE CONFLICT OF INTEREST POLICY AND COMPLETE THE DISCLOSURE FORM. AS A MATTER

OF PRACTICE ALL EMPLOYEES ARE REQUIRED TO COMPLETE THE DISCLOSURE FORM ANNUALLY.

ALSO, CONSISTENT WITH THE CONFLICT OF INTEREST POLICY (NOW SPECIFICALLY INCLUDED IN

THE CONTRACT SIGNATORY AUTHORITY POLICY) CONTRACTS ARE MONITORED FOR POTENTIAL

CONFLICTS AND AUTHORIZED SIGNERS MUST ENSURE NO CONFLICT OR POTENTIAL CONFLICT

EXISTS WITH RESPECT TO THE CONTRACT THEY ARE SIGNING. FINALLY, WOMEN DELIVER'S

PERSONNEL POLICY HANDBOOK CLEARLY STATES THAT VIOLATIONS OF ORGANIZATIONAL POLICY

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|--------------------------|--------------------------------|
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FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS (CONTINUED)

ARE SUBJECT TO DISCIPLINE, UP TO AND INCLUDING TERMINATION OF EMPLOYMENT.

FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCESS - CEO & TOP MANAGEMENT
THE BOARD OF DIRECTORS CONDUCTS AN ANNUAL PERFORMANCE REVIEW OF THE PRESIDENT AND
CEO. IN THIS REGARD, THE BOARD CHAIR ISSUES A STANDARDIZED EVALUTION FORM TO THE
BOARD MEMBERS, WHO MEET IN EXECUTIVE SESSION TO DISCUSS THE PERFORMANCE. ALL OTHER
STAFF ARE EVALUATED BY THEIR SUPERVISORS AS PART OF AN ANNUAL PERFORMANCE REVIEW
PROCESS. EMPLOYEES COMPLETE A SELF-EVALUATION. SUPERVISORS ALSO COMPLETE EVALUATIONS
OF THEIR TEAM MEMBERS. ALL EVALUATIONS ARE FILED WITH HUMAN RESOURCES AND SIGNED BY
THE EMPLOYEE AND SUPERVISOR.

EMPLOYEE COMPENSATION IS REVIEWED PERIODICALLY, USING INDEPENDENT DATA (SUCH AS COMPENSATION SURVEY OF NEW YORK STATE NON-PROFITS) AND BENCHMARKS. THE BOARD APPROVES SALARY BAND ADJUSTMENTS FOR ALL EMPLOYEES, INCLUDING EXECUTIVE COMPENSATION. EXECUTIVE COMPENSATION IS SEPARATELY EVALUATED USING, E.G., BENCHMARKING DATA FROM SIMILARLY-SIZED NON-PROFIT ORGANIZATIONS.

#### FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

WOMEN DELIVER'S AUDITED FINANCIAL STATEMENTS, ANNUAL REPORTS AND TAX RETURNS (990'S)
ARE READILY AVAILABLE TO THE PUBLIC ON OUR WEBSITE AT WWW.WOMENDELIVER.ORG.

#### FORM 990, PART IX, LINE 11G OTHER FEES FOR SERVICES

|                             | (A)<br>TOTAL    | (B) PROGRAM SERVICES            | (C) MANAGEMENT & GENERAL | (D)<br>FUND-<br>RAISING |
|-----------------------------|-----------------|---------------------------------|--------------------------|-------------------------|
| CONSULTING FEES TRANSLATION | 1,651,2<br>30,0 | 256. 1,453,105.<br>073. 30,073. | 165,126.                 | 33,025.                 |
|                             | TOTAL \$ 1,681, | 329. \$ 1,483,178.              | \$ 165,126.              | \$ 33,025.              |

#### Form **8868**

Department of the Treasury Internal Revenue Service

### Application for Automatic Extension of Time To File an Exempt Organization Return

► File a separate application for each return.
► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-1709

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit <a href="https://www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits">www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits</a>.

| Automatic                                                           | c 6-Month Extension of Time. Only sub                                                                       | mit origin                  | al (no copies needed).                                  |                                               |             |
|---------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|-----------------------------|---------------------------------------------------------|-----------------------------------------------|-------------|
|                                                                     | ons required to file an income tax return other th                                                          |                             |                                                         | os, REMICs, and tru                           | sts must    |
| use Form /(                                                         | 004 to request an extension of time to file income                                                          | e tax returns               |                                                         | fying number, see i                           | nstructions |
|                                                                     | Name of exempt organization or other filer, see instructions.                                               |                             | Enter mer 3 identi                                      | Employer identification                       |             |
| Гуре or                                                             |                                                                                                             |                             |                                                         |                                               |             |
| orint                                                               | WOMEN DELIVER, INC                                                                                          |                             |                                                         | 26-4462256                                    |             |
| ile by the                                                          | Number, street, and room or suite number. If a P.O. box, see in                                             | nstructions.                |                                                         | Social security number                        | (SSN)       |
| due date for                                                        | 588 BROADWAY #905                                                                                           |                             |                                                         |                                               |             |
| iling your<br>eturn. See                                            | City, town or post office, state, and ZIP code. For a foreign add                                           | lress, see instru           | uctions.                                                |                                               |             |
| nstructions.                                                        | NEW YORK, NY 10012                                                                                          |                             |                                                         |                                               |             |
|                                                                     |                                                                                                             |                             |                                                         |                                               |             |
| Enter the Re                                                        | eturn Code for the return that this application is for                                                      | or (file a se               | parate application for each return)                     |                                               | 01          |
| Application                                                         |                                                                                                             | Return                      | Application                                             |                                               | Return      |
| s For                                                               |                                                                                                             | Code                        | Is For                                                  |                                               | Code        |
| orm 990 or                                                          | Form 990-EZ                                                                                                 | 01                          | Form 990-T (corporation)                                |                                               | 07          |
| Form 990-Bl                                                         |                                                                                                             | 02                          | Form 1041-A                                             |                                               | 08          |
| Form 4720 (i                                                        | •                                                                                                           | 03                          | Form 4720 (other than individual)                       |                                               | 09          |
| Form 990-PI                                                         |                                                                                                             | 04                          | Form 5227                                               |                                               | 10          |
|                                                                     | orm 990-T (section 401(a) or 408(a) trust) 05 Form 6069                                                     |                             |                                                         |                                               |             |
| -orm 990-T                                                          | (trust other than above)                                                                                    | 06                          | Form 8870                                               |                                               | 12          |
| <ul><li>If the org</li><li>If this is check the extension</li></ul> | ganization does not have an office or place of but for a Group Return, enter the organization's four is box | digit Group<br>check this b | e United States, check this box  Exemption Number (GEN) | f this is for the whol<br>imes and EINs of al | e group,    |
| for the X                                                           | organization named above. The extension is for the calendar year 20 18 or                                   | organization                | 's return for:                                          |                                               |             |
|                                                                     | tax year beginning, 20                                                                                      |                             |                                                         |                                               |             |
|                                                                     | ax year entered in line 1 is for less than 12 montaing in accounting period                                 | ths, check r                | reason: Initial return Fir                              | nal return                                    |             |
|                                                                     | application is for Forms 990-BL, 990-PF, 990-T, 4 undable credits. See instructions                         |                             |                                                         | 3a \$                                         | 0.          |
|                                                                     | application is for Forms 990-PF, 990-T, 4720, or yments made. Include any prior year overpaymer             |                             |                                                         | 3 b \$                                        | 0.          |
| EFTPS                                                               | ce due. Subtract line 3b from line 3a. Include you<br>6 (Electronic Federal Tax Payment System). See        | instructions                | S                                                       | 3 c \$                                        | 0.          |
| Caution: If y                                                       | you are going to make an electronic funds withdra                                                           | awal (direct                | debit) with this Form 8868, see Form 84                 | 453-EO and Form 8                             | 879-EO for  |

BAA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form **8868** (Rev. 1-2019)

**Exempt Organization Business Income Tax Return** OMB No. 1545-0687 Form **990-T** (and proxy tax under section 6033(e)) For calendar year 2018 or other tax year beginning \_ ► Go to www.irs.gov/Form990T for instructions and the latest information. Department of the Treasury Internal Revenue Service Open to Public Inspection for 501(c)(3) Organizations Only ► Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3). D Employer identification number Check box if Check box if name changed and see instructions.) (Employees' trust, see instructions.) address changed WOMEN DELIVER, Print Exempt under section 588 BROADWAY #905 or 26-4462256 501( C )( 3 ) Type NEW YORK, NY 10012 Unrelated business activity code 408(e) 220(e) 408A 530(a) 529(a) C Book value of all assets at end of year F Group exemption number (See instructions.)▶ **G** Check organization type . . . . X 501(c) corporation 501(c) trust 401(a) trust Other trust 26,324,000 Enter the number of the organization's unrelated trades or businesses. Describe the only (or first) unrelated trade or business here ► TAXABLE QUALIFIED TRANSPORTATION BENEFITS . If only one, complete Parts I-V. If more than one, describe the first in the blank space at the end of the previous sentence, complete Parts I and II, complete a Schedule M for each additional trade or business, then complete Parts III-V. During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group? . . . If 'Yes,' enter the name and identifying number of the parent corporation . . . • The books are in care of ► KATHLEEN SHERWIN Telephone number► 695-9100 (646)**Unrelated Trade or Business Income** (A) Income (B) Expenses (C) Net 1 a Gross receipts or sales. . . **b** Less returns and allowances... 1 c 2 Cost of goods sold (Schedule A, line 7)..... 2 3 4a Capital gain net income (attach Schedule D)...... 4a **b** Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797). . . . . . 4b 4c c Capital loss deduction for trusts..... Income (loss) from a partnership or an S corporation 5 Rent income (Schedule C).... 6 7 Unrelated debt-financed income (Schedule E) ..... 7 8 Interest, annuities, royalties, and rents from a controlled organization (Schedule F). 8 Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G). . 9 9 10 10 Exploited exempt activity income (Schedule I)..... 11 Advertising income (Schedule J)..... Other income (See instructions: attach schedule)..... SEE STATEMENT 1 12 32,880 32,880 13 Total. Combine lines 3 through 12 ..... 13 32,880. 32,880 Deductions Not Taken Elsewhere (See instructions for limitations on deductions.) (Except for Part II contributions, deductions must be directly connected with the unrelated business income.) Compensation of officers, directors, and trustees (Schedule K) ...... Salaries and wages..... 15 15 16 17 17 18 Interest (attach schedule) (see instructions) ..... 18 19 19 20 Charitable contributions (See instructions for limitation rules)..... 20 21 Depreciation (attach Form 4562)..... 22 Less depreciation claimed on Schedule A and elsewhere on return..... 22b 23 23 Contributions to deferred compensation plans ..... 24 24 Employee benefit programs ..... 25 25 26 26 27 Excess readership costs (Schedule J)..... 27 Other deductions (attach schedule) ...... 28 Total deductions. Add lines 14 through 28. 29 Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13...... 30 30 32,880 Deduction for net operating loss arising in tax years beginning on or after January 1, 2018 (see instructions). 31 31 Unrelated business taxable income. Subtract line 31 from line 30..... 32 32

| Form                   | 990-                    | T (2018) WOMEN DELIVER, INC                                                                                                                                                                                   |                         | 26                    | -4462256                                                                                                       | Page 2           |  |  |  |  |  |  |
|------------------------|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-----------------------|----------------------------------------------------------------------------------------------------------------|------------------|--|--|--|--|--|--|
|                        |                         | Total Unrelated Business Taxable Income                                                                                                                                                                       |                         |                       |                                                                                                                |                  |  |  |  |  |  |  |
| 33                     | Total                   | of unrelated business taxable income computed from all unrelated trades of                                                                                                                                    | or businesses (see      | Э                     |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | uctions)                                                                                                                                                                                                      |                         |                       | 33                                                                                                             | 32,880.          |  |  |  |  |  |  |
| 34<br>35               |                         | unts paid for disallowed fringes                                                                                                                                                                              |                         |                       | 34                                                                                                             |                  |  |  |  |  |  |  |
| 33                     |                         | ructions)                                                                                                                                                                                                     |                         |                       |                                                                                                                |                  |  |  |  |  |  |  |
| 36                     |                         | al of unrelated business taxable income before specific deduction. Subtract line 35 from the sum                                                                                                              |                         |                       |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | nes 33 and 34.                                                                                                                                                                                                |                         |                       | 36                                                                                                             | 32,880.          |  |  |  |  |  |  |
| 37                     |                         | cific deduction (Generally \$1,000, but see line 37 instructions for exceptions)                                                                                                                              |                         |                       | 37                                                                                                             | 1,000.           |  |  |  |  |  |  |
| 38                     | Unre                    | elated business taxable income. Subtract line 37 from line 36. If line 37 is grant and the arrangement of the 36.                                                                                             | reater than line 30     | 5,                    | 20                                                                                                             | 21 000           |  |  |  |  |  |  |
| Da                     |                         | r the smaller of zero or line 36.                                                                                                                                                                             |                         |                       | 38                                                                                                             | 31,880.          |  |  |  |  |  |  |
| PETE TO A PROPERTY AND |                         | Tax Computation                                                                                                                                                                                               |                         |                       | 1 20 1                                                                                                         |                  |  |  |  |  |  |  |
| 39<br>40               |                         | inizations Taxable as Corporations. Multiply line 38 by 21% (0.21)ts Taxable at Trust Rates. See instructions for tax computation. Income tax                                                                 |                         | ▶                     | 39                                                                                                             | 6,695.           |  |  |  |  |  |  |
| 40                     |                         | ne 38 from: Tax rate schedule or Schedule D (Form 1041)                                                                                                                                                       |                         | <b>•</b>              | 40                                                                                                             |                  |  |  |  |  |  |  |
| 41                     |                         | y tax. See instructions                                                                                                                                                                                       |                         |                       | 41                                                                                                             |                  |  |  |  |  |  |  |
| 42                     |                         | native minimum tax (trusts only)                                                                                                                                                                              |                         |                       | 42                                                                                                             |                  |  |  |  |  |  |  |
|                        |                         | on Noncompliant Facility Income. See instructions.                                                                                                                                                            |                         |                       | 43                                                                                                             |                  |  |  |  |  |  |  |
| 44                     |                         | I. Add lines 41, 42, and 43 to line 39 or 40, whichever applies                                                                                                                                               |                         |                       | 44                                                                                                             | 6,695.           |  |  |  |  |  |  |
| Par                    |                         | Tax and Payments                                                                                                                                                                                              |                         |                       | 44                                                                                                             | 0,093.           |  |  |  |  |  |  |
| THE TREE PROPERTY.     | \$44 CONTRACTOR \$25.50 | ign tax credit (corporations attach Form 1118; trusts attach Form 1116)                                                                                                                                       | 45 a                    |                       | EMPERAL I                                                                                                      |                  |  |  |  |  |  |  |
|                        |                         | r credits (see instructions)                                                                                                                                                                                  | 45 b                    |                       | Maria de la companya |                  |  |  |  |  |  |  |
|                        |                         | eral business credit. Attach Form 3800 (see instructions)                                                                                                                                                     | 45 c                    |                       |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | it for prior year minimum tax (attach Form 8801 or 8827)                                                                                                                                                      | 45 d                    |                       |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | I credits. Add lines 45a through 45d                                                                                                                                                                          |                         |                       | 45 e                                                                                                           | 0.               |  |  |  |  |  |  |
| 46                     | Subti                   | ract line 45e from line 44                                                                                                                                                                                    |                         |                       | 46                                                                                                             | 6,695.           |  |  |  |  |  |  |
| 47                     |                         | r taxes. Check if from: 🗌 Form 4255 🔲 Form 8611 🗌 Form 8697 🔲 Form                                                                                                                                            |                         |                       | 1                                                                                                              | ,                |  |  |  |  |  |  |
|                        |                         | Other (attach schedule)                                                                                                                                                                                       |                         |                       | 47                                                                                                             |                  |  |  |  |  |  |  |
|                        |                         | I tax. Add lines 46 and 47 (see instructions).                                                                                                                                                                |                         |                       | 48                                                                                                             | 6,695.           |  |  |  |  |  |  |
| 49                     | 2018                    | net 965 tax liability paid from Form 965-A or Form 965-B, Part II, column (                                                                                                                                   | <), line 2              |                       | 49                                                                                                             |                  |  |  |  |  |  |  |
|                        | 151                     | nents: A 2017 overpayment credited to 2018                                                                                                                                                                    | 50 a                    |                       |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | estimated tax payments                                                                                                                                                                                        | 50 b                    |                       |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | deposited with Form 8868                                                                                                                                                                                      | 50 c                    | 2,729.                |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | ign organizations: Tax paid or withheld at source (see instructions)                                                                                                                                          | 50 d                    |                       |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | up withholding (see instructions)                                                                                                                                                                             | 50 e                    |                       |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | r credits, adjustments, and payments: Form 2439                                                                                                                                                               | 501                     |                       |                                                                                                                |                  |  |  |  |  |  |  |
| 9                      |                         | Form 4136 Other Total                                                                                                                                                                                         | 50 g                    |                       |                                                                                                                |                  |  |  |  |  |  |  |
| 51                     |                         | I payments. Add lines 50a through 50g                                                                                                                                                                         |                         |                       | 51                                                                                                             | 2 720            |  |  |  |  |  |  |
|                        |                         | nated tax penalty (see instructions). Check if Form 2220 is attached                                                                                                                                          |                         |                       | 52                                                                                                             | 2,729.           |  |  |  |  |  |  |
| 53                     |                         | due. If line 51 is less than the total of lines 48, 49, and 52, enter amount ow                                                                                                                               |                         |                       | 53                                                                                                             | 2 066            |  |  |  |  |  |  |
| 54                     |                         | payment. If line 51 is larger than the total of lines 48, 49, and 52, enter amount of                                                                                                                         |                         |                       | 54                                                                                                             | 3,966.           |  |  |  |  |  |  |
|                        |                         | r the amount of line 54 you want: Credited to 2019 estimated tax ►                                                                                                                                            | 1                       | Refunded ►            | 55                                                                                                             |                  |  |  |  |  |  |  |
| Par                    |                         | Statements Regarding Certain Activities and Other Informa                                                                                                                                                     |                         |                       | 33                                                                                                             |                  |  |  |  |  |  |  |
| 100年10日                | 明年為新年                   | y time during the 2018 calendar year, did the organization have an interest in or a                                                                                                                           |                         |                       | rer a                                                                                                          | Yes No           |  |  |  |  |  |  |
| 50                     |                         | cial account (bank, securities, or other) in a foreign country? If 'Yes,' the organization                                                                                                                    |                         |                       |                                                                                                                | Tes No           |  |  |  |  |  |  |
|                        |                         | rt of Foreign Bank and Financial Accounts. If 'Yes,' enter the name of the foreign                                                                                                                            | -                       | <b>&gt;</b>           |                                                                                                                | _ X              |  |  |  |  |  |  |
| 57                     |                         | ng the tax year, did the organization receive a distribution from, or was it the                                                                                                                              |                         | ansferor to           | a foreign trust?                                                                                               |                  |  |  |  |  |  |  |
| 0,                     |                         | s, see instructions for other forms the organization may have to file.                                                                                                                                        | grantor or, or tre      | ansieror to,          | a foreign trast                                                                                                | Λ                |  |  |  |  |  |  |
| 58                     |                         | the amount of tax-exempt interest received or accrued during the tax year                                                                                                                                     | Ġ                       | 0                     |                                                                                                                |                  |  |  |  |  |  |  |
|                        |                         | Under penalties of perjury, I declare that I have examined this return, including accompanying scheel belief, it is true, correct and complete. Declaration of preparer (other than taxpayer) is based on all | dules and statements, a | 0. and to the best of | of my knowledge and                                                                                            |                  |  |  |  |  |  |  |
| Sigr                   | 1                       |                                                                                                                                                                                                               |                         | reparer has any       | knowledge.  May the IRS discuss                                                                                | this return with |  |  |  |  |  |  |
| Here                   | е                       | Signature of officer Date Date                                                                                                                                                                                | :00                     |                       | the preparer shown instructions)?                                                                              |                  |  |  |  |  |  |  |
|                        |                         | - Bale   III                                                                                                                                                                                                  |                         |                       | X                                                                                                              | Yes No           |  |  |  |  |  |  |
| Paid                   | 1                       | Print/Type preparer's name Preparer's signature D                                                                                                                                                             | ate                     | Check if              | PTIN                                                                                                           |                  |  |  |  |  |  |  |
| Pre-                   |                         | BARUTI BEDIAKO, CPA BARUTI BEDIAKO, CPA 1                                                                                                                                                                     | 1/14/19                 | self-employed         | P007406                                                                                                        | 58               |  |  |  |  |  |  |
| pare                   |                         | Firm's name WATSONRICE LLP                                                                                                                                                                                    |                         | Firm's EIN ►          | 26-172674                                                                                                      |                  |  |  |  |  |  |  |
| Use                    |                         | Firm's address 5 PENN PLZ 15TH FL                                                                                                                                                                             |                         |                       |                                                                                                                |                  |  |  |  |  |  |  |
| Only                   | <b>y</b>                | NEW YORK, NY 10001-1810                                                                                                                                                                                       |                         | Phone no.             | (212) 44                                                                                                       | 7-7300           |  |  |  |  |  |  |
| BAA                    |                         | TEEA0202L 01/24/19                                                                                                                                                                                            |                         |                       |                                                                                                                | 990-T (2018)     |  |  |  |  |  |  |

| Schedule A — Cost of Goods Sold. Ent                                                                                | er method of inve                                                                    | entory valuation 🕨                  | -         |                                                 |                                                                        |                                         |                                            |                 |                  |
|---------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------|-----------|-------------------------------------------------|------------------------------------------------------------------------|-----------------------------------------|--------------------------------------------|-----------------|------------------|
| 1 Inventory at beginning of year                                                                                    | 1                                                                                    | 6                                   | Invento   | ry at e                                         | end of year                                                            | 6                                       |                                            |                 |                  |
| <b>2</b> Purchases                                                                                                  | 2                                                                                    | 7                                   | Cost of   | good                                            | ls sold. Subtract                                                      |                                         |                                            |                 |                  |
| <b>3</b> Cost of labor                                                                                              | 3                                                                                    |                                     | line 6 fr | rom lir                                         | ne 5. Enter here                                                       | _                                       |                                            |                 |                  |
| 4 a Additional section 263A costs (attach schedule)                                                                 |                                                                                      |                                     | and in i  | Part I,                                         | line 2                                                                 | 7                                       |                                            | V               | NI -             |
|                                                                                                                     | 4 a                                                                                  |                                     | <b>5</b>  |                                                 |                                                                        |                                         |                                            | Yes             | No               |
| <b>b</b> Other costs (attach sch)                                                                                   | 4 b                                                                                  | 8                                   |           |                                                 | of section 263A (wit<br>luced or acquired fo                           |                                         |                                            |                 |                  |
| 5 Total. Add lines 1 through 4b                                                                                     | 5                                                                                    |                                     |           |                                                 | zation?                                                                |                                         |                                            |                 | X                |
| Schedule C $-$ Rent Income (From Rea                                                                                | I Property and                                                                       | d Personal Pro                      | perty     | Leas                                            | sed With Real P                                                        | ope                                     | <b>rty)</b> (see in                        | structi         | ons)             |
| 1 Description of property                                                                                           |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (1)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (2)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (3)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (4)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| 2 Rent receiv                                                                                                       | ed or accrued                                                                        |                                     |           |                                                 | 2(a) Daduction                                                         | a dira                                  | otly connoc                                | tod wit         | Ь                |
| (a) From personal property (if the percentage of rent for personal property is more than 10% but not more than 50%) | eal and personal<br>entage of rent for<br>ceeds 50% or if th<br>I on profit or incor | persona<br>ne rent i                | al        | <b>3(a)</b> Deduction:<br>the income in<br>(att | colu                                                                   | ctiy connect<br>mns 2(a) an<br>chedule) | id 2(b)                                    | .[1]            |                  |
| (1)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (2)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (3)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (4)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| Total                                                                                                               | Total                                                                                |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (c) Total income. Add totals of columns 2(a) and here and on page 1, Part I, line 6, column (A).                    |                                                                                      |                                     |           |                                                 | (b) Total deductions. If here and on page 1, Par I, line 6, column (B) | t                                       |                                            |                 |                  |
| Schedule E — Unrelated Debt-Finance                                                                                 |                                                                                      | instructions)                       |           |                                                 | i, inic o, column (b)                                                  |                                         |                                            |                 |                  |
| Description of debt-financed prop                                                                                   | ,                                                                                    | 2 Gross income or allocable to      |           | <b>3</b> De                                     | eductions directly co<br>debt-finar                                    |                                         |                                            | llocab          | le to            |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                                                                             | . 9                                                                                  | financed prop                       |           |                                                 | (a) Straight line depreciation (attach sch)                            |                                         | (b) Other de<br>(attach sch                |                 |                  |
| (1)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (2)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (3)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| (4)                                                                                                                 |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| acquisition debt on or or allocable                                                                                 | djusted basis of<br>to debt-financed<br>tach schedule)                               | <b>6</b> Column divided by column 5 | 1         |                                                 | <b>7</b> Gross income ortable (column 2 x column 6)                    |                                         | Allocable do<br>(column 6 x<br>olumns 3(a) | total           | of               |
| (1)                                                                                                                 |                                                                                      |                                     | %         |                                                 |                                                                        |                                         |                                            |                 |                  |
| (2)                                                                                                                 |                                                                                      |                                     | ે         |                                                 |                                                                        |                                         |                                            |                 |                  |
| (3)                                                                                                                 |                                                                                      |                                     | %         |                                                 |                                                                        |                                         |                                            |                 |                  |
| (4)                                                                                                                 |                                                                                      |                                     | જ         |                                                 |                                                                        |                                         |                                            |                 |                  |
| .,                                                                                                                  |                                                                                      |                                     |           | Enter<br>Part                                   | here and on page I, line 7, column (A)                                 | 1, Ent                                  | er here and<br>rt I, line 7, o             | on pa<br>columr | ige 1,<br>i (B). |
| Totals                                                                                                              |                                                                                      |                                     |           |                                                 |                                                                        |                                         |                                            |                 |                  |
| Total dividends-received deductions included in                                                                     | n column 8                                                                           |                                     |           |                                                 |                                                                        | -                                       |                                            |                 |                  |

| Schedule F – Interest, A                 | IIIIuiu                                                        | es, Royalli                                                       |                                                  |                             | trolled Or                                                      |                                        |                                                                                                            | Jryai           | IIIZations                                                  | (see in                           | Structions                                              | 5)                                                                                          |
|------------------------------------------|----------------------------------------------------------------|-------------------------------------------------------------------|--------------------------------------------------|-----------------------------|-----------------------------------------------------------------|----------------------------------------|------------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------------------------------|-----------------------------------|---------------------------------------------------------|---------------------------------------------------------------------------------------------|
| <b>1</b> Name of controlled organization | ide                                                            | Employer<br>ntification<br>number                                 | 3 Net unrelated income (loss) (see instructions) |                             | Ť                                                               | <b>4</b> Total of speci<br>payments ma | ified de that is inclimate the control organiza gross inc                                                  |                 | cluded<br>itrolling<br>zation's                             | in o                              | eductions directly<br>connected with<br>ome in column 5 |                                                                                             |
| (1)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 | g. 555 .                                                    |                                   |                                                         |                                                                                             |
| (1)                                      |                                                                |                                                                   |                                                  |                             |                                                                 | -                                      |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (2)                                      |                                                                |                                                                   |                                                  |                             |                                                                 | +                                      |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (2)<br>(3)<br>(4)                        |                                                                |                                                                   |                                                  |                             |                                                                 | +                                      |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| Nanayanant Cantrallad Organia            | -ti                                                            |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| Nonexempt Controlled Organiza            |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| <b>7</b> Taxable Income                  | ind                                                            | et unrelated<br>come (loss)<br>instructions)                      |                                                  |                             | f specifie<br>nts made                                          | d                                      | 10 Part of included in organizatio                                                                         | n the d         | controlling                                                 |                                   | connecte                                                | ctions directly<br>d with income<br>olumn 10                                                |
| (1)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (1)<br>(2)<br>(3)<br>(4)                 |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (3)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (4)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| Totals                                   |                                                                |                                                                   | · ·                                              |                             |                                                                 |                                        | Add columns here and on p                                                                                  |                 | , Part I, line                                              |                                   | and on p                                                | s 6 and 11. Enter<br>page 1, Part I, line<br>lumn (B).                                      |
|                                          |                                                                |                                                                   |                                                  |                             |                                                                 |                                        | )<br>or (17) Organ                                                                                         | nizati          | ion (soo ins                                                | truction                          | 26)                                                     |                                                                                             |
|                                          | Schedule G — Investment Income of 1 Description of income 2 An |                                                                   | of inc                                           |                             | 3<br>dire                                                       | De<br>ctly                             | ductions<br>connected<br>schedule)                                                                         |                 | 4 Set-aside:<br>ttach schedu                                | es <b>5</b> Total<br>lule) set-as |                                                         | I deductions and sides (column 3 us column 4)                                               |
| (1)                                      |                                                                |                                                                   |                                                  |                             | (                                                               |                                        |                                                                                                            |                 |                                                             |                                   | 191                                                     |                                                                                             |
| (2)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (3)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (4)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| TotalsSchedule I — Exploited E           |                                                                | Enter here ar<br>Part I, line 9,                                  | colur                                            | nn (A).                     | ner Tha                                                         | n A                                    | Advertisina I                                                                                              | Incor           | <b>ne</b> (see ins                                          | truction                          | Part I, I                                               | ere and on page 1<br>ine 9, column (B).                                                     |
| 1 Description of exploited a             |                                                                | 2 Gross<br>unrelate<br>busines<br>income fr<br>trade o<br>busines | s<br>ed<br>s<br>om<br>r                          | 3 Expension connection of u | ses directly<br>ected with<br>duction<br>nrelated<br>ess income | fro<br>or<br>2 i                       | Net income (loss) om unrelated trade business (column minus column 3). f a gain, compute umns 5 through 7. | 5 Gros<br>activ | s income from<br>ity that is not<br>ated business<br>income | <b>6</b> Expattribu               | penses<br>utable to<br>umn 5                            | 7 Excess exempt<br>expenses (column 6<br>minus column 5, but<br>not more than<br>column 4). |
| (1)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (2)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (3)                                      |                                                                |                                                                   |                                                  |                             |                                                                 | İ                                      |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (4)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| Totals                                   | ,                                                              | Enter here on page Part I, line column (                          | 1,<br>e 10,                                      | on p<br>Part l              | here and<br>page 1,<br>, line 10,<br>mn (B).                    |                                        |                                                                                                            |                 |                                                             |                                   |                                                         | Enter here and<br>on page 1,<br>Part II, line 26.                                           |
| Schedule J – Advertising                 | a Inco                                                         | me (coo incl                                                      | ruotio                                           | nc)                         |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
|                                          |                                                                | •                                                                 |                                                  | •                           |                                                                 | 1.                                     | d Dania                                                                                                    |                 |                                                             |                                   |                                                         |                                                                                             |
| Part I Income From Per                   | riodic                                                         | <u> </u>                                                          |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         | 1                                                                                           |
| 1 Name of periodical                     |                                                                | <b>2</b> Gross<br>advertisi<br>income                             | ng                                               | adve                        | Direct<br>ertising<br>osts                                      | (                                      | Advertising gain or<br>loss) (col. 2 minus<br>col. 3). If a gain,<br>compute cols. 5<br>through 7.         |                 | irculation<br>ncome                                         |                                   | ndership<br>osts                                        | 7 Excess readership costs (col. 6 minus col. 5, but not more than col. 4).                  |
| (1)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (2)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (3)                                      |                                                                |                                                                   |                                                  |                             |                                                                 | -                                      |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| (4)                                      |                                                                |                                                                   |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |
| Totals (carry to Part II, line (5))      | )                                                              | •                                                                 |                                                  |                             |                                                                 |                                        |                                                                                                            |                 |                                                             |                                   |                                                         |                                                                                             |

Part II Income From Periodicals Reported on a Separate Basis (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

| 7 on a line-by-line basis.)               | -                                                              | -                                                               |                                                                                                       |                                             |                    |                                                                            |
|-------------------------------------------|----------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|---------------------------------------------|--------------------|----------------------------------------------------------------------------|
| 1 Name of periodical                      | <b>2</b> Gross advertising income                              | <b>3</b> Direct advertising costs                               | 4 Advertising gain or<br>(loss) (col. 2 minus<br>col. 3). If a gain,<br>compute cols. 5<br>through 7. | 5 Circulation income                        | 6 Readership costs | 7 Excess readership costs (col. 6 minus col. 5, but not more than col. 4). |
| (1)                                       |                                                                |                                                                 |                                                                                                       |                                             |                    |                                                                            |
| (2) (3)                                   |                                                                |                                                                 |                                                                                                       |                                             |                    |                                                                            |
|                                           |                                                                |                                                                 |                                                                                                       |                                             |                    |                                                                            |
| (4)                                       |                                                                |                                                                 |                                                                                                       |                                             |                    |                                                                            |
| Totals from Part I▶                       |                                                                |                                                                 |                                                                                                       |                                             |                    |                                                                            |
| <b>Totals,</b> Part II (lines 1− 5)       | Enter here and<br>on page 1,<br>Part I, line 11,<br>column (A) | Enter here and<br>on page 1,<br>Part I, line 11,<br>column (B). |                                                                                                       | Enter here and on page 1, Part II, line 27. |                    |                                                                            |
| Schedule K — Compensation of              |                                                                | ctors, and Tri                                                  | I <b>stees</b> (see instri                                                                            | ictions)                                    |                    |                                                                            |
| Schedule IV — Compensation of             | Officers, Dire                                                 | T                                                               | 13tees (see msm                                                                                       |                                             |                    |                                                                            |
| 1 Name                                    |                                                                |                                                                 | <b>2</b> Title                                                                                        | 3 Percent of time devote to business        | d to unrela        | ation attributable<br>ated business                                        |
|                                           |                                                                |                                                                 |                                                                                                       |                                             | %                  |                                                                            |
|                                           |                                                                |                                                                 |                                                                                                       |                                             | %                  |                                                                            |
|                                           |                                                                |                                                                 |                                                                                                       |                                             | %                  |                                                                            |
|                                           |                                                                |                                                                 |                                                                                                       |                                             | %                  |                                                                            |
| Total. Enter here and on page 1, Part II, | , line 14                                                      |                                                                 |                                                                                                       |                                             | <b>•</b>           |                                                                            |
| BAA                                       |                                                                | TEEA0204 L                                                      | 12/31/18                                                                                              |                                             | ·                  | orm <b>990-T</b> (2018)                                                    |

| 2018                                                       | FEDERAL STATEMENTS | PAGE 1     |
|------------------------------------------------------------|--------------------|------------|
|                                                            | WOMEN DELIVER, INC | 26-4462256 |
| 11/14/19                                                   |                    | 06:16PM    |
| STATEMENT 1<br>FORM 990-T, PART I, LINE 12<br>OTHER INCOME |                    |            |
| TAXABLE QUALIFIED TRANSPO                                  | TOTAL              | \$ 32,880. |
|                                                            |                    |            |
|                                                            |                    |            |
|                                                            |                    |            |
|                                                            |                    |            |
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|                                                            |                    |            |

#### WOMEN DELIVER, INC.

#### AUDITED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

**DECEMBER 31, 2018 AND 2017** 

### WOMEN DELIVER, INC. DECEMBER 31, 2018 AND 2017

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Women Deliver, Inc. New York, New York

#### Report on the Financial Statements

We have audited the accompanying financial statements of Women Deliver, Inc., which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### INDEPENDENT AUDITOR'S REPORT – CONTINUED

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Women Deliver, Inc. as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Supplementary Information in Relation to Financial Statements as a Whole

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

BCA Watson Ricell

New York, New York June 1, 2019

#### WOMEN DELIVER, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2018 AND 2017

|                                       | 2018          | 2017          |
|---------------------------------------|---------------|---------------|
| Assets                                |               |               |
| Cash (Note 4)                         | \$ 9,628,335  | \$ 5,810,907  |
| Receivables from (Note 5):            |               |               |
| World Bank                            | 234,000       | 27            |
| United Nations agencies               | 17,058        | 30,296        |
| Foreign governments, net              | 8,389,605     | 13,889,063    |
| Foundations and trusts, net           | 4,896,739     | 261,552       |
| General contributors                  | 277,957       | 490,241       |
| Conference                            | 535,000       | *             |
| Investment in common stocks (Note 6)  | 460,834       | 447,383       |
| Property and equipment, net (Note 7)  | 90,961        | 45,343        |
| Other assets (Note 8)                 | 1,793,511     | 112,370       |
| Total Assets                          | \$ 26,324,000 | \$ 21,087,155 |
| Liabilities and Net Assets            |               |               |
| <u>Liabilities</u>                    |               |               |
| Accounts payable and accrued expenses | \$ 588,227    | \$ 220,595    |
| Net Assets (Note 9)                   |               |               |
| Without Donor Restrictions            | 8,101,957     | 2,772,350     |
| With Donor Restrictions               | 17,633,816    | 18,094,210    |
| Total Net Assets                      | 25,735,773    | 20,866,560    |
| Total Liabilities and Net Assets      | \$ 26,324,000 | \$ 21,087,155 |

## WOMEN DELIVER, INC. STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2018 AND 2017

|                               |               | 2018                                    |              | 2017          |              |                                         |  |  |  |  |
|-------------------------------|---------------|-----------------------------------------|--------------|---------------|--------------|-----------------------------------------|--|--|--|--|
|                               | Without Donor | With Donor                              | ===          | Without Donor | With Donor   |                                         |  |  |  |  |
|                               | Restrictions  | Restrictions                            | Total        | Restrictions  | Restrictions | Total                                   |  |  |  |  |
| Support and Revenues          |               |                                         |              |               |              |                                         |  |  |  |  |
| United Nations agencies       | \$ -          | \$ 380,000                              | \$ 380,000   | \$ 4,000      | \$ 96,000    | \$ 100,000                              |  |  |  |  |
| World Bank                    | 2             | 234,000                                 | 234,000      | 超             | 뎔            | S.                                      |  |  |  |  |
| Foreign governments           | 嘉             | 2,582,271                               | 2,582,271    | 1,720,752     | 14,099,537   | 15,820,289                              |  |  |  |  |
| Foundations and trusts        | 5,144,191     | 3,945,487                               | 9,089,678    | 31,500        | 205,242      | 236,742                                 |  |  |  |  |
| Corporations                  | 23,420        | 598,922                                 | 622,342      | 200,000       | 475,000      | 675,000                                 |  |  |  |  |
| General contributors          | 62,740        | <b>3</b> .                              | 62,740       | 132,238       | 123,000      | 255,238                                 |  |  |  |  |
| Foreign exchange (loss) gain  | (21,800)      | (887,351)                               | (909,151)    | 1,551         | 357,326      | 358,877                                 |  |  |  |  |
| Unrealized gain on investment | 13,451        | 50.                                     | 13,451       | 79,537        | 2            | 79,537                                  |  |  |  |  |
| Realized loss on investment   | (2,289)       | (2)                                     | (2,289)      | 3             |              | 3                                       |  |  |  |  |
| Interest                      | 12,704        | :=::                                    | 12,704       | 6,287         |              | 6,287                                   |  |  |  |  |
| Conference revenue            | 1,533,945     | 90                                      | 1,533,945    | -             | ¥            | · ·                                     |  |  |  |  |
| Other income                  | 24,775        |                                         | 24,775       | 3,000         | 달            | 3,000                                   |  |  |  |  |
|                               | 6,791,137     | 6,853,329                               | 13,644,466   | 2,178,865     | 15,356,105   | 17,534,970                              |  |  |  |  |
| Net assets released from      | -,,           | 0,000,000                               | 10,01.,100   | _,1,0,000     | 10,000,100   | 1,,00,,00                               |  |  |  |  |
| restrictions (Note 10)        | 7,313,723     | (7,313,723)                             | :=:          | 3,363,302     | _(3,363,302) |                                         |  |  |  |  |
| roomonomo (rioto ro)          |               | (7,313,723)                             |              |               | _(3,303,302) | = ===================================== |  |  |  |  |
| Total Support and Revenues    | 14,104,860    | (460,394)                               | 13,644,466   | 5,542,167     | 11,992,803   | 17,534,970                              |  |  |  |  |
| Expenses                      |               |                                         |              |               |              |                                         |  |  |  |  |
| Program Services              |               |                                         |              |               |              |                                         |  |  |  |  |
| Global advocacy and           |               |                                         |              |               |              |                                         |  |  |  |  |
| information sharing           | 7,785,376     |                                         | 7,785,376    | 4,111,561     |              | 4,111,561                               |  |  |  |  |
| _                             |               |                                         |              |               |              |                                         |  |  |  |  |
| Total Program Services        | 7,785,376     | = ===================================== | 7,785,376    | 4,111,561     |              | 4,111,561                               |  |  |  |  |
| Supporting Services           |               |                                         |              |               |              |                                         |  |  |  |  |
| Management and general        | 820,188       | #                                       | 820,188      | 424,319       | ~            | 424,319                                 |  |  |  |  |
| Fundraising                   | 169,689       |                                         | 169,689      | 88,794        |              | 88,794                                  |  |  |  |  |
| Total Supporting Services     | 989,877       |                                         | 989,877      | 513,113       |              | 513,113                                 |  |  |  |  |
| Total Expenses                | 8,775,253     |                                         | 8,775,253    | 4,624,674     |              | 4,624,674                               |  |  |  |  |
|                               |               |                                         |              |               |              |                                         |  |  |  |  |
| Changes in Net Assets         | 5,329,607     | (460,394)                               | 4,869,213    | 917,493       | 11,992,803   | 12,910,296                              |  |  |  |  |
| Net Assets, Beginning of Year | 2,772,350     | 18,094,210                              | 20,866,560   | 1,854,857     | 6,101,407    | 7,956,264                               |  |  |  |  |
| Net Assets, End of Year       | \$ 8,101,957  | \$17,633,816                            | \$25,735,773 | \$ 2,772,350  | \$18,094,210 | \$20,866,560                            |  |  |  |  |

#### WOMEN DELIVER, INC. STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED DECEMBER 31, 2018 AND 2017

|                                   | 2018         |             |            |               |            |             | 2017         |             |            |               |            |              |
|-----------------------------------|--------------|-------------|------------|---------------|------------|-------------|--------------|-------------|------------|---------------|------------|--------------|
|                                   | Program      | Services    | Sup        | porting Servi | ces        |             | Program      | Services    | Suj        | porting Servi | es         |              |
|                                   | Global       |             |            |               |            |             | Global       |             |            |               |            |              |
|                                   | Advocacy and | Total       | Management |               | Total      |             | Advocacy and | Total       | Management |               | Total      |              |
|                                   | Information  | Program     | and        |               | Supporting | Total       | Information  | Program     | and        |               | Supporting | Total        |
|                                   | Sharing      | Services    | General    | Fundraising   | Services   | Expenses    | Sharing      | Services    | General    | Fundraising   | Services   | Expenses     |
| Calmin and hander                 | C 3 756 400  | #2 #56 400  | 0 404.075  |               |            |             |              |             |            |               |            |              |
| Salaries and benefits             | \$ 3,756,498 | \$3,756,498 | \$ 426,875 | \$ 85,375     | \$ 512,250 | \$4,268,748 | \$ 1,999,638 | \$1,999,638 | \$ 279,019 | \$ 46,503     | \$ 325,522 | \$ 2,325,160 |
| Professional services             | 1,556,043    | 1,556,043   | 173,406    | 34,681        | 208,087    | 1,764,130   | 992,467      | 992,467     | 34,111     | 20,271        | 54,382     | 1,046,849    |
| Travel and per diem expenses      | 808,308      | 808,308     | 60,376     | 17,728        | 78,104     | 886,412     | 412,559      | 412,559     | 33,709     | 9,107         | 42,816     | 455,375      |
| Telecommunications                | 338,155      | 338,155     | 38,427     | 7,685         | 46,112     | 384,267     | 93,268       | 93,268      | 13,014     | 2,169         | 15,183     | 108,451      |
| Meeting and workshop expenses     | 216,644      | 216,644     | 24,618     | 4,924         | 29,542     | 246,186     | 41,572       | 41,572      | 5,801      | 967           | 6,768      | 48,340       |
| Rent and office expenses          | 725,745      | 725,745     | 82,482     | 16,495        | 98,977     | 824,722     | 315,511      | 315,511     | 44,025     | 7,337         | 51,362     | 366,873      |
| Printed and audiovisual materials | 91,045       | 91,045      | 10,346     | 2,069         | 12,415     | 103,460     | 98,132       | 98,132      | 13,693     | 2,282         | 15,975     | 114,107      |
| Postage and shipping              | 7,169        | 7,169       | 815        | 163           | 978        | 8,147       | 6,785        | 6,785       | 947        | 158           | 1,105      | 7,890        |
| Grants to other organizations     | 260,740      | 260,740     | 2          | 2             |            | 260,740     | 145,010      | 145,010     |            | -             | 980        | 145,010      |
| Depreciation and amortization     | 25,029       | 25,029      | 2,843      | 569           | 3,412      | 28,441      | 4,405        | 4,405       |            |               | 12.        | 4,405        |
| Bad debts                         |              |             |            | S             |            |             | 2,214        | 2,214       |            |               |            | 2,214        |
| Total Expenses                    | \$ 7,785,376 | \$7,785,376 | \$ 820,188 | \$ 169,689    | \$ 989,877 | \$8,775,253 | \$ 4,111,561 | \$4,111,561 | \$_424,319 | \$ 88,794     | \$ 513,113 | \$ 4,624,674 |

See notes to financial statements.

# WOMEN DELIVER, INC. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2018 AND 2017

|                                                   | 2018         | 2017                                    |
|---------------------------------------------------|--------------|-----------------------------------------|
| Cash Flows from Operating Activities              |              | *************************************** |
| Changes in net assets                             | \$ 4,869,213 | \$ 12,910,296                           |
| Adjustments to reconcile changes in net assets    |              |                                         |
| to net cash provided by operating activities:     |              |                                         |
| Bad debts                                         |              | 2,214                                   |
| Discount on receivables                           | (318,868)    | (363,489)                               |
| Depreciation and amortization                     | 28,441       | 4,405                                   |
| Unrealized foreign exchange (gain) loss           | 628,570      | (575,401)                               |
| Unrealized gain on investment in common stocks    | (13,451)     | (79,537)                                |
| Decrease (increase) in:                           |              |                                         |
| Receivables                                       | 11,091       | (8,654,485)                             |
| Other assets                                      | (1,681,141)  | (63,734)                                |
| Increase in accounts payable and accrued expenses | 367,632      | 58,050                                  |
| Total adjustments                                 | (977,726)    | (9,671,977)                             |
| Net cash provided by operating activities         | 3,891,487    | 3,238,319                               |
| Cash Flows from Investing Activities              |              |                                         |
| Purchase of property and equipment                | (74,059)     | (49,748)                                |
| Net cash used in investing activities             | (74,059)     | (49,748)                                |
| Net Increase in Cash                              | 3,817,428    | 3,188,571                               |
| Cash, Beginning of Year                           | 5,810,907    | 2,622,336                               |
| Cash, End of Year                                 | \$ 9,628,335 | \$ 5,810,907                            |

#### WOMEN DELIVER, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES

#### **Organizational Structure and Nature of Activities**

Founded in 2007, Women Deliver, Inc. ("Women Deliver") is a leading global advocate that champions gender equality and the health and rights of girls and women. Its advocacy drives investment in the lives of girls and women worldwide, rooted in sexual and reproductive health and rights ("SRHR"). Women Deliver harnesses evidence and rallies diverse voices to spark commitment to gender equality, knowing that committing to girls and women will deliver progress for all.

In 2018, Women Deliver grew in its reach, stature, and impact as a leading global advocate, working with new and old partners to push advancements in gender equality and SRHR. Women Deliver continued to enhance its capacity for evidence-based advocacy in 2018, distilling rigorous research into compelling messaging, policy asks, and a suite of how-to solutions. Women Deliver advocated from podiums, in boardrooms, in global and regional summits, via the pages of major newspapers, and on screens around the world through social media, reaching more people than ever before. Moving the needle, however, requires more than merely changing the hearts and minds of influencers and decision-makers; Women Deliver partnered with advocacy organizations and shifted the way they act and collaborate toward sustainable change. Women Deliver's value for passionate, evidence-based advocacy, strategic communications, and powerful partnerships pervaded each of its interconnected programs, as evidenced below.

#### Global Advocacy

Despite conservative and populist winds threatening women's rights, 2018 saw several significant policy wins for gender equality and the SRHR of girls and women, due in large part to Women Deliver's partnership model and the niche partners occupy in collective global advocacy efforts.

Women Deliver was invited to serve on Canadian Prime Minister Trudeau's 2018 G7 Gender Advisory Council, a global platform to advance its advocacy priorities for gender equality, including SRHR, at the highest political level. Katja Iversen, President/CEO, served as a co-chair of the Women's Empowerment and Gender Equality ("WEGE") group, participated in the Economic Growth and Gender Equality group, and was selected by her Gender Equality Council peers to present recommendations to the G7 Heads of State to "Make Gender Inequality History."

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES - CONTINUED

#### Global Advocacy - Continued

Women Deliver, committed to driving the work of this Council forward, began engaging with the Government of France and key local and global civil society organizations to advance the next iteration of the Gender Equality Advisory Council under France's G7 leadership in 2019.

In 2018, Women Deliver informally advised on the 13<sup>th</sup> General Programme of Work for the WHO, and though full SRHR was not included, was successful in pushing important references to SRHR as a core component of health to be incorporated into the final draft of the document. Women Deliver further served in an advisory role, both formally and informally, in several other contexts, including the Government of Canada's Feminist International Assistance Policy, the FIGO World Congress, the 2018 International AIDS Conference, Unilever's Sustainable Living Advisory Council, and Johnson & Johnson's Global Public Health Advisory Group. Women Deliver met with world leaders to discuss investment in girls and women, including United Nations Secretary General António Guterres, Managing Director and Chairwoman of the International Monetary Fund Christine Lagarde, UN Women Executive Director Phumzile Mlambo-Ngcuka, WHO Director General Dr. Tedros Adhanom Ghebreyesus, Prime Minister Justin Trudeau of Canada, President Emmanuel Macron of France, and Prime Minister Juha Sipilä of Finland, in addition to numerous ministers from across the globe.

Enhanced relationships with key partners and allies led to an elevation of gender equality and SRHR as a priority on the agendas of those in positions of power and will continue to open up opportunities for Women Deliver to push for the investment case for girls and women.

#### Planning the Women Deliver Conference 2019

Women Deliver's triennial global conferences have become the world's largest on gender equality and the health and rights of girls and women, playing a pivotal role in changing the narrative and setting the global agenda on investments in gender equality and girls and women.

After months of preparatory work, Women Deliver chose "Power. Progress. Change." as the conference theme following a deliberative and extensive process that took into consideration contributions from an international Listening Tour, the 2019 Conference Strategy Meeting held at the Rockefeller Conference Center in Bellagio in May 2017, and input from the 30-member Conference Advisory Group. The conference will explore how power operates on three levels: individual, systemic/structural, and movements.

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES – CONTINUED

#### Planning the Women Deliver Conference 2019 – Continued

Accordingly, Women Deliver selected a cohort of inspiring speakers and panelists to engage from the Plenary Stage in 14 sessions that reflect this theme. Top plenary invitations were sent, with a subset jointly signed by Canadian Prime Minister Justin Trudeau and Katja Iversen. As of December 2018, 58 plenary speakers were confirmed and an additional 64 speakers had received invitations. Further, all selection processes regarding the concurrent session themes, clusters, and impact areas also incorporated input from the Listening Tour, the Advisory Group of 30 global organizations, and many other partners, stakeholders, and leading voices. Together with senior management and the Advisory Group, Women Deliver recruited and confirmed 126 partner organizers that are developing 105 concurrent sessions for the conference. The 2019 Conference will build on the success of the concurrent sessions in the 2016 Women Deliver Conference in Copenhagen with the addition of sessions on technology, adolescents, workshops and skills building sessions, movement building, and indigenous communities, amongst many other new topics and resources. Significant efforts were made to ensure that traditionally underrepresented voices are included in all aspects, such as those from indigenous communities, people living with disabilities, girls and women escaping crises and/or living in humanitarian settings, adolescents, and members of the LGBTOIA+ communities.

Launched in early March 2018, Women Deliver's scholarship program provides financial assistance to delegates who would otherwise be unable to cover the cost of attending the conference, especially those from low- and middle-income countries and/or vulnerable populations. 6,000+ applications were reviewed by the Conference Advisory Group, and 116 scholarship winners were selected and informed in December.

Women Deliver unveiled a newly designed and bilingual (English and French) conference website on International Women's Day (March 8, 2018) that averaged 2,474 visits per day. To generate momentum, the conference theme was announced with the unveiling of a video and hashtag (#ThePowerOf); at the close of 2018, the video had garnered 3,586 total views on YouTube, and #ThePowerOf was used upwards of 5.6K times since its launch, an average of 24 uses per day.

In contrast to Women Deliver 2016, the majority of the logistical tasks this time around were contracted out to expert vendors, allowing staff to focus their efforts on the programmatic elements and key outcomes of the conference. Registration for the Women Deliver conference was successfully launched early, and at the close of 2018, all exhibit booth spaces, side events, and sponsorships were sold out.

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES – CONTINUED

#### Youth Engagement Program

Young people are changing the world today by speaking up, challenging norms, building networks, and collaborating to drive change in their own communities, countries, and around the world. Women Deliver's Youth Engagement program made significant strides shaping the narrative around youth engagement, and advancing meaningful youth participation in global gender equality efforts across the development sector by increasing the visibility of young people and equipping them to contribute their expertise and experiences equality to the conversations that concern them. In 2018, Women Deliver seized opportunities including World Contraception Day, the PMNCH Global Strategy Survey, the International AIDS Conference, the 39<sup>th</sup> session of the Human Rights Council in Geneva, and many others to amplify the voices of youth and those advocating on their behalf.

Women Deliver's Young Leaders Class of 2018 was announced in February, boasting the largest and most diverse cohort to date. 300 Young Leaders representing 121 countries and including adolescents and those in humanitarian and/or from indigenous communities were chosen from nearly 3,000 applications following a rigorous application review process. Of these, 78 advocates focus on SRHR, specializing in a wide array of subjects, including contraception, safe abortion, HIV/AIDs, comprehensive health services, and adolescent health. Hundreds more incorporate SRHR into their work as a cross-cutting issue including gender-based violence, LGBTQIA+ rights, and peace and security. The impressive quantity and quality of applications submitted demonstrated the desire and capacity of young people to be politically engaged in issues impacting girls and women, and the growing, positive reputation of Women Deliver's program.

The 2018 cohort had access to an increasing repertoire of capacity-building resources, the newest of which is Digital University. Digital University, launched in July 2018, is an online educational platform created to provide Young Leaders with capacity building and networking opportunities through a self-paced, iterative learning experience. The Digital University features, among its many resources, a variety of modules covering subjects ranging from SRHR to developing grant proposals and financial stewardship, created with the goal to provide both a strong conceptual foundation for advocacy as well as practical steps for application. Of the 300 Young Leaders invited to participate, 74% were active on the Digital University as of December 2018, with the majority in the final stages of the curriculum and on track to complete the course.

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES – CONTINUED

#### Youth Engagement Program - Continued

Young Leaders were then encouraged to apply what they learned. Throughout 2018, 30 Young Leaders were appointed to numerous influential and high-level panels, commissions and boards, and more than 100 Young Leaders were involved directly in policy and organizational strategy consultations through the Young Leaders Speakers Bureau, ranging from intimate technical workshops to high-level public events, and UN gatherings. Women Deliver staff provided rigorous technical assistance to ensure that Young Leaders felt confident and equipped to share their lived experiences, perspectives, expertise, and recommendations with critical stakeholders and decision-makers in powerful ways. Women Deliver Young Leaders were increasingly proactive in reporting their own successes in impact polices and investments in their own countries, and have thus far reported 48 instances where they provided a policy recommendation. Of these, 14 have already been reflected in policy plans, strategies, or agendas.

Women Deliver's Youth Engagement Program hosted its second Young Leaders Program Multi-Country Workshop in Amsterdam on July 20, 2018, just before the International AIDS Conference, inviting Young Leaders and alumni of the program residing in the Middle East or North Africa (MENA) for a full day of knowledge sharing, capacity building, and networking. Seventeen Young Leaders and alumni participated, representing nine countries from across the MENA region. The program was created and facilitated through a collaborative process in which youth participants were invited to set the agenda. As a result, young leaders were given the opportunity to lead meaningful conversations, increase their own knowledge and expertise, and expand and deepen their relationships with other young advocates.

In November, Women Deliver convened nearly 60 Young Leaders residing in Southern and Eastern Africa in Kenya for the Young Leader Program's third and largest Multi-Country Workshop to connect, collaborate, and catalyze action for gender equality. This workshop, like both before it, featured a day and a half of programming that was designed by Young Leaders and alumni with support from the Women Deliver Youth Engagement team. The planning committee co-created meaningful team-building exercises, created space for in-depth and informative Young Leader presentations and breakout sessions, and facilitated networking opportunities aimed at enhancing participants' knowledge, skills, and connections as well as building capacity and collaboration, enhancing skills and networking, and building the drumbeat toward Women Deliver 2019.

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES – CONTINUED

#### **Deliver for Good Campaign**

The Deliver for Good campaign, comprised of 46 allies by the end of 2018, continued to expand its reach, involving over 400 organizations from around the world in its commitment to apply a gender lens to the Sustainable Development Goals (SDGs) and promote 12 critical investments in girls and women to power progress for all.

In 2018, the campaign's efforts to strengthen the evidence base, increase awareness of the role girls and women play in global development and the SDGs, and equip advocates, influencers, and key stakeholders to carry this message forward, were central to transforming the narrative around girls and women as drivers of progress. Notably, Women Deliver's 12 infographics and policy briefs that correspond with Deliver for Good's 12 investment areas continued to effectively collate important points of evidence and present them in language that is widely accessible, making them strategic tools for equipping decision-makers and advocates. These 12 infographics were first produced in 2016 and were updated in the summer of 2018, as they are every summer.

The Deliver for Good network continued to expand and deepen new and existing multisector alliances at the national and global level in 2018, bringing its messaging across new sectors and to new audiences. In 2018, the campaign welcomed Mercy Corps as a new Advisory Group partner, bringing in deeper perspective and expertise on girls and women in humanitarian settings. Additionally, Deliver for Good continued to engage with private sector prospects for its Business Ally Network in order to identify potential corporate partners to join founding members Procter & Gamble and Merck for Mothers. This initiative recognizes the pivotal role of the private sector in achieving the SDGs and encourages cross-sector dialogue and collaboration towards shared campaign objectives.

Deliver for Good Kenya – FIDA Kenya, the Federation of Women Lawyers, was selected from a pool of eight organizations to lead Deliver for Good campaign activities in Kenya following a rigorous selection process that included input from Advisory Group members and Women Deliver staff. After designating FIDA Kenya as lead convener, a stakeholder advocacy workshop was held in May, 2018 in Naivasha, Kenya in order to build consensus around advocacy priorities, gathering more than 60 key stakeholders representing civil society, UN agencies, government institutions, and donor organizations. The workshop identified the following four key focus areas, along with the crosscutting theme of data and accountability:

- Women's political participation and decision-making
- Access to comprehensive health services with a focus on SRHR
- Women's economic empowerment
- Women's access to land resources

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES – CONTINUED

#### Deliver for Good Campaign - Continued

Following the initial workshop, FIDA Kenya, with input from other coalition members and supported by technical assistance and feedback from the Women Deliver team, began developing an advocacy campaign strategy focusing on achieving meaningful policy change and implementation within the first year of campaign work. The grant to FIDA Kenya, which began in March of 2018, spans a one-year period and includes an ambitious set of deliverables, including building the national coalition, engaging stakeholders to build consensus on a policy advocacy agenda, working collaboratively to change the narrative around girls and women, and catalyze concrete action by decision-makers.

After months of strategic planning, the Deliver for Good Kenya Campaign formally launched in November 2018. More than 170 individuals from Kenyan civil society and government bodies attended the launch event, which featured a dynamic program that included remarks from Her Royal Highness, Crown Princess Mary of Denmark (Deliver for Good Influencer), Minister Ulla Tørnæs (Minister for Development Cooperation of Denmark), Isabelle Bérard (Assistant Deputy Minister, Environment and Climate Change Canada), Safina Kwekwe (Principal Secretary for Gender, Kenya), and Sicily Kariuki (Cabinet Secretary for Health, Kenya). The public launch was a key moment of visibility for the Campaign, functioned as an opportunity for engagement with key decision-makers and influencers, and served as encouragement for new partners to join in the efforts.

Deliver for Good Senegal—Campaign partners issued a request for proposals in order to identify the local organization(s) who would lead the work for the Deliver for Good campaign in Senegal. Eighteen organizations were invited to respond, and two grantees were selected to co-lead the Senegal campaign: Réseau Siggil Jigéen ("RSJ") and Energy for Impact ("E4I"). RSJ is a well-established women's organization with a robust track record of influencing public policy and decision-making at the national level. E4I is a local affiliate of an international NGO with deep experience working on energy and access to resources through a gender lens. These two organizations were selected to be co-leaders due to their complementary organizational strengths.

Deliver for Good Senegal co-leads RSJ and E4I, supported by Women Deliver, hosted a workshop in November, 2018, which gathered multi-issue, multi-sector stakeholders in an important first step to determine the priorities of the Deliver for Good campaign in Senegal. Eighty participants convened, including representatives from seven Senegalese ministries, donors, and stakeholders from UN agencies, media institutions, and civil society organizations.

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES – CONTINUED

#### **Humanitarian Advocacy Initiative**

In late October 2017, Women Deliver began building a bold new initiative aimed at driving more effective humanitarian action for girls and women to secure gender equality and SRHR as a priority in every crisis, everywhere. The Humanitarian team designed a program strategy and work plan and began implementation in early 2018, and in its first year, the Humanitarian Advocacy Initiative established itself as an important voice for the health and rights of girls and women in humanitarian crises contexts.

The Commission on the Status of Women (CSW) in March 2018 presented a strategic opportunity to launch Women Deliver's new Humanitarian Advocacy Initiative. The event, entitled Report Launch Outcomes of the Every Woman Every Child Everywhere Panel Series: Where are we now? Providing quality accessible health care to women, children, and adolescents in humanitarian settings, was co-hosted by Women Deliver, Her Royal Highness (HRH) Princess Sarah Zeid of Jordan, the United Arab Emirates, and the government of Norway, and featured an interactive, high-level panel discussion aimed at prioritizing "next steps" to drive better health outcomes for these specific demographics. The launch was well-received, and garnered positive media attention, including feature stories in the Crisis Response Journal, Women's E-News, and other outlets.

In its first year, Women Deliver's Humanitarian Advocacy initiative made strides toward its strategic objective to inspire gender-sensitive humanitarian action by developing strategic partnerships with like-minded organizations and networks such as the World Food Programme, NEAR- the Network for Empowered Aid Response, and The Enablers, and joined existing coalitions including the Call to Action on Protection from Gender-Based Violence in Emergencies, the Inter-Agency Standing Committee's Gender Reference Group, the Gender-Based Violence Area of Responsibility, and the Inter-Agency Working Group on Reproductive Health in Crises (IAWG).

The Humanitarian team provided ongoing support to HRH Princess Sarah Zeid in her advocacy on maternal and newborn health, and began leading a new Communications and Digital Media Workstream of IAWG, bringing together humanitarian communications from member organizations to develop and implement communications strategies, leveraging some of the most cutting-edge evidence, policy analysis, and advocacy messages on access to SRHR services in emergencies. These resources, when put in the hands of humanitarian decision-makers and frontline practitioners, help advance SRHR in humanitarian contexts by informing policies, programs, and investments that can spark real change.

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES – CONTINUED

#### Humanitarian Advocacy Initiative - Continued

The Humanitarian Advocacy includes traditional and digital media to drive action for girls and women in emergency settings. For example, on World Refugee Day, in an effort to highlight women's local leadership in refugee responses, Women Deliver invited organizations to arrange for an inspiring refugee woman or a woman who supports refugees, to take over their social media feeds for the day. In traditional media, Women Deliver contributed to the *Crisis Response Journal* and *Reuters*, and as well as an upcoming collaboration with ODI's *Humanitarian Exchange* Magazine.

Lebanon was chosen as the first focus country for the initiative, following a rigorous landscape analysis that included desk research and key informant interviews that revealed significant interest from key stakeholders in-country, and numerous women-focused civil society organizations ("CSOs") that would be good candidates for partnership. In November, the Humanitarian Advocacy team conducted meetings with key stakeholders in Lebanon, including UN agencies and other international NGOs, in order to better understand the civil society fabric in Lebanon. The Humanitarian team also met with 20 civil society organizations to gain a deeper insight into their work with the goal of selecting and notifying five Lebanese CSOs to partner with in the spring of 2019.

#### Communications

As an advocacy organization, Women Deliver sees communications as an invaluable tool to advocate via traditional and digital media, as well as for capacity building for other advocates.

Women Deliver leadership was interviewed on the issue of gender equality in media outlets including the *Vancouver Sun*, *The Canadian Press*, *The Globe and Mail*, *Bloomberg*, *Devex*, *The Guardian*, and *The New York Times*, as well as prominent Danish media platforms, including *Ritzuas*, *DR*, *Politiken*, and others.

Staff and Young Leaders further contributed to editorial content, broadening Women Deliver's reach and exposure through valuable thought-leadership in the form of articles and op-eds. Notable pieces and collaborations included an op-ed emphasizing SRHR in the context of refugee crises published in *Reuters*, and a joint op-ed by Women Deliver and Equal Measures 2030 for the *Ottawa Citizen* reinforcing the importance of women's leadership.

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES – CONTINUED

#### **Communications - Continued**

Women Deliver ramped up digital communications in a similar manner, seizing on key milestones throughout the year to push for movement toward SRHR. For example, one year out from the conference, Women Deliver supported Young Leaders around the world to host events in their communities and amplified their efforts on social channels, On World Refugee Day, Women Deliver facilitated social media takeovers to give refugee girls the spotlight, and during important United Nations events such as UNGA and CSW, Women Deliver rallied advocates online around key messaging and events. Women Deliver also sought moments to contribute to partner campaigns and movements, including World Contraception Day, International Day of the Girl, and What Women Want.

Women Deliver disseminated messaging with a multi-sectoral approach across diverse channels such as Twitter, Facebook, Instagram, YouTube, Medium, and LinkedIn. All digital channels experienced an increase in followers indicating growing popularity, reach, and brand awareness of Women Deliver: Women Deliver's Twitter following grew by 13.8%, Facebook, by 7.8%, Instagram, by 58.9%, and LinkedIn, by 78%.

Engagement numbers, which roughly convey a sense of how much interaction is happening, were also on the rise, and most evident on LinkedIn. Twitter engagement grew by 40.9%, Facebook engagements by 47.3%, Instagram, by 297.6%, and LinkedIn, by 1,706%.

Women Deliver's impact via traditional and social media were amplified by providing communications support to coalitions, such as Equal Measures 2030 and Every Woman Every Child, and providing communications tools and resources to a wide range of advocates.

#### **Organizational Operations**

In 2018, Women Deliver raised \$7.3 million USD for the 2019 conference, and \$2.7 million USD in sponsorships. Women Deliver secured new multi-year funders, including from the Oak Foundation, Novo Foundation, Procter & Gamble, Fondation Chanel, Merck for Mothers, and the government of Switzerland. Renewed funding was also secured from the Bill and Melinda Gates Foundation and Johnson & Johnson.

#### 1. ORGANIZATIONAL STRUCTURE AND NATURE OF ACTIVITIES – CONTINUED

#### Organizational Operations - Continued

Internally, Women Deliver grew in institutional capacity; the team increased its staff by 30 full-time employees, with plans to fill several new positions in 2019. New and established staff benefitted from a fresh professional development program that focused on individual leadership and core values, rolled out over 12 trainings and through 1:1 coaching throughout the year. Enhanced performance management, a merit program, and a promotion program were also introduced, institutionalizing a clear pathway for advancement.

Further, Women Deliver made significant progress scaling up resources, streamlining systems, and establishing policies to more effectively execute programmatic work, measure and evaluate program quality and implementation, and engage more deeply with partners and stakeholders. Results-based management ("RBM"), begun in late 2016 around development of the 2017 workplan, was further socialized across the organization as teams integrate RBM tools and processes into their programmatic work. With this expended bandwidth and stronger systems and platforms in place, Women Deliver was able to make significant strides in pushing the envelope for gender equality this past year, and set the stage for the work to be done in 2019.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting and Presentation**

The financial statements of Women Deliver are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, revenues and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of Women Deliver and changes therein are classified and reported as follows:

<u>Net assets without donor restrictions</u> – Net assets that are not subject to donor-imposed stipulations.

<u>Net assets with donor restrictions</u> – Net assets subject to donor-imposed stipulations that may or will be met by actions of Women Deliver and/or the passage of time. Other net assets subject to donor-imposed restrictions that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of Women Deliver.

Currently, Women Deliver reports donor restricted assets as increases until the restrictions expire. After that, net assets are reclassified to net assets without donor restriction.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

#### Cash

Cash consists of checking and money market accounts and petty cash. Interest income is recognized as earned. Although the balance from time to time exceeds the Federal Depository Insurance Coverage limit, Women Deliver does not believe it has significant credit exposure.

#### Property and Equipment and Depreciation and Amortization

Property and equipment are recorded at cost. Depreciation and amortization have been provided on the straight line method over 3-10 years, the estimated useful lives of the assets, or the life of the lease, whichever is shorter. Upon sale or retirement of depreciable properties, the related costs and accumulated depreciation and amortization are removed from the accounts and any resulting gain or loss is reflected in the financial statements.

#### Fair Value Measurements, Investment Valuation and Income Recognition

Generally accepted accounting principles provide a framework for measuring fair value. That framework establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

Investment is carried at fair value. Change in unrealized gain resulting from change in fair value is reflected in the statements of activities.

#### Revenue Recognition

#### Contributions

All contributions are considered to be available for unrestricted use, unless specifically restricted by the donor. Contributions are generally recorded when notification of a gift is received. Contributions restricted by the donor or grantor for specific purposes or projects are recorded as revenues in the period granted at face value. Contributions received in securities or properties are recorded at fair value at the date of the gift.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

#### Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Unconditional promises to give that are expected to be collected in more than a year are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using the prime bank loan rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue.

#### **Foreign Currency Transactions**

Transactions denominated in foreign currencies are translated into United States dollars ("US dollars") at exchange rates prevailing on the transaction date. Monetary assets and liabilities denominated in foreign currencies are translated into US dollars at exchange rates prevailing on the year-end date with any resulting foreign exchange gain or loss included in the statements of activities.

#### **Income Taxes**

Women Deliver is a not-for-profit corporation exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

Women Deliver has evaluated the recognition requirements for uncertain income tax positions as required by accounting principles generally accepted in the United States of America, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. Accordingly, Women Deliver has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at December 31, 2018 and 2017.

Women Deliver is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

#### **Functional Allocation of Expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and statements of functional expenses. Accordingly, certain costs have been allocated among the programs and support services benefited based on time and effort of full-time equivalents.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Recently Issued Accounting Pronouncements**

#### Cash Flow Statement Classification

The FASB has issued Accounting Standards Update ("ASU") No. 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments, to address diversity in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The amendments provide guidance on the following eight specific cash flow issues: (a) debt prepayment or debt extinguishment costs; (b) settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing; (c) contingent consideration payments made after a business combination; (d) proceeds from the settlement of insurance claims; (e) proceeds from the settlement of corporate-owned life insurance policies, including bank-owned life insurance policies; (f) distributions received from equity method investees; (g) beneficial interests in securitization transactions; and (h) separately identifiable cash flows and application of the predominance principle.

The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. For all other entities, the amendments are effective for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. Early adoption is permitted, including adoption in an interim period.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### Recently Issued Accounting Pronouncements - Continued

#### Cash Flow Statement Classification - Continued

The amendments should be applied using a retrospective transition method to each period presented. If it is impracticable to apply the amendments retrospectively for some of the issues, the amendments for those issues would be applied prospectively as of the earliest date practicable. Management is currently evaluating the impact of this ASU on the financial statements.

#### Accounting for Leases

The FASB issued its new lease accounting guidance in ASU No. 2016-02, Leases (Topic 842). Under the new guidance, lessees will be required to recognize the following for all leases (with the exception of short-term leases) at the commencement date: (a) a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and (b) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term.

Under the new guidance, lessor accounting is largely unchanged. Certain targeted improvements were made to align, where necessary, lessor accounting with the lessee accounting model and Topic 606, Revenue from Contracts with Customers. The new lease guidance simplified the accounting for sale and leaseback transactions primarily because lessees must recognize lease assets and lease liabilities. Lessees will no longer be provided with a source of off-balance sheet financing.

Public business entities should apply the amendments in ASU 2016-02 for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Nonpublic business entities should apply the amendments for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020. Early application is permitted for all public business entities and all nonpublic business entities upon issuance. Lessees (for capital and operating leases) and lessors (for sales-type, direct financing, and operating leases) must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The modified retrospective approach would not require any transition accounting for leases that expired before the earliest comparative period presented. Lessees and lessors may not apply a full retrospective transition approach. Management is currently evaluating the impact of this ASU on the financial statements.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

#### Recently Issued Accounting Pronouncements - Continued

#### Revenue Recognition

The FASB has issued Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606), and the IASB has issued IFRS 15, Revenue from Contracts with Customers. The issuance of these documents completes the joint effort by the FASB and the IASB to improve financial reporting by creating common revenue recognition guidance for U.S. GAAP and IFRS.

This ASU affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are within the scope of other standards (e.g., insurance contracts or lease contracts).

This ASU will supersede the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance. This ASU also supersedes some cost guidance included in Subtopic 605-35, Revenue Recognition – Construction-Type and Production-Type Contracts. In addition, the existing requirements for the recognition of a gain or loss on the transfer of nonfinancial assets that are not in a contract with a customer (e.g., assets within the scope of Topic 360, Property, Plant, and Equipment, and intangible assets within the scope of Topic 350, Intangibles – Goodwill and Other) are amended to be consistent with the guidance on recognition and measurement (including the constraint on revenue) in this ASU.

The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps:

- Step 1: Identify the contract(s) with a customer.
- Step 2: Identify the performance obligations in the contract.
- Step 3: Determine the transaction price.
- Step 4: Allocate the transaction price to the performance obligations in the contract.
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

#### Recently Issued Accounting Pronouncements - Continued

#### Revenue Recognition – Continued

<u>Update 2015-14</u>, Revenue from Contracts with Customers (Topic 606): Deferral of the <u>Effective Date</u> defers the effective date of ASU 2014-09 for all entities by one year. For a public entity, ASU 2014-09 is effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. For all other entities, ASU 2014-09 is effective for annual reporting periods beginning after December 15, 2018, and interim reporting periods within annual reporting periods beginning after December 15, 2019.

Management is currently evaluating the impact of this ASU on the financial statements.

#### **Change in Accounting Principles**

Women Deliver implemented FASB ASU No. 2016-14 in the current year, applying the changes retrospectively. The new standards change the following aspects of the financial statements:

- The temporarily restricted net asset class has been renamed net assets with donor restrictions.
- The unrestricted net asset class has been renamed net assets without donor restrictions.
- The financial statements include a disclosure about availability and liquidity of resources (Note 3).

The changes have the following effect on net assets at January 1, 2017:

| Net Asset Class                       | As Originally Presented |           | r Adoption of<br>SU 2016-14 |
|---------------------------------------|-------------------------|-----------|-----------------------------|
| Unrestricted net assets               | \$                      | 1,854,857 | \$<br>(a)                   |
| Temporarily restricted net assets     |                         | 6,101,407 | <b>#</b> ):                 |
| Net assets without donor restrictions |                         | =         | 1,854,857                   |
| Net assets with donor restrictions    |                         |           | <br>6,101,407               |
| Total net assets                      | \$                      | 7,956,264 | \$<br>7,956,264             |

#### Reclassifications

Prior year information has been reclassified where necessary to make it comparable with current year information.

#### 3. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor restriction or other restrictions limiting their use, within one year of December 31:

|                                                                | 2018         | 2017         |
|----------------------------------------------------------------|--------------|--------------|
| Financial assets:                                              |              |              |
| Cash                                                           | \$ 9,628,335 | \$ 5,810,907 |
| Receivables                                                    | 14,350,359   | 14,671,152   |
| Investment in common stocks                                    | 460,834      | 447,383      |
| Total financial assets                                         | 24,439,528   | 20,929,442   |
| Less financial assets held to meet donor-imposed restrictions: |              |              |
| Purpose-restricted net assets                                  | 15,372,745   | 15,126,733   |
| Less financial assets not available within one year:           |              |              |
| Receivables (Note 5)                                           | 2,261,071    | 2,967,477    |
| Financial assets available to meet general expenditures        |              |              |
| over the next twelve (12) months                               | \$ 6,805,712 | \$ 2,835,232 |

Women Deliver has a goal of six month's operating activities in reserves due to the cyclical nature of certain activities and associated revenue. Women Deliver does not draw on reserves to fund normal operations but maintains reserves to provide bridge funding in the event of unanticipated expenditures, programmatic opportunities, or delays in revenue.

#### 4. CASH

Cash at December 31, 2018 and 2017 consists of the following:

|                                 | 2018         | 2017         |
|---------------------------------|--------------|--------------|
| Citibank - money market account | \$ 1,841,615 | \$ 5,732,794 |
| Citibank - checking accounts    | 6,103,163    | 76,079       |
| Charles Schwab                  | 1,682,779    | :::          |
| PayPal                          | 528          | 1,784        |
| Petty cash                      | 250          | 250          |
| Total                           | \$ 9,628,335 | \$ 5,810,907 |

#### 5. RECEIVABLES

Receivables at December 31, 2018 and 2017 consist of the following:

|                         |              |              | 2018         |              |              |
|-------------------------|--------------|--------------|--------------|--------------|--------------|
|                         | Current      | Non-Current  | Total        | Discount     | Net          |
| World Bank              | \$ 234,000   | \$ -         | \$ 234,000   | \$ -         | \$ 234,000   |
| United Nations agencies | 17,058       | ::e          | 17,058       | 20           | 17,058       |
| Foreign governments     | 8,206,392    | 201,000      | 8,407,392    | (17,787)     | 8,389,605    |
| Foundations and trusts  | 2,818,881    | 2,235,519    | 5,054,400    | (157,661)    | 4,896,739    |
| General contributors    | 277,957      | : <u></u>    | 277,957      | 56.1         | 277,957      |
| Conference              | 535,000      |              | 535,000      |              | 535,000      |
| Total                   | \$12,089,288 | \$ 2,436,519 | \$14,525,807 | \$ (175,448) | \$14,350,359 |
|                         |              |              | 2017         |              |              |
|                         | Current      | Non-Current  | Total        | Discount     | Net          |

|                         |              |              | 2017         |              |              |
|-------------------------|--------------|--------------|--------------|--------------|--------------|
|                         | Current      | Non-Current  | Total        | Discount     | Net          |
| United Nations agencies | \$ 30,296    | \$           | \$ 30,296    | \$ -         | \$ 30,296    |
| Foreign governments     | 11,123,329   | 3,253,957    | 14,377,286   | (488,223)    | 13,889,063   |
| Foundations and trusts  | 100,000      | 167,645      | 267,645      | (6,093)      | 261,552      |
| General contributors    | 450,050      | 40,191       | 490,241      |              | 490,241      |
| Total                   | \$11,703,675 | \$ 3,461,793 | \$15,165,468 | \$ (494,316) | \$14,671,152 |

#### 6. INVESTMENT AND FAIR VALUE MEASUREMENT

At December 31, 2018 and 2017, the cost and fair value of investment in common stocks are presented below:

|                             |            | 2018       |            |
|-----------------------------|------------|------------|------------|
|                             | Cost       | Fair Value | Level 1    |
| Investment in common stocks | \$ 274,666 | \$ 460,834 | \$ 460,834 |
|                             |            | 2017       |            |
|                             | Cost       | Fair Value | Level 1    |
| Investment in common stocks | \$ 274,666 | \$ 447,383 | \$ 447,383 |

Fair value of investment in common stocks is determined by reference to quoted market price and other relevant information generated by market transactions.

For the year ended December 31, 2018 and 2017 unrealized gain on investment in common stocks amounted to \$13,451 and \$79,537, respectively.

#### 7. PROPERTY AND EQUIPMENT - NET

Property and equipment at December 31, 2018 and 2017 consist of the following:

|                                                 | <br>2018     | 2017         |
|-------------------------------------------------|--------------|--------------|
| Leasehold improvements                          | \$<br>49,193 | \$<br>9,505  |
| Computer hardware and software                  | 41,541       | 33,856       |
| Office furniture                                | <br>44,396   | 24,449       |
| Subtotal                                        | 135,130      | 67,810       |
| Less: Accumulated depreciation and amortization | <br>(44,169) | <br>(22,467) |
| Net Property and Equipment                      | \$<br>90,961 | \$<br>45,343 |

Depreciation expense for the years ended December 31, 2018 and 2017 amounted to \$28,441 and \$4,405, respectively.

During 2018, Women Deliver disposed a fully depreciated computer hardware and software and office furniture amounting to \$6,739.

#### 8. OTHER ASSETS

Other assets at December 31, 2018 and 2017 consist of the following:

|                               | 2018 |           | 2017 |         |
|-------------------------------|------|-----------|------|---------|
| Office lease security deposit | \$   | 181,916   | \$   | 45,334  |
| Prepaid expenses              | 4    | 1,611,595 |      | 67,036  |
| Total                         | \$   | 1,793,511 | \$   | 112,370 |

#### 9. **NET ASSETS**

#### **Net Assets Without Donor Restrictions**

Net assets without donor restrictions at the end of 2018 totaled \$8,101,957, 18% of which comprised of conference-related revenue. Net assets without donor restrictions at the end of 2017 totaled \$2,772,350.

#### 9. **NET ASSETS – CONTINUED**

#### **Net Assets With Donor Restrictions**

Net assets with donor restrictions at December 31, 2018 and 2017 represent contributions and revenues received and unexpended from the following donors:

|                         | 2018         | 2017         |
|-------------------------|--------------|--------------|
| World Bank              | \$ 234,000   | \$ -         |
| United Nations agencies | 80,000       | 10,295       |
| Foreign governments     | 12,786,077   | 17,137,438   |
| Foundations and trusts  | 3,923,013    | 457,530      |
| Corporations            | 500,269      | 365,947      |
| General contributors    | 110,457      | 123,000      |
| Total                   | \$17,633,816 | \$18,094,210 |

#### 10. NET ASSETS RELEASED FROM RESTRICTIONS

Net assets with donor restrictions of \$7,313,723 and \$3,363,302 for the years ended December 31, 2018 and 2017, respectively, were released from donor restrictions by incurring expenses for the global advocacy, youth engagement, and communications, thus, satisfying the restricted purpose.

#### 11. EXPENSES

Below are total expenses and percentages of expenses charged to program and supporting services for the years ended December 31, 2018 and 2017:

| 201          | 8                                            | 201                                                                                                                 | .7                                                                                                                     |
|--------------|----------------------------------------------|---------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|
| Amount       | Percent                                      | Amount                                                                                                              | Percent                                                                                                                |
| \$ 7,785,376 | 89%                                          | \$ 4,111,561                                                                                                        | 89%                                                                                                                    |
| 820,188      | 9%                                           | 424,319                                                                                                             | 9%                                                                                                                     |
| 169,689      | 2%                                           | 88,794                                                                                                              | 2%                                                                                                                     |
| \$ 8,775,253 | 100%                                         | \$ 4,624,674                                                                                                        | 100%                                                                                                                   |
|              | Amount<br>\$ 7,785,376<br>820,188<br>169,689 | Amount         Percent           \$ 7,785,376         89%           820,188         9%           169,689         2% | \$ 7,785,376       89%       \$ 4,111,561         820,188       9%       424,319         169,689       2%       88,794 |

#### 12. PENSION PLAN

Women Deliver has a defined contribution pension plan available to all full time employees. Women Deliver matches up to 8% of eligible participating employees' elective contributions. Pension expenses amounted to \$105,134 and \$92,215 for the years ended December 31, 2018 and 2017, respectively.

#### 13. LEASE COMMITMENT

Women Deliver leases its office space located at 584 Broadway, Suite 905, New York, New York under operating lease expiring on September 30, 2020.

On January 18, 2018, the lease was modified to reflect the increase in lease payments related to the additional office space, which will take effect from March 1, 2018 to September 30, 2020.

Rent expense for the years ended December 31, 2018 and 2017 amounted to \$406,458 and \$180,351, respectively.

Future minimum lease payments under this agreement are as follows:

| December 31, | Amount |         |  |
|--------------|--------|---------|--|
| 2019         | \$     | 446,475 |  |
| 2020         |        | 343,495 |  |
| Total        | \$     | 789,970 |  |

#### 14. EVALUATION OF SUBSEQUENT EVENTS

Management has evaluated subsequent events through June 1, 2019, the date the financial statements were available to be issued.

WOMEN DELIVER, INC.
SUPPLEMENTAL SCHEDULE OF REVENUES AND EXPENSES BY GRANT
FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2018
(IN US \$)

|                                                                                         | Ministry of Foreign Affairs Global Affairs of Denmark* Canada* |          | Johnson &<br>Johnson<br>(Youth<br>Program) |          | The Bill &<br>Melinda Gates<br>Foundation |    | World<br>Diabetes<br>Foundation* |    | Ministry of<br>Foreign Affairs<br>of Denmark* |    | Subtotal  |    |             |
|-----------------------------------------------------------------------------------------|----------------------------------------------------------------|----------|--------------------------------------------|----------|-------------------------------------------|----|----------------------------------|----|-----------------------------------------------|----|-----------|----|-------------|
| Support and Revenues                                                                    |                                                                |          |                                            |          |                                           |    |                                  |    |                                               | -  |           |    |             |
| Foreign governments                                                                     | \$ 172,43                                                      | 5        | \$ 200,198                                 | \$       | *                                         | \$ | *                                | \$ | *                                             | \$ | 115,588   | \$ | 488,222     |
| Foundations and trusts                                                                  |                                                                | -        | 380                                        |          | *                                         |    | (40)                             |    | 6,093                                         |    | 120       |    | 6,093       |
| United Nation agencies                                                                  |                                                                | R        | :#C                                        |          | =                                         |    | :4:                              |    | E                                             |    | 120       |    | 12          |
| General contributors                                                                    |                                                                | 4        | ( <b>=</b> )                               |          | 4                                         |    | <b>:</b> ≨9                      |    | 2                                             |    | 20        |    |             |
| Corporation                                                                             |                                                                | 4        | 140                                        |          | (10,000)                                  |    | -                                |    | 2                                             |    | -         |    | (10,000)    |
| Foreign exchange gain (loss)                                                            | (10,41                                                         | <u>)</u> | (333,609)                                  | -        | <u> </u>                                  | _  |                                  |    | 2                                             | -  | (141,031) | -  | (485,050)   |
| Total Support and Revenues                                                              | 162,02                                                         | <u>5</u> | (133,411)                                  | _        | (10,000)                                  | -  |                                  | _  | 6,093                                         |    | (25,443)  |    | (735)       |
| Expenses                                                                                |                                                                |          |                                            |          |                                           |    |                                  |    |                                               |    |           |    |             |
| Salaries and benefits                                                                   | 580,30                                                         | 3        | 2,136,732                                  |          | 50,000                                    |    | 86,612                           |    | 65,424                                        |    | 602,780   |    | 3,521,856   |
| Professional services                                                                   | 35,60                                                          | )        | 1,238,535                                  |          | 10,622                                    |    | 47,066                           |    | 7,500                                         |    | 41,811    |    | 1,381,134   |
| Travel and per diem expenses                                                            | 50,37                                                          |          | 498,677                                    |          | 30,458                                    |    | 8,753                            |    | 7,830                                         |    | 39,156    |    | 635,245     |
| Telecommunications                                                                      | 14,30                                                          |          | 217,309                                    |          | 1,287                                     |    | 27,901                           |    | 91                                            |    | 709       |    | 261,598     |
| Meeting and workshop expenses                                                           | 14,389                                                         | )        | 131,532                                    |          | 2,859                                     |    | 83                               |    | 6,282                                         |    | 15,487    |    | 170,632     |
| Rent and office expenses                                                                | 1,37                                                           | 3        | 82,666                                     |          | 10,721                                    |    | 10,700                           |    | 442                                           |    | 20,038    |    | 125,940     |
| Printed and audiovisual materials                                                       | 15,383                                                         | 3        | 42,170                                     |          |                                           |    | 525                              |    |                                               |    | 11,513    |    | 69,591      |
| Postage and shipping                                                                    | 25:                                                            | 5        | 2,234                                      |          |                                           |    | 1,253                            |    | 50                                            |    | -         |    | 3,792       |
| Grants to other organizations                                                           |                                                                | į        | 225,990                                    |          | 5                                         |    | 100 J                            |    | 4,750                                         |    |           |    | 230,740     |
| Overhead Expense                                                                        | 53,08                                                          | 7        | 321,028                                    | _        |                                           | -  | - 5                              |    | 3,414                                         | _  | 33,513    | 7. | 411,042     |
| Total Expenses                                                                          | 765,06                                                         | 7        | 4,896,873                                  | _        | 105,947                                   | _  | 182,893                          | _  | 95,783                                        | -  | 765,007   | _  | 6,811,570   |
| Excess of Support and Revenues<br>over Expenses (Expenses over<br>Support and Revenues) | \$ (603,04                                                     | )        | \$ (5,030,284)                             | \$       | _(115,947)                                | ø  | (182 802)                        | 6  | (80.600)                                      | ¢. | (700 450) | ď. | (C 812 205) |
| Support and Revenues)                                                                   | \$ (003,04                                                     | 2 ,      | \$ (3,030,284)                             | <b>D</b> | (113,947)                                 | 2  | (182,893)                        | \$ | (89,690)                                      | 2  | (790,450) | \$ | (6,812,305) |

<sup>\*</sup> The figures on the support and revenues are subject to foreign currency fluctuations and long term financial projections.

WOMEN DELIVER, INC. SUPPLEMENTAL SCHEDULE OF REVENUES AND EXPENSES BY GRANT – CONTINUED FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2018 (IN US \$)

|                                                             | World Healt<br>Organization<br>PMNCH | -    | 'CG Cares_ | Norwegian Agency for Development Cooperation* |    | Johnson<br>(Youth<br>Program/<br>Sponsorship) |    | Procter and<br>Gamble |    | The Bill &<br>elinda Gates<br>Foundation<br>(2018) | Subtotal    | Grand Total    |  |
|-------------------------------------------------------------|--------------------------------------|------|------------|-----------------------------------------------|----|-----------------------------------------------|----|-----------------------|----|----------------------------------------------------|-------------|----------------|--|
| Support and Revenues                                        |                                      |      |            |                                               |    |                                               |    |                       |    |                                                    |             |                |  |
| Foreign governments                                         | \$                                   | \$   | -          | \$                                            | \$ | 14                                            | \$ | ¥                     | \$ | =                                                  | \$ -        | \$ 488,222     |  |
| Foundations and trusts                                      | 8                                    | •    |            | 140                                           |    | 14                                            |    | 21                    |    | 2,467,746                                          | 2,467,746   | 2,473,839      |  |
| United Nation agencies                                      | 3                                    | e    | :=:        | -2                                            |    | 12                                            |    | 2                     |    | 2                                                  | 2           | į.             |  |
| General contributors                                        | 59                                   | -5   | *          | =                                             |    | 52                                            |    | 46                    |    | ŝ                                                  | =           | -              |  |
| Corporation                                                 | 13                                   | i.e  | 523        | -                                             |    | 260,000                                       |    | 260,000               |    | =                                                  | 520,000     | 510,000        |  |
| Foreign exchange gain (loss)                                |                                      | =    | 79         |                                               | =  |                                               | := | -                     | -  |                                                    | - 5         | (485,050)      |  |
| Total Support and Revenues                                  |                                      | _    | <u> </u>   |                                               | =  | 260,000                                       | 1  | 260,000               |    | 2,467,746                                          | 2,987,746   | 2,987,011      |  |
| Expenses                                                    |                                      |      |            |                                               |    |                                               |    |                       |    |                                                    |             |                |  |
| Salaries and benefits                                       | 10,294                               |      | 11,300     | 51,969                                        |    | 74,091                                        |    | 59,500                |    | 44,637                                             | 251,791     | 3,773,647      |  |
| Professional services                                       |                                      | 6    | 382        | 18,525                                        |    | ш.                                            |    | (2)                   |    | =                                                  | 18,525      | 1,399,659      |  |
| Travel and per diem expenses                                |                                      | 2    | -          | 14,781                                        |    | 114,696                                       |    | 12,439                |    | 39,458                                             | 181,374     | 816,619        |  |
| Telecommunications                                          | 8                                    | 8    | 120        | · ·                                           |    | 20,000                                        |    |                       |    |                                                    | 20,000      | 281,598        |  |
| Meeting and workshop expenses                               | 17                                   | 2    | 48         | 2                                             |    | -                                             |    | 25,128                |    | 6,294                                              | 31,422      | 202,054        |  |
| Rent and office expenses                                    | 291                                  |      |            | -                                             |    | 523                                           |    | ,                     |    | .,,                                                | 814         | 126,754        |  |
| Printed and audiovisual materials                           | -                                    | 6    |            | -                                             |    |                                               |    | 4,357                 |    | _                                                  | 4,357       | 73,948         |  |
| Postage and shipping                                        |                                      |      | 190        |                                               |    | -                                             |    | ie:                   |    |                                                    | 1,007       | 3,792          |  |
| Grants to other organizations                               | -                                    | 5    | -          |                                               |    | 10,000                                        |    | 500                   |    | 20,000                                             | 30,000      | 260,740        |  |
| Overhead Expense                                            |                                      |      | 1,243      | 5,969                                         |    | 20,955                                        |    | 15,214                | _  | 16,558                                             | 59,939      | 470,981        |  |
| Total Expenses                                              | 10,585                               | _    | 12,543     | 91,244                                        |    | 240,265                                       |    | 116,638               |    | 126,947                                            | 598,222     | 7,409,792      |  |
| Excess of Support and Revenues over Expenses (Expenses over |                                      |      |            |                                               |    |                                               |    |                       |    |                                                    |             |                |  |
| Support and Revenues)                                       | \$ (10,585                           | ) \$ | (12,543)   | \$ (91,244)                                   | \$ | 19,735                                        | \$ | 143,362               | \$ | 2,340,799                                          | \$2,389,524 | \$ (4,422,781) |  |

<sup>\*</sup> The figures on the support and revenues are subject to foreign currency fluctuations and long term financial projections.

# WOMEN DELIVER, INC. FINANCIAL HIGHLIGHTS SCHEDULES OF ACTIVITIES AND CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2018 AND 2017

|                                                   | 2018          | 2017          |
|---------------------------------------------------|---------------|---------------|
| Net Assets, Beginning of Year                     | \$ 20,866,560 | \$ 7,956,264  |
| Add: Support and Dayanuas                         |               |               |
| Add: Support and Revenues United Nations agencies | 380,000       | 100,000       |
| The World Bank                                    | 234,000       | 100,000       |
| Foreign governments                               | 2,582,271     | 15,820,289    |
| Foundations and trusts                            | 9,089,678     | 236,742       |
| Corporations                                      | 622,342       | 675,000       |
| General contributors                              | 62,740        | · ·           |
|                                                   | ·             | 255,238       |
| Foreign exchange gain (loss)                      | (909,151)     | 358,877       |
| Unrealized gain on investment                     | 13,451        | 79,537        |
| Realized loss on investment                       | (2,289)       | ( 207         |
| Interest                                          | 12,704        | 6,287         |
| Conference revenue                                | 1,533,945     | 2.000         |
| Other income                                      | 24,775        | 3,000         |
| <b>Total Support and Revenues</b>                 | 13,644,466    | 17,534,970    |
| Total Funds Available                             | 34,511,026    | 25,491,234    |
| Less: Expenses                                    |               |               |
| Program Services                                  |               |               |
| Global advocacy and information sharing           | 7,785,376     | 4,111,561     |
| <b>Total Program Services</b>                     | 7,785,376     | 4,111,561     |
| Supporting Services                               |               |               |
| Management and general                            | 820,188       | 424,319       |
| Fundraising                                       | 169,689       | 88,794        |
| <b>Total Supporting Services</b>                  | 989,877       | 513,113       |
| Total Expenses                                    | 8,775,253     | 4,624,674     |
| Net Assets, End of Year                           | \$ 25,735,773 | \$ 20,866,560 |
| Comprised of:                                     |               |               |
| Cash                                              | \$ 9,628,335  | \$ 5,810,907  |
| Receivables                                       | 14,350,359    | 14,671,152    |
| Investment in common stocks                       | 460,834       | 447,383       |
| Property and equipment, net                       | 90,961        | 45,343        |
| Other assets                                      | 1,793,511     | 112,370       |
| Liabilities                                       | (588,227)     | (220,595)     |
| Total                                             | \$ 25,735,773 | \$ 20,866,560 |
| _ a                                               | 11_           |               |